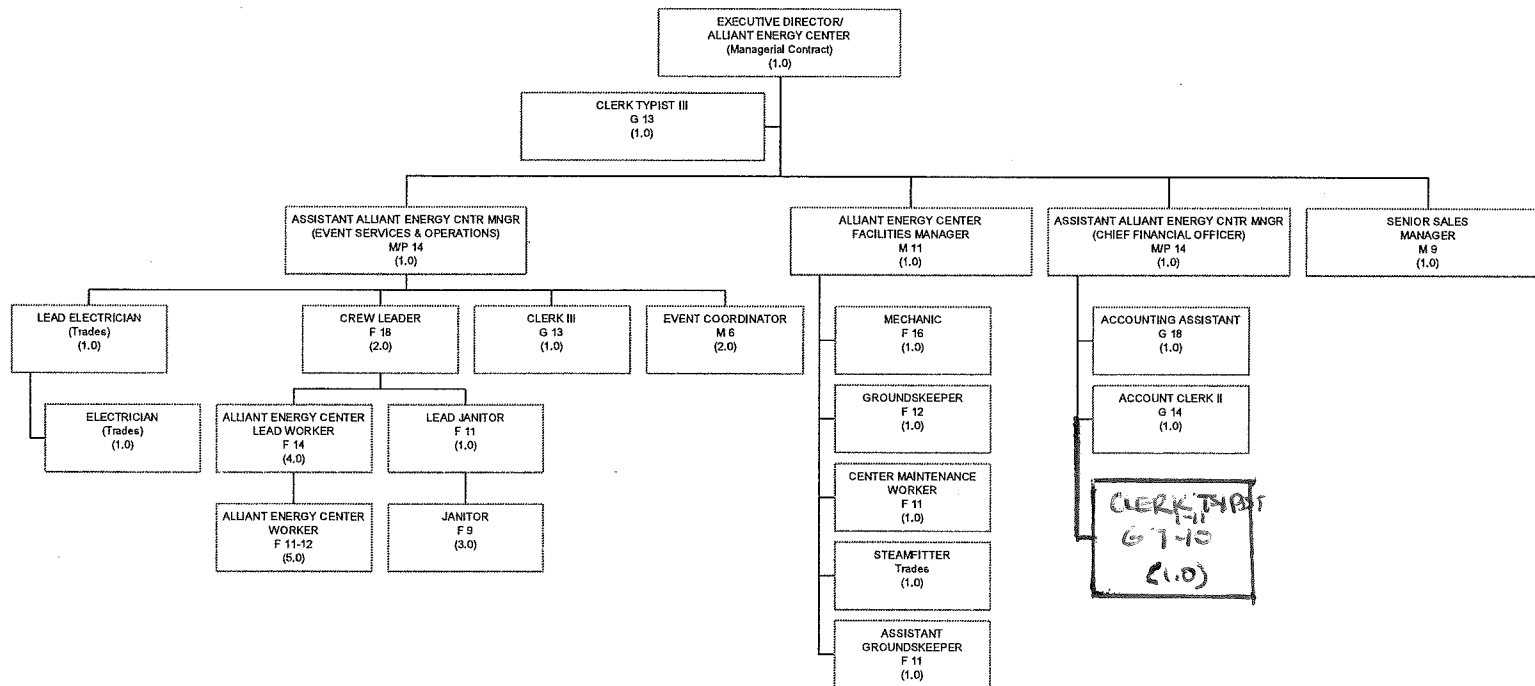


ALLIANT ENERGY CENTER OF DANE COUNTY



**COUNTY OF DANE
BUDGETED POSITIONS**

CLASSIFICATION TITLE	RANGE	2016	2017	MOD 2017	2018			
					REQUEST	RECOMM'D	ADOPTED	
<u>ALLIANT ENERGY CENTER</u>								
CENTER EXECUTIVE DIRECTOR	MC	1.000 ⁹²⁻⁰¹	1.000 ⁹²⁻⁰¹	1.000 ⁹²⁻⁰¹	1.000	1.000	1.000	
ASSISTANT CENTER MANAGER - CHIEF FINANCIAL OFFICER	M 14	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	
ASSISTANT CENTER MGR EVENT SERVICES & OPERATIONS	M 14	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	
ALLIANT ENERGY CENTER FACILITIES MANAGER	M 11	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	
SENIOR SALES MANAGER	M 09	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	1.000 ⁹²⁻⁰²	
EVENT COORDINATOR	P 06	2.000	2.000	2.000	2.000	2.000	2.000	
STEAMFITTER	T	1.000	1.000	1.000	1.000	1.000	1.000	
LEAD ELECTRICIAN	T	1.000	1.000	1.000	1.000	1.000	1.000	
ELECTRICIAN	T	1.000	1.000	1.000	1.000	1.000	1.000	
CREW LEADER	F 18	2.000	2.000	2.000	2.000	2.000	2.000	
ACCOUNTING ASSISTANT	G 18	1.000	1.000	1.000	1.000	1.000	1.000	
MECHANIC	F 16	1.000	1.000	1.000	1.000	1.000	1.000	
CENTER LEAD WORKER	F 14	4.000	4.000	4.000	4.000	4.000	4.000	
ACCOUNT CLERK II	G 14	1.000	1.000	1.000	1.000	1.000	1.000	
CLERK III	G 13	1.000	1.000	1.000	1.000	1.000	1.000	
CLERK TYPIST III	G 13	1.000 ⁹²⁻⁰⁵	1.000 ⁹²⁻⁰⁵	1.000 ⁹²⁻⁰⁵	1.000 ⁹²⁻⁰⁵	1.000 ⁹²⁻⁰⁵	1.000 ⁹²⁻⁰⁵	
CLERK TYPIST I-III	G 7-10	1.000	1.000	1.000	1.000	1.000	1.000	
GROUNDKEEPER	F 12	1.000	1.000	1.000	1.000	1.000	1.000	
CENTER WORKER	F 11-12	4.000	4.000	4.000	4.000	4.000	4.000	
CENTER WORKER	F 11-12	1.000 ⁹²⁻⁰³	1.000	1.000	1.000	1.000	1.000	
CENTER WORKER	F 11-12	0.000	1.000 ⁹²⁻⁰⁶	1.000 ⁹²⁻⁰⁶	1.000 ⁹²⁻⁰⁶	1.000 ⁹²⁻⁰⁶	1.000 ⁹²⁻⁰⁶	
CENTER WORKER	F 11-12	1.000 ⁹²⁻⁰³	0.000 ⁹²⁻⁰³	0.000 ⁹²⁻⁰³	0.000	0.000	0.000	
ASSISTANT GROUNDKEEPER	F 11	1.000	1.000	1.000	1.000	1.000	1.000	
CENTER MAINTENANCE WORKER	F 11	1.000	1.000	1.000	1.000	1.000	1.000	
LEAD JANITOR	F 11	1.000	1.000	1.000	1.000	1.000	1.000	
JANITOR I	F 09	1.000	2.000	2.000	2.000	2.000	2.000	
ALLIANT ENERGY CENTER TOTAL		32.000	33.000	33.000	33.000	33.000	33.000	
		32.000	33.000	33.000	33.000	33.000	33.000	

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**COUNTY OF DANE
BUDGETED POSITIONS**

SUMMARY OF POSITION FOOTNOTES:

ALLIANT ENERGY CENTER

- 92-01 RES. 190, 12-13, ADOPTED DECEMBER 6, 2012, AUTHORIZED A FIVE YEAR EMPLOYMENT CONTRACT ENDING DECEMBER 9, 2017.
- 92-02 ORD. AMENDMENT 37, SUB 1, 2006-2007 (ADOPTED 5-17-07) GRANTS EMPLOYEES IN THESE POSITIONS THE OPTION TO ACCEPT APPOINTMENT AS CIVIL SERVICE POSITION OR AS A CONTRACT POSITION.
- 92-03 2011 BUDGET UNFUNDS 1.0 FTE EACH OF POSITIONS 1512 AND 1679, POSITION AUTHORITY TO REMAIN. 2016 BUDGET REQUEST FUNDS 1.0 FTE OF POSITION 1512. 17 REQ: 92-03 POSITION 1679 IS CURRENTLY UNFUNDED. REQUEST IS TO ELIMINATE THE POSITION.
- 92-05 2015 BUDGET UNFUNDS POSITION 1526, POSITION AUTHORITY REMAINS.
- 92-06 17 EXEC: POSITION UNFUNDED, FUTURE FUNDING CONTINGENT ON SUFFICIENT BUSINESS/REVENUE TO SUPPORT THE POSITION.

Alliant Energy Center of Dane County 2018-2022 Five-Year Financial Forecast Assumptions and Issues

The Alliant Energy Center's 2018-2022 Five-year Financial Forecast includes the following assumptions:

- Status Quo level of events.
- Debt Service is held level throughout the plan.
- Most show-related revenue lines are increased by 3.0% annually
- Most show-related expense lines are increased by 3.0% annually
- Overtime and LTE accounts have been held level.

The following are issues that may impact the Center during this 5-year period:

- Funding for any of the recommendations contained in the market and financial feasibility study of the Coliseum, as well as any recommendations which come out of the current master planning efforts.
- The future of the Arena building.
- Expansion of Exhibition Hall
- Capital improvement funding at the Center in the absence of a Local Exposition District
- Continued deferred maintenance of \$6.0 million plus that will end up impacting the operating budget through increased repairs and maintenance. The Center will end up borrowing long-term for repairs and maintenance with a limited useful life.

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Alliant Energy Center 5-Year Financial Forecasting Summary

2018

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/(Loss)</u>
Administration	\$391,500	\$2,375,927	(\$1,984,427)
Agricultural Exhibit Buildings	\$1,147,200	\$1,280,037	(\$132,837)
Arena	\$80,800	\$245,764	(\$164,964)
Coliseum	\$2,227,400	\$2,483,060	(\$255,660)
Conference Center	\$657,400	\$771,137	(\$113,737)
Exhibition Hall	\$5,212,100	\$2,602,330	\$2,609,770
Landscape Areas	\$427,200	\$244,826	\$182,374
Parking Lots	\$134,700	\$232,377	(\$97,677)
	\$10,278,300	\$10,235,458	\$42,842

2019

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/(Loss)</u>
Administration	\$398,928	\$2,416,619	(\$2,017,691)
Agricultural Exhibit Buildings	\$1,176,159	\$1,289,466	(\$113,307)
Arena	\$83,206	\$248,181	(\$164,975)
Coliseum	\$2,284,616	\$2,506,384	(\$221,768)
Conference Center	\$676,564	\$812,111	(\$135,547)
Exhibition Hall	\$5,359,712	\$2,646,737	\$2,712,975
Landscape Areas	\$437,526	\$253,453	\$184,073
Parking Lots	\$138,678	\$237,207	(\$98,529)
	\$10,555,389	\$10,410,158	\$145,231

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2020

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/(Loss)</u>
Administration	\$20,100	\$2,114,279	(\$2,094,179)
Agricultural Exhibit Buildings	\$1,205,987	\$1,304,922	(\$98,935)
Arena	\$85,683	\$251,782	(\$166,099)
Coliseum	\$2,343,548	\$2,556,680	(\$213,132)
Conference Center	\$696,303	\$831,290	(\$134,987)
Exhibition Hall	\$5,511,752	\$2,699,482	\$2,812,270
Landscape Areas	\$439,642	\$259,225	\$180,417
Parking Lots	\$142,776	\$242,020	(\$99,244)
	\$10,445,791	\$10,259,680	\$186,111

2021

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/(Loss)</u>
Administration	\$20,100	\$2,148,341	(\$2,128,241)
Agricultural Exhibit Buildings	\$1,236,709	\$1,319,816	(\$83,107)
Arena	\$88,237	\$255,471	(\$167,234)
Coliseum	\$2,404,248	\$2,604,379	(\$200,131)
Conference Center	\$716,633	\$845,875	(\$129,242)
Exhibition Hall	\$5,668,352	\$2,743,980	\$2,924,372
Landscape Areas	\$450,560	\$263,745	\$186,815
Parking Lots	\$146,997	\$246,316	(\$99,319)
	\$10,731,836	\$10,427,923	\$303,913

2022

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/(Loss)</u>
Administration	\$20,100	\$2,192,279	(\$2,172,179)
Agricultural Exhibit Buildings	\$1,268,354	\$1,335,258	(\$66,904)
Arena	\$90,866	\$259,350	(\$168,484)
Coliseum	\$2,466,770	\$2,654,517	(\$187,747)
Conference Center	\$737,575	\$861,671	(\$124,096)
Exhibition Hall	\$5,829,652	\$2,791,555	\$3,038,097
Landscape Areas	\$461,785	\$268,813	\$192,972
Parking Lots	\$151,345	\$251,199	(\$99,854)
	<u>\$11,026,447</u>	<u>\$10,614,642</u>	<u>\$411,805</u>

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Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Administration	110/00		Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Alliant Energy Center complex encompasses over 160 acres of land, a variety of multi-purpose buildings and paved parking for over 5,800 cars. The Center provides a variety of activities for the citizens of Dane County, the State of Wisconsin, and neighboring states. Events include conventions, consumer shows, amateur sports, concerts, family shows, trade shows, agricultural events, youth hockey events, outdoor festivals, banquets, retail sales, and other activities such as the World Dairy Expo, The Midwest Horse Fair, and the Dane County Fair. Annual attendance at Center activities is approximately 1 million people. The Administration of the Center includes Event Service & Operations Service; Sales, Promotions and Public Relations; General Administration; and Physical Plant divisions. Approximately 12% of the Center's Administration expense budget is indirect charges from the Dane County General Fund. Expenses associated with 7,400 square feet of the Center's Administration Building are included in this cost center.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$1,404,587	\$1,408,100	\$0	\$0	\$1,408,100	\$461,353	\$1,470,485	\$1,498,600
Operating Expenses	\$503,370	\$536,000	\$12,893	\$0	\$548,893	\$78,529	\$554,493	\$502,228
Contractual Services	\$279,162	\$364,599	\$0	\$35,000	\$399,599	\$102,665	\$364,599	\$355,099
Operating Capital	\$6,602	\$0	\$2,331	\$0	\$2,331	\$0	\$2,331	\$0
TOTAL	\$2,193,721	\$2,308,699	\$15,224	\$35,000	\$2,358,923	\$642,547	\$2,391,908	\$2,355,927
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$376,924	\$414,100	\$0	\$35,000	\$449,100	\$399,063	\$434,100	\$371,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$798	\$100	\$0	\$0	\$100	\$45	\$200	\$100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$377,722	\$414,200	\$0	\$35,000	\$449,200	\$399,108	\$434,300	\$371,500
REVENUE OVER/(UNDER) EXPENSES	\$1,815,999	\$1,894,499			\$1,909,723			\$1,984,427
F.T.E. STAFF	11.000	11.000					11.000	11.000

Dept:	Alliant Energy Center of Dane County		92						Fund Name:	General Fund
Prgm:	Administration		110/00						Fund No.:	1110
DI#	2018 Base	Net Decision Items							2018 Requested Budget	
		01	02	03	04	05	06	07		
PROGRAM EXPENDITURES										
Personnel Costs	\$1,424,700	\$0	\$4,300	\$69,600	\$0	\$0	\$0	\$0	\$1,498,600	
Operating Expenses	\$536,028	(\$34,700)	\$900	\$0	\$0	\$0	\$0	\$0	\$502,228	
Contractual Services	\$315,199	\$39,700	\$200	\$0	\$0	\$0	\$0	\$0	\$355,099	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$2,275,927	\$5,000	\$5,400	\$69,600	\$0	\$0	\$0	\$0	\$2,355,927	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$364,100	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$371,400	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$364,200	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$371,500	
REVENUE OVER/(UNDER) EXPENSES	\$1,911,727	(\$2,300)	\$5,400	\$69,600	\$0	\$0	\$0	\$0	\$1,984,427	
F.T.E. STAFF	11.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	11.000	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$2,275,927	\$364,200	\$1,911,727
DI #	AEC-ADMN-1			
DEPT	Event Changes and Reallocations			
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the some expenses have been reallocated between accounts and cost centers to better match historical expenses.		\$5,000	\$7,300	(\$2,300)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-ADMN-1		\$5,000	\$7,300	(\$2,300)

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Dept: Alliant Energy Center of Dane County 92		Fund Name: General Fund		
Prgm: Administration 110/00		Fund No.: 1110		
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-ADMN-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$5,400	\$0	\$5,400
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-ADMN-2		\$5,400	\$0	\$5,400
DI #	AEC-ADMN-3 Event & Exhibitor Services Specialist			
DEPT	Eliminate an unfunded Clerk Typist III (Position #1526) and create a new Clerk Typist I-II position to serve as an Event & Exhibitor Services Specialist. The steadily increasing rise in events, especially the large national shows, has created the need for an Event & Exhibitor Services Specialist to provide customer service to event managers and exhibitors. The work needed is no longer able to be absorbed by the existing staff.	\$69,600	\$0	\$69,600
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-ADMN-3		\$69,600	\$0	\$69,600
2018 REQUESTED BUDGET		\$2,355,927	\$371,500	\$1,984,427

DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: Administration

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	BASE
					2017			ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	
18	AECADMN	10009	SALARIES AND WAGES		\$798,316	\$822,700	\$0	\$0	\$822,700	\$237,305	\$872,100	\$0	\$826,600
18	AECADMN	10015	OUTSIDE LABOR		\$86,815	\$90,400	\$0	\$0	\$90,400	\$20,393	\$78,112	\$0	\$90,400
18	AECADMN	10027	OVERTIME		\$31,373	\$28,400	\$0	\$0	\$28,400	\$6,142	\$31,345	\$0	\$28,400
18	AECADMN	10072	LIMITED TERM EMPLOYEES		\$81,360	\$82,300	\$0	\$0	\$82,300	\$22,753	\$84,725	\$0	\$82,300
18	AECADMN	10090	PER MEETING		\$66	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	AECADMN	10095	EXPO COMMISSION PER DIEM		\$0	\$2,000	\$0	\$0	\$2,000	\$0	\$65	\$0	\$2,000
18	AECADMN	10099	RETIREMENT FUND		\$68,782	\$68,200	\$0	\$0	\$68,200	\$20,968	\$74,741	\$0	\$68,400
18	AECADMN	10108	SOCIAL SECURITY		\$68,728	\$70,900	\$0	\$0	\$70,900	\$20,278	\$74,145	\$0	\$71,300
18	AECADMN	10117	HEALTH		\$147,518	\$146,900	\$0	\$0	\$146,900	\$59,701	\$156,023	\$0	\$190,400
18	AECADMN	10126	HEALTH-RETIREEES		\$94,890	\$84,500	\$0	\$0	\$84,500	\$67,633	\$67,633	\$0	\$50,700
18	AECADMN	10153	DENTAL		\$15,115	\$14,500	\$0	\$0	\$14,500	\$3,617	\$15,379	\$0	\$14,800
18	AECADMN	10171	DISABILITY INSURANCE		\$2,862	\$2,900	\$0	\$0	\$2,900	\$945	\$3,066	\$0	\$2,700
18	AECADMN	10180	LIFE INSURANCE		\$353	\$400	\$0	\$0	\$400	\$92	\$360	\$0	\$500
18	AECADMN	10185	FSA ADMINISTRATION FEE		\$102	\$200	\$0	\$0	\$200	\$0	\$102	\$0	\$200
18	AECADMN	10189	WORKERS COMPENSATION		\$3,100	\$2,700	\$0	\$0	\$2,700	\$0	\$2,700	\$0	\$5,500
18	AECADMN	10198	UNEMPLOYMENT COMPENSATION		\$5,207	\$7,600	\$0	\$0	\$7,600	\$1,526	\$10,049	\$0	\$7,100
18	AECADMN	10250	SALARY SAVINGS		\$0	(\$16,500)	\$0	\$0	(\$16,500)	\$0	\$0	\$0	(\$16,600)
18	AECADMN	20330	ALLIANT ENERGY NAMING PAYMENTS		\$328,870	\$335,300	\$0	\$0	\$335,300	\$0	\$335,300	\$0	\$335,300
18	AECADMN	20410	BAD DEBT EXPENSE		\$5,360	\$7,700	\$0	\$0	\$7,700	\$91	\$7,700	\$0	\$7,700
18	AECADMN	20459	BLDG & GROUNDS REPAIRS & MAINT		\$1,412	\$2,600	\$0	\$0	\$2,600	\$56	\$2,000	\$0	\$2,600
18	AECADMN	20648	CONFERENCES AND TRAINING		\$3,823	\$5,000	\$0	\$0	\$5,000	\$1,379	\$5,000	\$0	\$5,000
18	AECADMN	20652	CONCESSIONAIRE MARKETING		\$23,239	\$0	\$12,893	\$0	\$12,893	\$0	\$12,893	\$20,000	\$0
18	AECADMN	20985	ELECTRIC DEMAND		\$3,309	\$3,600	\$0	\$0	\$3,600	\$874	\$3,500	\$0	\$3,600
18	AECADMN	21296	JANITOR SUPPLIES		\$0	\$1,500	\$0	\$0	\$1,500	\$0	\$500	\$0	\$1,500
18	AECADMN	21413	LIBRARY		\$0	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$500
18	AECADMN	21491	MARKETING EXPENSE		\$39,744	\$81,500	\$0	\$0	\$81,500	\$26,020	\$81,500	\$0	\$81,500
18	AECADMN	21584	MEMBERSHIP FEES		\$991	\$1,700	\$0	\$0	\$1,700	\$0	\$1,500	\$0	\$1,700
18	AECADMN	21697	NATURAL GAS		\$1,557	\$2,100	\$0	\$0	\$2,100	\$1,201	\$2,000	\$0	\$2,100
18	AECADMN	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$1,230	\$600	\$0	\$0	\$600	\$15	\$600	\$0	\$600
18	AECADMN	21979	PRINCIPAL & INTEREST ON DEBT		\$0	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$528
18	AECADMN	22043	PRTRNG STA & OFFICE SUPPLIES		\$77,403	\$70,000	\$0	\$0	\$70,000	\$42,731	\$79,300	\$0	\$70,000
18	AECADMN	22250	REPAIR OF EQUIPMENT		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECADMN	22295	SALES-PROMOTION &/OR HOSP EXP		\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$1,000	\$0	\$1,000
18	AECADMN	22592	TICKET INVENTORY		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECADMN	22646	TRAVEL EXPENSE		\$0	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$500
18	AECADMN	22662	UNIFORMS		\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$1,000	\$0	\$1,000
18	AECADMN	22700	ELECTRICITY		\$5,309	\$6,100	\$0	\$0	\$6,100	\$1,894	\$5,500	\$0	\$6,100
18	AECADMN	22736	TELEPHONE		\$10,463	\$14,000	\$0	\$0	\$14,000	\$4,132	\$12,800	\$0	\$14,000
18	AECADMN	22745	WATER		\$660	\$600	\$0	\$0	\$600	\$136	\$700	\$0	\$600
18	AECADMN	30273	AEC REDEVMT PLANNING CONST EXP		\$0	\$50,000	\$0	\$35,000	\$85,000	\$0	\$50,000	\$0	\$0
18	AECADMN	31226	INDIRECT COSTS		\$270,559	\$303,399	\$0	\$0	\$303,399	\$101,133	\$303,399	\$0	\$303,399
18	AECADMN	31260	INSURANCE		\$3,200	\$3,700	\$0	\$0	\$3,700	\$0	\$3,700	\$0	\$4,300
18	AECADMN	31973	POS-OTHER PROFESSIONAL SERVICE		\$0	\$2,000	\$0	\$0	\$2,000	\$0	\$2,000	\$0	\$2,000
18	AECADMN	32323	SECURITY SERVICES-POS		\$5,403	\$5,500	\$0	\$0	\$5,500	\$1,532	\$5,500	\$0	\$5,500
18	AECADMN	48748	TECHNOLOGY & EQUIPMENT UPGRADE		\$6,602	\$0	\$2,331	\$0	\$2,331	\$0	\$2,331	\$2,000	\$0
18	AECADMN	30277	SOFTWARE MTCE & LICENSES		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES					\$2,193,721	\$2,308,699	\$15,224	\$35,000	\$2,358,923	\$642,547	\$2,391,908	\$22,000	\$2,275,927

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Administration

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECADMN	10009	SALARIES AND WAGES		\$826,600			\$42,500					\$869,100
18	AECADMN	10015	OUTSIDE LABOR		\$90,400		\$4,300						\$94,700
18	AECADMN	10027	OVERTIME		\$28,400								\$28,400
18	AECADMN	10072	LIMITED TERM EMPLOYEES		\$82,300								\$82,300
18	AECADMN	10090	PER MEETING		\$0								\$0
18	AECADMN	10095	EXPO COMMISSION PER DIEM		\$2,000								\$2,000
18	AECADMN	10099	RETIREMENT FUND		\$68,400			\$3,400					\$71,800
18	AECADMN	10108	SOCIAL SECURITY		\$71,300			\$3,300					\$74,600
18	AECADMN	10117	HEALTH		\$190,400			\$19,500					\$209,900
18	AECADMN	10126	HEALTH-RETIREEES		\$50,700								\$50,700
18	AECADMN	10153	DENTAL		\$14,800			\$1,600					\$16,400
18	AECADMN	10171	DISABILITY INSURANCE		\$2,700			\$100					\$2,800
18	AECADMN	10180	LIFE INSURANCE		\$500								\$500
18	AECADMN	10185	FSA ADMINISTRATION FEE		\$200								\$200
18	AECADMN	10189	WORKERS COMPENSATION		\$5,500			\$100					\$5,600
18	AECADMN	10198	UNEMPLOYMENT COMPENSATION		\$7,100								\$7,100
18	AECADMN	10250	SALARY SAVINGS		(\$16,600)			(\$900)					(\$17,500)
18	AECADMN	20330	ALLIANT ENERGY NAMING PAYMENTS		\$335,300	\$6,700							\$342,000
18	AECADMN	20410	BAD DEBT EXPENSE		\$7,700								\$7,700
18	AECADMN	20459	BLDG & GROUNDS REPAIRS & MAINT		\$2,600								\$2,600
18	AECADMN	20648	CONFERENCES AND TRAINING		\$5,000								\$5,000
18	AECADMN	20652	CONCESSIONAIRE MARKETING		\$0								\$0
18	AECADMN	20985	ELECTRIC DEMAND		\$3,600	(\$200)	\$100						\$3,500
18	AECADMN	21296	JANITOR SUPPLIES		\$1,500								\$1,500
18	AECADMN	21413	LIBRARY		\$500								\$500
18	AECADMN	21491	MARKETING EXPENSE		\$81,500								\$81,500
18	AECADMN	21584	MEMBERSHIP FEES		\$1,700								\$1,700
18	AECADMN	21697	NATURAL GAS		\$2,100	(\$200)	\$100						\$2,000
18	AECADMN	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$600								\$600
18	AECADMN	21979	PRINCIPAL & INTEREST ON DEBT		\$528								\$528
18	AECADMN	22043	PRTNG STA & OFFICE SUPPLIES		\$70,000	(\$39,700)							\$30,300
18	AECADMN	22250	REPAIR OF EQUIPMENT		\$100								\$100
18	AECADMN	22295	SALES-PROMOTION &/OR HOSP EXP		\$1,000								\$1,000
18	AECADMN	22592	TICKET INVENTORY		\$100								\$100
18	AECADMN	22646	TRAVEL EXPENSE		\$500								\$500
18	AECADMN	22662	UNIFORMS		\$1,000								\$1,000
18	AECADMN	22700	ELECTRICITY		\$6,100	(\$600)	\$200						\$5,700
18	AECADMN	22736	TELEPHONE		\$14,000	(\$800)	\$400						\$13,600
18	AECADMN	22745	WATER		\$600	\$100	\$100						\$800
18	AECADMN	30273	AEC REDEVMT PLANNING CONST EXP		\$0								\$0
18	AECADMN	31226	INDIRECT COSTS		\$303,399								\$303,399
18	AECADMN	31260	INSURANCE		\$4,300								\$4,300
18	AECADMN	31973	POS-OTHER PROFESSIONAL SERVICE		\$2,000								\$2,000
18	AECADMN	32323	SECURITY SERVICES-POS		\$5,500		\$200						\$5,700
18	AECADMN	48748	TECHNOLOGY & EQUIPMENT UPGRADE		\$0								\$0
18	AECADMN	30277	SOFTWARE MTCE & LICENSES		\$0	\$39,700							\$39,700
TOTAL EXPENDITURES					\$2,275,927	\$5,000	\$5,400	\$69,600	\$0	\$0	\$0	\$0	\$2,355,927

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Administration

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	BASE
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	
18	AECADMN	80047	AEC REDEVLMT PLANNING CONS REV		\$0	\$50,000	\$0	\$35,000	\$85,000	\$35,000	\$50,000	\$0	\$0
18	AECADMN	84084	ALLIANT ENERGY NAMING REVENUE		\$356,924	\$364,100	\$0	\$0	\$364,100	\$364,063	\$364,100	\$0	\$364,100
18	AECADMN	84090	CONCESSIONAIRE MARKETING		\$20,000	\$0	\$0	\$0	\$0	\$0	\$20,000	\$0	\$0
18	AECADMN	84091	INTEREST CONCESSIONAIRE MARKTG		\$33	\$0	\$0	\$0	\$0	\$25	\$100	\$0	\$0
18	AECADMN	84095	MISCELLANEOUS		\$765	\$100	\$0	\$0	\$100	\$20	\$100	\$0	\$100
TOTAL REVENUES					\$377,722	\$414,200	\$0	\$35,000	\$449,200	\$399,108	\$434,300	\$0	\$364,200

DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: Administration

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECADMN	80047	AEC REDEVLMT PLANNING CONS REV		\$0								\$0
18	AECADMN	84084	ALLIANT ENERGY NAMING REVENUE		\$364,100	\$7,300							\$371,400
18	AECADMN	84090	CONCESSIONAIRE MARKETING		\$0								\$0
18	AECADMN	84091	INTEREST CONCESSIONAIRE MARKTG		\$0								\$0
18	AECADMN	84095	MISCELLANEOUS		\$100								\$100
TOTAL REVENUES					\$364,200	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$371,500

OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$1,404,587	\$1,408,100	\$0	\$0	\$1,408,100	\$461,353	\$1,470,485	\$0	\$1,424,700
OPERATING EXPENSE	\$503,370	\$536,000	\$12,893	\$0	\$548,893	\$78,529	\$554,493	\$20,000	\$536,028
CONTRACTUAL SERVICES	\$279,162	\$364,599	\$0	\$35,000	\$399,599	\$102,665	\$364,599	\$0	\$315,199
OPERATING CAPITAL	\$6,602	\$0	\$2,331	\$0	\$2,331	\$0	\$2,331	\$2,000	\$0
TOTAL PROGRAM EXPENDITURES	\$2,193,721	\$2,308,699	\$15,224	\$35,000	\$2,358,923	\$642,547	\$2,391,908	\$22,000	\$2,275,927
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$376,924	\$414,100	\$0	\$35,000	\$449,100	\$399,063	\$434,100	\$0	\$364,100
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$798	\$100	\$0	\$0	\$100	\$45	\$200	\$0	\$100
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$377,722	\$414,200	\$0	\$35,000	\$449,200	\$399,108	\$434,300	\$0	\$364,200
NET COST:	\$1,815,999	\$1,894,499	\$15,224	\$0	\$1,909,723	\$243,438	\$1,957,608	\$22,000	\$1,911,727

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$1,424,700	\$0	\$4,300	\$69,600	\$0	\$0	\$0	\$0	\$1,498,600
OPERATING EXPENSE	\$536,028	(\$34,700)	\$900	\$0	\$0	\$0	\$0	\$0	\$502,228
CONTRACTUAL SERVICES	\$315,199	\$39,700	\$200	\$0	\$0	\$0	\$0	\$0	\$355,099
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$2,275,927	\$5,000	\$5,400	\$69,600	\$0	\$0	\$0	\$0	\$2,355,927
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$364,100	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$371,400
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$364,200	\$7,300	\$0	\$0	\$0	\$0	\$0	\$0	\$371,500
NET COST:	\$1,911,727	(\$2,300)	\$5,400	\$69,600	\$0	\$0	\$0	\$0	\$1,984,427

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Administration	4. PROGRAM NO.	110/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Event & Exhibitor Services Specialist				POSITION#	TITLE
				# FTE	START DATE
9. DECISION ITEM NUMBER				New	Clerk Typist I-II
AEC-ADMN-3				1526	Clerk Typist III
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
Eliminate an unfunded Clerk Typist III (Position #1526) and create a new Clerk Typist I-II position to serve as an Event & Exhibitor Services Specialist. The steadily increasing rise in events, especially the large national shows, has created the need for an Event & Exhibitor Services Specialist to provide customer service to event managers and exhibitors. The work needed is no longer able to be absorbed by the existing staff.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
This request is to eliminate an unfunded Clerk Typist III (Position #1526) and create a new 1.0 FTE Clerk Typist I-II position to serve as an Event & Exhibitor Services Specialist. Several years ago the Center made the business decision to unfund the Clerk Typist III position that served as the Center's Customer Service position as a cost savings measure. The critical functions of the Customer Service position were absorbed by other administrative staff, resulting in additional Overtime, and LTE's. In addition, the Center implemented Ungerboeck Event Management Software to streamline the event contracting, coordination and accounting functions. Now that the Center has become successful in attracting numerous national events, the level of business has increased such that the essential services that need to be provided to the exhibitors and event managers can no longer be absorbed by the remaining staff, despite the substantial process improvements provided by the Ungerboeck system. The Center is currently utilizing an LTE position to provide these services, but the hours limitation on LTE's does not provide enough hours to provide consistent year-round coverage. In addition, LTE's require continued training every time a new position is hired. The Center is currently in a far better financial position than it was several years ago and now financially support this position.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$69,600
				OPERATING EXPENSE	\$0
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$69,600
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$0
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$0
				NET COST TO COUNTY	\$69,600
(b) What are the consequences of not funding this request?					
Not funding this request will result in the Center having to continue utilizing LTEs to perform event and exhibitor services tasks. The hours limitation on LTEs does not provide enough hours in a year to meet the needs of the Center without having to continue hiring different LTE's. A permanent position provides consistent customer service and support throughout the year, without the need for extensive training					
(c) What savings/productivity improvements will result from approval of this request?					
This position will provide one point person for all exhibitor services, as well as provide support to show management. The Center unfunded a position several years ago that provided some of these duties. Those duties were then spread across several other staff members. With the rise in business that the Center has experienced, the existing staff can no longer continue to absorb these duties on top of their regular job assignments. This position will provide some relief to already stretched Overtime and LTE accounts in Administration.					

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1. DEPARTMENT Alliant Energy Center of Dane County		3. DEPT. NO. 92		5. FUND NAME General Fund	
2. PROGRAM Administration		4. PROGRAM NO. 110/00		6. FUND NO. 1110	
7. DECISION ITEM TITLE Event & Exhibitor Services Specialist				9. DECISION ITEM NUMBER AEC-ADMN-3	
13. ADDITIONAL BUDGETED POSITION CHANGES INFORMATION					
POSITION#	TITLE	UNIT	RANGE	FOOTNOTE?	FOOTNOTE REASON / TEXT
New	Clerk Typist I-II	G	07-10	NO	
1526	Clerk Typist III	G	13	YES	Remove Footnote 92-05 - Position is currently unfunded
14. EXPENSES/REVENUES INCLUDED WITH EACH NEW POSITION REQUEST (used to adjust Decision Item if amended during the budget process)					
		New	1526		
BASE SALARY	<p>Instructions for this section: In the column for each position, enter the appropriate data from the new position request printout.</p> <p>For the "Items under \$500", "Capital" and "Revenue" sections, please use columns M, N, and O to give a short description of each item included.</p> <p>Suggestion: "Freeze" the line titles in column L and the Column headings by using the "Freeze Panes" feature so that you can move across the screen to the right and down without losing that information.</p>	\$42,500	\$0		
LONGEVITY					
INCENTIVE					
RETIREMENT		3,400	-		
FICA		3,300	-		
HEALTH		19,500	-		
DENTAL		1,600	-		
DISABILITY		100	-		
LIFE					
WORKERS COMP		100	-		
PROTECTIVE					
TOOL ALL					
BAR DUES					
UNIFORMS					
SALARY SAVGS	(900)	-			
CONF & TRNG					
SUPPLIES					
ITEMS UNDER \$2,500					
TELEPHONE					
TRAVEL					
CAPITAL					
OTHER					
	TOTAL EXPENSES	\$69,600	\$0	\$0	\$0
	TOTAL REVENUES	\$0	\$0	\$0	\$0

**ALLIANT ENERGY CENTER
Administration Carryforward Justification**

Administration – Concessionaire Marketing (AECADMN-20652, 84090, 84091)

Resolution 143, 2013-14 approved contract #11656 with Centerplate for Food and Beverage service at the Center. This contract requires Centerplate to pay the Center \$10,000 on July 1 and \$10,000 on January 1 for a total of \$20,000 each contract year. The funds are to be used for advertising, marketing and other programs that increase business at the Center. These funds are held in a separate account and can only be used with County approval. Any excess funds at the end of the agreement become the property of the Center.

The following general ledger accounts record the transactions for this contractual agreement and will be carried forward until the end of the agreement:

Concessionaire Marketing Expense (20652), Interest Concessionaire Marketing (84091) and Concessionaire Marketing Revenue (84090).

Administration – Technology & Equipment (AECADMN-48748)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

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**Dane County
5-Year Budget Projections**

**Department:
Program:**

**Alliant Energy Center of Dane County
Administration**

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$1,408,100	\$1,498,600	\$1,520,241	\$1,554,167	\$1,575,281	\$1,605,885
Operating Expenses	\$536,000	\$522,228	\$530,886	\$183,918	\$185,846	\$187,833
Contractual Services	\$364,599	\$355,099	\$365,492	\$376,194	\$387,214	\$398,561
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$2,308,699	\$2,375,927	\$2,416,619	\$2,114,279	\$2,148,341	\$2,192,279

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$414,100	\$391,400	\$398,828	\$20,000	\$20,000	\$20,000
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$100	\$100	\$100	\$100	\$100	\$100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$414,200	\$391,500	\$398,928	\$20,100	\$20,100	\$20,100

GPR Impact	\$1,894,499	\$1,984,427	\$2,017,691	\$2,094,179	\$2,128,241	\$2,172,179
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Percentage Change **4.75%** **1.68%** **3.79%** **1.63%** **2.06%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY		Fund Name:	General Fund
Prgm:	Coliseum	508/00			Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Veterans Memorial Coliseum is a multi-purpose arena with 7,700 permanent seats and a capacity of 10,200. The Coliseum cost center identifies by category the direct revenue and expenses for the facility. Activities and functions conducted in the Coliseum include sporting & entertainment events, touring trade shows, conventions, motor sports events, consumer expositions, major livestock events, concerts, and retail sales events.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$702,521	\$1,015,300	\$0	\$0	\$1,015,300	\$287,744	\$734,828	\$849,800
Operating Expenses	\$552,641	\$977,500	\$1,246	\$0	\$978,746	\$189,189	\$913,600	\$827,913
Contractual Services	\$380,682	\$807,700	\$0	\$0	\$807,700	\$143,691	\$319,700	\$815,900
Operating Capital	\$6,546	\$0	\$45,240	\$0	\$45,240	\$0	\$45,240	\$0
TOTAL	\$1,642,391	\$2,800,500	\$46,486	\$0	\$2,846,986	\$620,623	\$2,013,368	\$2,493,613
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$25,221	\$25,300	\$0	\$0	\$25,300	\$4,199	\$25,700	\$23,566
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$1,715,797	\$2,661,000	\$0	\$0	\$2,661,000	\$996,388	\$1,998,500	\$2,225,800
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$53,164	\$43,400	\$0	\$0	\$43,400	\$9,376	\$48,000	\$11,000
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$1,794,182	\$2,729,700	\$0	\$0	\$2,729,700	\$1,009,964	\$2,072,200	\$2,260,366
REVENUE OVER/(UNDER) EXPENSES	(\$151,791)	\$70,800			\$117,286			\$233,247
F.T.E. STAFF	5.300	5.300					5.300	5.300

Dept:	Alliant Energy Center of Dane County	92	Fund Name: General Fund						
Prgm:	Coliseum	508/00	Fund No.: 1110						
	2018	Net Decision Items							2018 Requested
DI#	Base	01	02	03	04	05	06	07	Budget
PROGRAM EXPENDITURES									
Personnel Costs	\$1,019,800	(\$153,200)	\$0	(\$16,800)	\$0	\$0	\$0	\$0	\$849,800
Operating Expenses	\$987,913	(\$171,000)	\$11,000	\$0	\$0	\$0	\$0	\$0	\$827,913
Contractual Services	\$813,600	\$0	\$2,300	\$0	\$0	\$0	\$0	\$0	\$815,900
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$2,821,313	(\$324,200)	\$13,300	(\$16,800)	\$0	\$0	\$0	\$0	\$2,493,613
PROGRAM REVENUE									
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$23,066	\$500	\$0	\$0	\$0	\$0	\$0	\$0	\$23,566
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$2,661,000	(\$442,100)	\$6,900	\$0	\$0	\$0	\$0	\$0	\$2,225,800
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$43,400	(\$32,400)	\$0	\$0	\$0	\$0	\$0	\$0	\$11,000
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$2,727,466	(\$474,000)	\$6,900	\$0	\$0	\$0	\$0	\$0	\$2,260,366
REVENUE OVER/(UNDER) EXPENSES	\$93,847	\$149,800	\$6,400	(\$16,800)	\$0	\$0	\$0	\$0	\$233,247
F.T.E. STAFF	5.300	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5.300

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$2,821,313	\$2,727,466	\$93,847
DI #	AEC-COLS-1			
DEPT	Event Changes			
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		(\$324,200)	(\$474,000)	\$149,800
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-COLS-1		(\$324,200)	(\$474,000)	\$149,800

Dept: Alliant Energy Center of Dane County 92		Fund Name: General Fund		
Prgm: Coliseum 508/00		Fund No.: 1110		
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-COLS-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$13,300	\$6,900	\$6,400
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-COLS-2		\$13,300	\$6,900	\$6,400
DI #	AEC-COLS-3 Fund a 1.0 FTE Center Worker Position			
DEPT	Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.	(\$16,800)	\$0	(\$16,800)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-COLS-3		(\$16,800)	\$0	(\$16,800)
2018 REQUESTED BUDGET		\$2,493,613	\$2,260,366	\$233,247

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Coliseum

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	
					2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE	
18	AECCOLS	10009	SALARIES AND WAGES		\$126,810	\$193,500	\$0	\$0	\$193,500	\$48,926	\$138,530	\$0	\$224,900
18	AECCOLS	10015	OUTSIDE LABOR		\$30,700	\$28,700	\$0	\$0	\$28,700	\$5,940	\$27,622	\$0	\$28,700
18	AECCOLS	10027	OVERTIME		\$47,475	\$68,300	\$0	\$0	\$68,300	\$23,554	\$47,432	\$0	\$68,300
18	AECCOLS	10072	LIMITED TERM EMPLOYEES		\$362,143	\$530,200	\$0	\$0	\$530,200	\$159,540	\$377,118	\$0	\$530,200
18	AECCOLS	10099	RETIREMENT FUND		\$22,233	\$42,000	\$0	\$0	\$42,000	\$9,043	\$24,159	\$0	\$21,500
18	AECCOLS	10108	SOCIAL SECURITY		\$40,892	\$60,900	\$0	\$0	\$60,900	\$17,725	\$44,115	\$0	\$63,000
18	AECCOLS	10117	HEALTH		\$43,420	\$63,700	\$0	\$0	\$63,700	\$21,334	\$45,924	\$0	\$69,100
18	AECCOLS	10153	DENTAL		\$2,870	\$5,500	\$0	\$0	\$5,500	\$1,242	\$2,920	\$0	\$5,400
18	AECCOLS	10171	DISABILITY INSURANCE		\$414	\$300	\$0	\$0	\$300	\$218	\$434	\$0	\$500
18	AECCOLS	10180	LIFE INSURANCE		\$83	\$100	\$0	\$0	\$100	\$26	\$85	\$0	\$200
18	AECCOLS	10189	WORKERS COMPENSATION		\$24,400	\$24,400	\$0	\$0	\$24,400	\$0	\$24,400	\$0	\$10,800
18	AECCOLS	10198	UNEMPLOYMENT COMPENSATION		\$1,083	\$1,400	\$0	\$0	\$1,400	\$195	\$2,089	\$0	\$1,300
18	AECCOLS	10207	PROTECTIVE WEAR		\$0	\$300	\$0	\$0	\$300	\$0	\$0	\$0	\$400
18	AECCOLS	10250	SALARY SAVINGS		\$0	(\$4,000)	\$0	\$0	(\$4,000)	\$0	\$0	\$0	(\$4,500)
18	AECCOLS	20459	BLDG & GROUNDS REPAIRS & MAINT		\$51,493	\$32,800	\$1,246	\$0	\$34,046	\$9,204	\$47,000	\$0	\$32,800
18	AECCOLS	20985	ELECTRIC DEMAND		\$130,626	\$150,800	\$0	\$0	\$150,800	\$43,758	\$115,000	\$0	\$150,800
18	AECCOLS	21274	INTERNET EXPENSE		\$4,799	\$4,900	\$0	\$0	\$4,900	\$1,977	\$4,900	\$0	\$4,900
18	AECCOLS	21296	JANITOR SUPPLIES		\$20,920	\$25,000	\$0	\$0	\$25,000	\$4,720	\$17,500	\$0	\$25,000
18	AECCOLS	21697	NATURAL GAS		\$33,458	\$50,400	\$0	\$0	\$50,400	\$28,964	\$38,000	\$0	\$50,400
18	AECCOLS	21809	OPERATING EQUIPMENT EXPENSE		\$8,131	\$15,500	\$0	\$0	\$15,500	\$2,322	\$10,000	\$0	\$15,500
18	AECCOLS	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$47,839	\$45,900	\$0	\$0	\$45,900	\$8,890	\$45,000	\$0	\$45,900
18	AECCOLS	21979	PRINCIPAL & INTEREST ON DEBT		\$0	\$387,200	\$0	\$0	\$387,200	\$0	\$387,200	\$0	\$397,613
18	AECCOLS	22043	PRTNG STA & OFFICE SUPPLIES		\$169	\$2,700	\$0	\$0	\$2,700	\$0	\$500	\$0	\$2,700
18	AECCOLS	22196	REIMBURSABLE ITEMS		\$57,896	\$56,300	\$0	\$0	\$56,300	\$18,343	\$56,300	\$0	\$56,300
18	AECCOLS	22250	REPAIR OF EQUIPMENT		\$888	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$500
18	AECCOLS	22385	SIGNS		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECCOLS	22662	UNIFORMS		\$10,840	\$5,500	\$0	\$0	\$5,500	\$934	\$5,500	\$0	\$5,500
18	AECCOLS	22691	USHER SUPPLIES		\$106	\$800	\$0	\$0	\$800	\$0	\$800	\$0	\$800
18	AECCOLS	22700	ELECTRICITY		\$159,060	\$174,900	\$0	\$0	\$174,900	\$62,175	\$160,000	\$0	\$174,900
18	AECCOLS	22736	TELEPHONE		\$5,212	\$5,500	\$0	\$0	\$5,500	\$1,696	\$5,300	\$0	\$5,500
18	AECCOLS	22745	WATER		\$21,204	\$18,700	\$0	\$0	\$18,700	\$6,206	\$20,000	\$0	\$18,700
18	AECCOLS	30598	COLISEUM BUSINESS DEVELOP POS		\$0	\$182,800	\$0	\$0	\$182,800	\$0	\$0	\$0	\$182,800
18	AECCOLS	31260	INSURANCE		\$42,500	\$39,900	\$0	\$0	\$39,900	\$0	\$39,900	\$0	\$45,800
18	AECCOLS	32020	PROMOTION		\$207,379	\$411,100	\$0	\$0	\$411,100	\$82,826	\$150,000	\$0	\$411,100
18	AECCOLS	32133	PURCHASE OF TRADE SERVICES		\$35,637	\$30,000	\$0	\$0	\$30,000	\$5,140	\$15,000	\$0	\$30,000
18	AECCOLS	32323	SECURITY SERVICES-POS		\$65,207	\$120,800	\$0	\$0	\$120,800	\$45,574	\$84,800	\$0	\$120,800
18	AECCOLS	32781	WASTE REMOVAL		\$29,959	\$23,100	\$0	\$0	\$23,100	\$10,150	\$30,000	\$0	\$23,100
18	AECCOLS	47210	COLISEUM UPGRADE		\$6,546	\$0	\$45,240	\$0	\$45,240	\$0	\$45,240	\$25,000	\$0
TOTAL EXPENDITURES					\$1,642,391	\$2,800,500	\$46,486	\$0	\$2,846,986	\$620,623	\$2,013,368	\$25,000	\$2,821,313

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Coliseum

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION	DECISION	DECISION	DECISION	DECISION	DECISION	DECISION	AGENCY REQUEST
						ITEM #1	ITEM #2	ITEM #3	ITEM #4	ITEM #5	ITEM #6	ITEM #7	
18	AECCOLS	10009	SALARIES AND WAGES		\$224,900								\$224,900
18	AECCOLS	10015	OUTSIDE LABOR		\$28,700	(\$2,800)							\$25,900
18	AECCOLS	10027	OVERTIME		\$68,300	(\$18,300)			(\$1,000)				\$49,000
18	AECCOLS	10072	LIMITED TERM EMPLOYEES		\$530,200	(\$120,200)			(\$14,500)				\$395,500
18	AECCOLS	10099	RETIREMENT FUND		\$21,500	(\$1,300)			(\$100)				\$20,100
18	AECCOLS	10108	SOCIAL SECURITY		\$63,000	(\$10,600)			(\$1,200)				\$51,200
18	AECCOLS	10117	HEALTH		\$69,100								\$69,100
18	AECCOLS	10153	DENTAL		\$5,400								\$5,400
18	AECCOLS	10171	DISABILITY INSURANCE		\$500								\$500
18	AECCOLS	10180	LIFE INSURANCE		\$200								\$200
18	AECCOLS	10189	WORKERS COMPENSATION		\$10,800								\$10,800
18	AECCOLS	10198	UNEMPLOYMENT COMPENSATION		\$1,300								\$1,300
18	AECCOLS	10207	PROTECTIVE WEAR		\$400								\$400
18	AECCOLS	10250	SALARY SAVINGS		(\$4,500)								(\$4,500)
18	AECCOLS	20459	BLDG & GROUNDS REPAIRS & MAINT		\$32,800								\$32,800
18	AECCOLS	20985	ELECTRIC DEMAND		\$150,800	(\$63,000)	\$3,800						\$91,600
18	AECCOLS	21274	INTERNET EXPENSE		\$4,900	\$6,900	\$400						\$12,200
18	AECCOLS	21296	JANITOR SUPPLIES		\$25,000								\$25,000
18	AECCOLS	21697	NATURAL GAS		\$50,400	(\$9,700)	\$1,400						\$42,100
18	AECCOLS	21809	OPERATING EQUIPMENT EXPENSE		\$15,500								\$15,500
18	AECCOLS	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$45,900								\$45,900
18	AECCOLS	21979	PRINCIPAL & INTEREST ON DEBT		\$397,613								\$397,613
18	AECCOLS	22043	PRTNG STA & OFFICE SUPPLIES		\$2,700								\$2,700
18	AECCOLS	22196	REIMBURSABLE ITEMS		\$56,300								\$56,300
18	AECCOLS	22250	REPAIR OF EQUIPMENT		\$500								\$500
18	AECCOLS	22385	SIGNS		\$100								\$100
18	AECCOLS	22662	UNIFORMS		\$5,500								\$5,500
18	AECCOLS	22691	USHER SUPPLIES		\$800								\$800
18	AECCOLS	22700	ELECTRICITY		\$174,900	(\$104,800)	\$4,500						\$74,600
18	AECCOLS	22736	TELEPHONE		\$5,500	(\$100)	\$200						\$5,600
18	AECCOLS	22745	WATER		\$18,700	(\$300)	\$700						\$19,100
18	AECCOLS	30598	COLISEUM BUSINESS DEVELOP POS		\$182,800								\$182,800
18	AECCOLS	31260	INSURANCE		\$45,800								\$45,800
18	AECCOLS	32020	PROMOTION		\$411,100								\$411,100
18	AECCOLS	32133	PURCHASE OF TRADE SERVICES		\$30,000								\$30,000
18	AECCOLS	32323	SECURITY SERVICES-POS		\$120,800		\$2,300						\$123,100
18	AECCOLS	32781	WASTE REMOVAL		\$23,100								\$23,100
18	AECCOLS	47210	COLISEUM UPGRADE		\$0								\$0
TOTAL EXPENDITURES					\$2,821,313	(\$324,200)	\$13,300	(\$16,800)	\$0	\$0	\$0	\$0	\$2,493,613

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Colliseum

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	AGENCY
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	AECCOLS	84077	ADVERTISING		\$32,000	\$31,800	\$0	\$0	\$31,800	\$17,000	\$19,500	\$0	\$31,800
18	AECCOLS	84080	RENT		\$711,814	\$1,218,000	\$0	\$0	\$1,218,000	\$402,882	\$850,000	\$0	\$1,218,000
18	AECCOLS	84083	CONCESSIONS		\$431,779	\$570,500	\$0	\$0	\$570,500	\$239,684	\$485,000	\$0	\$570,500
18	AECCOLS	84086	RENTAL EQUIPMENT		\$30,192	\$52,700	\$0	\$0	\$52,700	\$227	\$35,000	\$0	\$52,700
18	AECCOLS	84089	USHERS		\$33,828	\$44,200	\$0	\$0	\$44,200	\$23,258	\$35,000	\$0	\$44,200
18	AECCOLS	84092	ELECTRIC-SOUND TECHNICAL		\$25,722	\$54,300	\$0	\$0	\$54,300	\$5,440	\$30,000	\$0	\$54,300
18	AECCOLS	84093	FACILITY MAINTENANCE CHARGE		\$105,556	\$171,200	\$0	\$0	\$171,200	\$84,352	\$125,000	\$0	\$171,200
18	AECCOLS	84095	MISCELLANEOUS		\$53,164	\$43,400	\$0	\$0	\$43,400	\$9,376	\$48,000	\$0	\$43,400
18	AECCOLS	84106	ROOM TAX		\$17,511	\$17,100	\$0	\$0	\$17,100	\$4,199	\$17,500	\$0	\$17,100
18	AECCOLS	84107	POURING AND SERVING RIGHTS		\$16,500	\$16,500	\$0	\$0	\$16,500	\$0	\$16,500	\$0	\$16,500
18	AECCOLS	84108	INTERNET REVENUE		\$0	\$0	\$0	\$0	\$0	\$34	\$0	\$0	\$0
18	AECCOLS	84143	ICE RENT		\$3,160	\$2,000	\$0	\$0	\$2,000	\$2,500	\$2,500	\$0	\$2,000
18	AECCOLS	84200	PARKING		\$325,247	\$499,800	\$0	\$0	\$499,800	\$221,011	\$400,000	\$0	\$499,800
18	AECCOLS	84580	INTEREST REBATE REVENUE		\$7,710	\$8,200	\$0	\$0	\$8,200	\$0	\$8,200	\$0	\$5,966
TOTAL REVENUES					\$1,794,182	\$2,729,700	\$0	\$0	\$2,729,700	\$1,009,964	\$2,072,200	\$0	\$2,727,466

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Coliseum

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECCOLS	84077	ADVERTISING		\$31,800	(\$14,800)							\$17,000
18	AECCOLS	84080	RENT		\$1,218,000	(\$49,200)	\$6,900						\$1,175,700
18	AECCOLS	84083	CONCESSIONS		\$570,500	(\$166,100)							\$404,400
18	AECCOLS	84086	RENTAL EQUIPMENT		\$52,700	(\$47,100)							\$5,600
18	AECCOLS	84089	USHERS		\$44,200	(\$20,900)							\$23,300
18	AECCOLS	84092	ELECTRIC-SOUND TECHNICAL		\$54,300	(\$48,600)							\$5,700
18	AECCOLS	84093	FACILITY MAINTENANCE CHARGE		\$171,200	\$70,600							\$241,800
18	AECCOLS	84095	MISCELLANEOUS		\$43,400	(\$32,400)							\$11,000
18	AECCOLS	84106	ROOM TAX		\$17,100	\$500							\$17,600
18	AECCOLS	84107	POURING AND SERVING RIGHTS		\$16,500								\$16,500
18	AECCOLS	84108	INTERNET REVENUE		\$0	\$100							\$100
18	AECCOLS	84143	ICE RENT		\$2,000	\$500							\$2,500
18	AECCOLS	84200	PARKING		\$499,800	(\$166,600)							\$333,200
18	AECCOLS	84580	INTEREST REBATE REVENUE		\$5,966								\$5,966
TOTAL REVENUES					\$2,727,466	(\$474,000)	\$6,900	\$0	\$0	\$0	\$0	\$0	\$2,260,366

OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$702,521	\$1,015,300	\$0	\$0	\$1,015,300	\$287,744	\$734,828	\$0	\$1,019,800
OPERATING EXPENSE	\$552,641	\$977,500	\$1,246	\$0	\$978,746	\$189,189	\$913,600	\$0	\$987,913
CONTRACTUAL SERVICES	\$380,682	\$807,700	\$0	\$0	\$807,700	\$143,691	\$319,700	\$0	\$813,600
OPERATING CAPITAL	\$6,546	\$0	\$45,240	\$0	\$45,240	\$0	\$45,240	\$25,000	\$0
TOTAL PROGRAM EXPENDITURES	\$1,642,391	\$2,800,500	\$46,486	\$0	\$2,846,986	\$620,623	\$2,013,368	\$25,000	\$2,821,313
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$25,221	\$25,300	\$0	\$0	\$25,300	\$4,199	\$25,700	\$0	\$23,066
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$1,715,797	\$2,661,000	\$0	\$0	\$2,661,000	\$996,388	\$1,998,500	\$0	\$2,661,000
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$53,164	\$43,400	\$0	\$0	\$43,400	\$9,376	\$48,000	\$0	\$43,400
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$1,794,182	\$2,729,700	\$0	\$0	\$2,729,700	\$1,009,964	\$2,072,200	\$0	\$2,727,466
NET COST:	(\$151,791)	\$70,800	\$46,486	\$0	\$117,286	(\$369,340)	(\$58,832)	\$25,000	\$93,847

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$1,019,800	(\$153,200)	\$0	(\$16,800)	\$0	\$0	\$0	\$0	\$849,800
OPERATING EXPENSE	\$987,913	(\$171,000)	\$11,000	\$0	\$0	\$0	\$0	\$0	\$827,913
CONTRACTUAL SERVICES	\$813,600	\$0	\$2,300	\$0	\$0	\$0	\$0	\$0	\$815,900
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$2,821,313	(\$324,200)	\$13,300	(\$16,800)	\$0	\$0	\$0	\$0	\$2,493,613
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$23,066	\$500	\$0	\$0	\$0	\$0	\$0	\$0	\$23,566
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$2,661,000	(\$442,100)	\$6,900	\$0	\$0	\$0	\$0	\$0	\$2,225,800
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$43,400	(\$32,400)	\$0	\$0	\$0	\$0	\$0	\$0	\$11,000
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$2,727,466	(\$474,000)	\$6,900	\$0	\$0	\$0	\$0	\$0	\$2,260,366
NET COST:	\$93,847	\$149,800	\$6,400	(\$16,800)	\$0	\$0	\$0	\$0	\$233,247

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Coliseum	4. PROGRAM NO.	508/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			8. BUDGETED POSITION CHANGES		
Event Changes			POSITION#	TITLE	# FTE
9. DECISION ITEM NUMBER					
AEC-COLS-1					
10. SHORT DESCRIPTION (for budget document—may not exceed 470 characters)					
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.					
			TOTAL REQUESTED FTE CHANGE		0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)			12. OPERATING EXPENSES / REVENUE SUMMARY		
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.			REQUESTED EXPENDITURES		
			PERSONNEL COSTS (\$153,200)		
			OPERATING EXPENSE (\$171,000)		
			CONTRACTUAL EXPENSE \$0		
			OPERATING OUTLAY \$0		
			TOTAL EXPENSE (\$324,200)		
			RELATED REVENUES		
			TAXES \$0		
			INTERGOVERNMENTAL REVENUE \$500		
			LICENSES & PERMITS \$0		
			FINES, FORFEITS & PENALTIES \$0		
			PUBLIC CHARGES FOR SERVICES (\$442,100)		
			INTERGOVERNMENTAL CHARGE FOR SERVICES \$0		
			MISCELLANEOUS (\$32,400)		
			OTHER FINANCING SOURCES \$0		
			TOTAL REVENUE (\$474,000)		
			NET COST TO COUNTY \$149,800		
(b) What are the consequences of not funding this request?					
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.					
(c) What savings/productivity improvements will result from approval of this request?					
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.					

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Coliseum	4. PROGRAM NO.	508/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Fund a 1.0 FTE Center Worker Position				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-COLS-3					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
This request funds a 1.0 FTE Center Worker (Position #3088) that is currently unfunded. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. In 2016 the Center hosted the National Junior Hereford show and in 2017 the Center is hosting the All American Sheep Show and the American Dairy Goat Association's national show. In 2018 the Center will be hosting the American Junior Shorthorns, the National Junior Angus show, and the World Clydesdale Show. These events tend to run in succession with each other, as well as in succession with other ongoing summer events such as Brat Fest and the Dane County Fair. In addition, the Center is hosting the world finals for the Cross Fit games for the first time in 2017. The Cross Fit games have signed a three-year contract with the Center. Prior to the opening of the New Holland Pavilions, the summer months tended to be a slow time for the Center when staff could use their comp time and vacation while the Center utilized LTE help for the events that occurred. With the success of the pavilions, the summer months have become a very busy time for the Center, stretching the capabilities of its existing staff.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	(\$16,800)
				OPERATING EXPENSE	\$0
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	(\$16,800)
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$0
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$0
				NET COST TO COUNTY	(\$16,800)
(b) What are the consequences of not funding this request?					
Not funding this request will result in the Center having to continue to rely on Overtime and LTE hours to accomplish the required show set ups. It is the Center's experience that permanent staff are more productive and reliable than the LTE staff. There is a considerable amount of turnover among the LTE staff which results in increased training time, thereby reducing productivity. With the tight turns between these large shows it is critical the Center is adequately staffed in order to be as efficient and cost effective as possible.					
(c) What savings/productivity improvements will result from approval of this request?					
This additional permanent staff position will result in increased efficiency in the changeover from one large show to the next. The Center will also be able to reduce its reliance on LTE and Overtime hours.					

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**ALLIANT ENERGY CENTER
Coliseum Carryforward Justification**

Coliseum– Coliseum Upgrades (AECCOLS-47210)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

**Dane County
5-Year Budget Projections**

Department:

Alliant Energy Center of Dane County

Program:

Coliseum

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$1,015,300	\$849,800	\$836,500	\$849,000	\$857,900	\$868,000
Operating Expenses	\$977,500	\$817,360	\$829,981	\$842,980	\$856,369	\$870,162
Contractual Services	\$807,700	\$815,900	\$839,903	\$864,700	\$890,110	\$916,355
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$2,800,500	\$2,483,060	\$2,506,384	\$2,556,680	\$2,604,379	\$2,654,517

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$25,300	\$25,600	\$26,128	\$26,672	\$27,232	\$27,809
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$2,661,000	\$2,190,800	\$2,247,488	\$2,305,876	\$2,366,016	\$2,427,961
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$43,400	\$11,000	\$11,000	\$11,000	\$11,000	\$11,000
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$2,729,700	\$2,227,400	\$2,284,616	\$2,343,548	\$2,404,248	\$2,466,770

GPR Impact	\$70,800	\$255,660	\$221,768	\$213,132	\$200,131	\$187,747
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Percentage Change **261.10%** **-13.26%** **-3.89%** **-6.10%** **-6.19%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Exhibition Hall	510/00		Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Exhibition Hall offers 100,000 square feet of continuous floor area plus approximately 30,000 square feet of lobby space. Activities and functions conducted in this facility include conventions, banquets, trade shows, consumer shows, antique shows and a variety of entertainment events such as dances, stage presentations and smaller concerts. Among the events that use the entire Hall are: World Dairy Expo, Midwest Horse Fair, Madison Area Builders Home Show, Deer and Turkey Expo, Dane County RV Show,, Quilt Show, Canoecopia, Garden Expo, and Madison Fishing Expo.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$1,477,671	\$1,599,500	\$0	\$0	\$1,599,500	\$558,777	\$1,553,895	\$1,687,900
Operating Expenses	\$743,127	\$738,800	\$24,886	\$0	\$763,686	\$200,363	\$784,786	\$767,454
Contractual Services	\$97,448	\$92,100	\$20,000	\$0	\$112,100	\$22,514	\$115,900	\$98,900
Operating Capital	\$6,973	\$0	\$280,540	\$0	\$280,540	\$540	\$280,540	\$0
TOTAL	\$2,325,219	\$2,430,400	\$325,427	\$0	\$2,755,827	\$782,194	\$2,735,121	\$2,554,254
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$74,612	\$73,300	\$0	\$0	\$73,300	\$16,796	\$74,900	\$74,122
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$5,408,874	\$4,698,600	\$300,000	\$0	\$4,998,600	\$2,760,597	\$5,725,100	\$4,909,500
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$218,701	\$78,600	\$0	\$0	\$78,600	\$61,493	\$80,100	\$167,600
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$5,702,187	\$4,850,500	\$300,000	\$0	\$5,150,500	\$2,838,887	\$5,880,100	\$5,151,222
REVENUE OVER/(UNDER) EXPENSES	(\$3,376,968)	(\$2,420,100)			(\$2,394,673)			(\$2,596,968)
F.T.E. STAFF	10.800	10.800					10.800	10.800

Dept:	Alliant Energy Center of Dane County		92						Fund Name:	General Fund
Prgm:	Exhibition Hall		510/00						Fund No.:	1110
DI#	2018 Base	Net Decision Items							2018 Requested Budget	
		01	02	03	04	05	06	07		
PROGRAM EXPENDITURES										
Personnel Costs	\$1,617,900	\$103,500	\$0	(\$33,500)	\$0	\$0	\$0	\$0	\$0	\$1,687,900
Operating Expenses	\$749,954	\$8,300	\$9,200	\$0	\$0	\$0	\$0	\$0	\$0	\$767,454
Contractual Services	\$98,100	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$0	\$98,900
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$2,465,954	\$111,800	\$10,000	(\$33,500)	\$0	\$0	\$0	\$0	\$0	\$2,554,254
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$72,222	\$1,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$74,122
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$4,698,600	\$193,900	\$17,000	\$0	\$0	\$0	\$0	\$0	\$0	\$4,909,500
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$78,600	\$89,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$167,600
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$4,849,422	\$284,800	\$17,000	\$0	\$0	\$0	\$0	\$0	\$0	\$5,151,222
REVENUE OVER/(UNDER) EXPENSES	(\$2,383,468)	(\$173,000)	(\$7,000)	(\$33,500)	\$0	\$0	\$0	\$0	\$0	(\$2,596,968)
F.T.E. STAFF	10.800	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	10.800

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$2,465,954	\$4,849,422	(\$2,383,468)
DI #	AEC-XHAL-1			
DEPT	Event Changes			
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		\$111,800	\$284,800	(\$173,000)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-XHAL-1		\$111,800	\$284,800	(\$173,000)

Dept: Alliant Energy Center of Dane County 92		Fund Name: General Fund		
Prgrn: Exhibition Hall 510/00		Fund No.: 1110		
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-XHAL-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$10,000	\$17,000	(\$7,000)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-XHAL-2		\$10,000	\$17,000	(\$7,000)
DI #	AEC-XHAL-3 Fund a 1.0 FTE Center Worker Position			
DEPT	Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.	(\$33,500)	\$0	(\$33,500)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-XHAL-3		(\$33,500)	\$0	(\$33,500)
2018 REQUESTED BUDGET		\$2,554,254	\$5,151,222	(\$2,596,968)

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Exhibition Hall

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	
					2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE	
18	AECXHAL	10009	SALARIES AND WAGES		\$370,921	\$502,500	\$0	\$0	\$502,500	\$147,258	\$405,204	\$0	\$534,800
18	AECXHAL	10015	OUTSIDE LABOR		\$55,365	\$50,000	\$0	\$0	\$50,000	\$5,560	\$49,814	\$0	\$50,000
18	AECXHAL	10027	OVERTIME		\$79,351	\$102,600	\$0	\$0	\$102,600	\$36,174	\$79,280	\$0	\$102,600
18	AECXHAL	10072	LIMITED TERM EMPLOYEES		\$718,248	\$601,000	\$0	\$0	\$601,000	\$267,036	\$747,949	\$0	\$601,000
18	AECXHAL	10099	RETIREMENT FUND		\$59,612	\$70,900	\$0	\$0	\$70,900	\$23,016	\$64,776	\$0	\$51,200
18	AECXHAL	10108	SOCIAL SECURITY		\$89,858	\$92,600	\$0	\$0	\$92,600	\$34,418	\$96,941	\$0	\$95,000
18	AECXHAL	10117	HEALTH		\$93,870	\$172,100	\$0	\$0	\$172,100	\$42,191	\$99,282	\$0	\$164,500
18	AECXHAL	10153	DENTAL		\$9,279	\$15,000	\$0	\$0	\$15,000	\$2,732	\$9,441	\$0	\$12,800
18	AECXHAL	10171	DISABILITY INSURANCE		\$713	\$800	\$0	\$0	\$800	\$311	\$749	\$0	\$1,200
18	AECXHAL	10180	LIFE INSURANCE		\$251	\$500	\$0	\$0	\$500	\$81	\$257	\$0	\$400
18	AECXHAL	10185	FSA ADMINISTRATION FEE		\$102	\$100	\$0	\$0	\$100	\$0	\$102	\$0	\$100
18	AECXHAL	10189	WORKERS COMPENSATION		\$100	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$13,700
18	AECXHAL	10207	PROTECTIVE WEAR		\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$0	\$0	\$900
18	AECXHAL	10216	TOOLS ALLOWANCE		\$0	\$400	\$0	\$0	\$400	\$0	\$0	\$0	\$400
18	AECXHAL	10250	SALARY SAVINGS		\$0	(\$10,100)	\$0	\$0	(\$10,100)	\$0	\$0	\$0	(\$10,700)
18	AECXHAL	20459	BLDG & GROUNDS REPAIRS & MAINT		\$48,202	\$25,300	\$3,500	\$0	\$28,800	\$29,579	\$45,000	\$0	\$25,300
18	AECXHAL	20654	CONCESSIONAIRE MAINTENANCE		\$63,796	\$0	\$21,386	\$0	\$21,386	\$13,443	\$21,386	\$25,000	\$0
18	AECXHAL	20985	ELECTRIC DEMAND		\$116,434	\$92,600	\$0	\$0	\$92,600	\$26,062	\$105,000	\$0	\$92,600
18	AECXHAL	21274	INTERNET EXPENSE		\$11,657	\$11,300	\$0	\$0	\$11,300	\$3,839	\$11,300	\$0	\$11,300
18	AECXHAL	21296	JANITOR SUPPLIES		\$62,868	\$55,000	\$0	\$0	\$55,000	\$8,791	\$58,500	\$0	\$55,000
18	AECXHAL	21697	NATURAL GAS		\$42,230	\$67,900	\$0	\$0	\$67,900	\$34,510	\$50,000	\$0	\$67,900
18	AECXHAL	21809	OPERATING EQUIPMENT EXPENSE		\$42,439	\$34,000	\$0	\$0	\$34,000	\$7,585	\$43,000	\$0	\$34,000
18	AECXHAL	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$86,776	\$77,300	\$0	\$0	\$77,300	\$26,105	\$83,400	\$0	\$77,300
18	AECXHAL	21979	PRINCIPAL & INTEREST ON DEBT		\$0	\$100,600	\$0	\$0	\$100,600	\$0	\$100,600	\$0	\$111,754
18	AECXHAL	22043	PRTNG STA & OFFICE SUPPLIES		\$0	\$100	\$0	\$0	\$100	\$20	\$100	\$0	\$100
18	AECXHAL	22196	REIMBURSABLE ITEMS		\$149,416	\$150,900	\$0	\$0	\$150,900	\$14,998	\$150,700	\$0	\$150,900
18	AECXHAL	22250	REPAIR OF EQUIPMENT		\$3,148	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECXHAL	22385	SIGNS		\$312	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECXHAL	22691	USHER SUPPLIES		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECXHAL	22700	ELECTRICITY		\$92,797	\$100,500	\$0	\$0	\$100,500	\$29,254	\$92,000	\$0	\$100,500
18	AECXHAL	22736	TELEPHONE		\$6,442	\$6,700	\$0	\$0	\$6,700	\$2,097	\$6,500	\$0	\$6,700
18	AECXHAL	22745	WATER		\$16,610	\$16,300	\$0	\$0	\$16,300	\$4,079	\$17,000	\$0	\$16,300
18	AECXHAL	31260	INSURANCE		\$42,600	\$39,800	\$0	\$0	\$39,800	\$0	\$39,800	\$0	\$45,800
18	AECXHAL	32020	PROMOTION		\$2,153	\$1,500	\$0	\$0	\$1,500	\$0	\$0	\$0	\$1,500
18	AECXHAL	32323	SECURITY SERVICES-POS		\$29,598	\$30,100	\$0	\$0	\$30,100	\$13,828	\$30,100	\$0	\$30,100
18	AECXHAL	32781	WASTE REMOVAL		\$23,097	\$20,700	\$0	\$0	\$20,700	\$8,686	\$26,000	\$0	\$20,700
18	AECXHAL	32837	XHALL NAMING COMMISSION		\$0	\$0	\$20,000	\$0	\$20,000	\$0	\$20,000	\$20,000	\$0
18	AECXHAL	47403	EXHIBITION HALL UPGRADE		\$6,973	\$0	\$540	\$0	\$540	\$540	\$540	\$0	\$0
18	AECXHAL	47935	NAME CONVERSION		\$0	\$0	\$280,000	\$0	\$280,000	\$0	\$280,000	\$280,000	\$0
TOTAL EXPENDITURES					\$2,325,219	\$2,430,400	\$325,427	\$0	\$2,765,827	\$782,194	\$2,735,121	\$325,000	\$2,465,954

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Exhibition Hall

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECXHAL	10009	SALARIES AND WAGES		\$534,800								\$534,800
18	AECXHAL	10015	OUTSIDE LABOR		\$50,000	\$5,000							\$55,000
18	AECXHAL	10027	OVERTIME		\$102,600	(\$22,600)			(\$1,000)				\$79,000
18	AECXHAL	10072	LIMITED TERM EMPLOYEES		\$601,000	\$115,600		(\$30,000)					\$686,600
18	AECXHAL	10099	RETIREMENT FUND		\$51,200	(\$1,600)			(\$100)				\$49,500
18	AECXHAL	10108	SOCIAL SECURITY		\$95,000	\$7,100			(\$2,400)				\$99,700
18	AECXHAL	10117	HEALTH		\$164,500								\$164,500
18	AECXHAL	10153	DENTAL		\$12,800								\$12,800
18	AECXHAL	10171	DISABILITY INSURANCE		\$1,200								\$1,200
18	AECXHAL	10180	LIFE INSURANCE		\$400								\$400
18	AECXHAL	10185	FSA ADMINISTRATION FEE		\$100								\$100
18	AECXHAL	10189	WORKERS COMPENSATION		\$13,700								\$13,700
18	AECXHAL	10207	PROTECTIVE WEAR		\$900								\$900
18	AECXHAL	10216	TOOLS ALLOWANCE		\$400								\$400
18	AECXHAL	10250	SALARY SAVINGS		(\$10,700)								(\$10,700)
18	AECXHAL	20459	BLDG & GROUNDS REPAIRS & MAINT		\$25,300								\$25,300
18	AECXHAL	20654	CONCESSIONAIRE MAINTENANCE		\$0								\$0
18	AECXHAL	20985	ELECTRIC DEMAND		\$92,600	\$11,300	\$3,100						\$107,000
18	AECXHAL	21274	INTERNET EXPENSE		\$11,300	(\$900)	\$400						\$10,800
18	AECXHAL	21296	JANITOR SUPPLIES		\$55,000								\$55,000
18	AECXHAL	21697	NATURAL GAS		\$67,900	(\$7,000)	\$1,800						\$62,700
18	AECXHAL	21809	OPERATING EQUIPMENT EXPENSE		\$34,000								\$34,000
18	AECXHAL	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$77,300								\$77,300
18	AECXHAL	21979	PRINCIPAL & INTEREST ON DEBT		\$111,754								\$111,754
18	AECXHAL	22043	PRTNG STA & OFFICE SUPPLIES		\$100								\$100
18	AECXHAL	22196	REIMBURSABLE ITEMS		\$150,900								\$150,900
18	AECXHAL	22250	REPAIR OF EQUIPMENT		\$100								\$100
18	AECXHAL	22385	SIGNS		\$100								\$100
18	AECXHAL	22691	USHER SUPPLIES		\$100								\$100
18	AECXHAL	22700	ELECTRICITY		\$100,500	\$4,100	\$3,100						\$107,700
18	AECXHAL	22736	TELEPHONE		\$6,700	(\$100)	\$200						\$6,800
18	AECXHAL	22745	WATER		\$16,300	\$900	\$600						\$17,800
18	AECXHAL	31260	INSURANCE		\$45,800								\$45,800
18	AECXHAL	32020	PROMOTION		\$1,500								\$1,500
18	AECXHAL	32323	SECURITY SERVICES-POS		\$30,100		\$800						\$30,900
18	AECXHAL	32781	WASTE REMOVAL		\$20,700								\$20,700
18	AECXHAL	32837	XHALL NAMING COMMISSION		\$0								\$0
18	AECXHAL	47403	EXHIBITION HALL UPGRADE		\$0								\$0
18	AECXHAL	47935	NAME CONVERSION		\$0								\$0
TOTAL EXPENDITURES					\$2,465,954	\$111,800	\$10,000	(\$33,500)	\$0	\$0	\$0	\$0	\$2,554,254

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Exhibition Hall

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	AECXHAL	84077	ADVERTISING		\$0	\$3,400	\$0	\$0	\$3,400	\$0	\$0	\$0	\$3,400
18	AECXHAL	84080	RENT		\$2,386,853	\$2,103,200	\$0	\$0	\$2,103,200	\$1,334,959	\$2,400,000	\$0	\$2,103,200
18	AECXHAL	84083	CONCESSIONS		\$845,415	\$734,800	\$0	\$0	\$734,800	\$419,974	\$850,000	\$0	\$734,800
18	AECXHAL	84086	RENTAL EQUIPMENT		\$676,141	\$679,700	\$0	\$0	\$679,700	\$254,163	\$700,000	\$0	\$679,700
18	AECXHAL	84089	USHERS		\$25,456	\$19,500	\$0	\$0	\$19,500	\$23,769	\$20,000	\$0	\$19,500
18	AECXHAL	84092	ELECTRIC-SOUND TECHNICAL		\$481,595	\$433,600	\$0	\$0	\$433,600	\$249,131	\$475,000	\$0	\$433,600
18	AECXHAL	84093	FACILITY MAINTENANCE CHARGE		\$30,548	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECXHAL	84095	MISCELLANEOUS		\$218,606	\$78,600	\$0	\$0	\$78,600	\$61,434	\$80,000	\$0	\$78,600
18	AECXHAL	84106	ROOM TAX		\$70,044	\$68,400	\$0	\$0	\$68,400	\$16,796	\$70,000	\$0	\$68,400
18	AECXHAL	84107	POURING AND SERVING RIGHTS		\$8,500	\$8,500	\$0	\$0	\$8,500	\$0	\$8,500	\$0	\$8,500
18	AECXHAL	84108	INTERNET REVENUE		\$2,269	\$1,100	\$0	\$0	\$1,100	\$1,245	\$1,500	\$0	\$1,100
18	AECXHAL	84111	EXHIBITION HALL NAMING SALE		\$0	\$0	\$300,000	\$0	\$300,000	\$0	\$300,000	\$300,000	\$0
18	AECXHAL	84200	PARKING		\$884,434	\$714,700	\$0	\$0	\$714,700	\$448,712	\$900,000	\$0	\$714,700
18	AECXHAL	84330	CONCESSIONAIRE MAINTENANCE		\$67,663	\$0	\$0	\$0	\$0	\$28,644	\$70,000	\$0	\$0
18	AECXHAL	84331	INTEREST CONCESSIONAIRE MAINT		\$96	\$0	\$0	\$0	\$0	\$59	\$100	\$0	\$0
18	AECXHAL	84580	INTEREST REBATE REVENUE		\$4,588	\$4,900	\$0	\$0	\$4,900	\$0	\$4,900	\$0	\$3,822
TOTAL REVENUES					\$5,702,187	\$4,850,500	\$300,000	\$0	\$5,150,500	\$2,838,867	\$5,880,100	\$300,000	\$4,849,422

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DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: Exhibition Hall

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECXHAL	84077	ADVERTISING		\$3,400	(\$3,400)							\$0
18	AECXHAL	84080	RENT		\$2,103,200	(\$71,800)	\$17,000						\$2,048,400
18	AECXHAL	84083	CONCESSIONS		\$734,800	\$56,300							\$791,100
18	AECXHAL	84086	RENTAL EQUIPMENT		\$679,700	\$300							\$680,000
18	AECXHAL	84089	USHERS		\$19,500	\$15,100							\$34,600
18	AECXHAL	84092	ELECTRIC-SOUND TECHNICAL		\$433,600	\$56,500							\$490,100
18	AECXHAL	84093	FACILITY MAINTENANCE CHARGE		\$100	\$14,900							\$15,000
18	AECXHAL	84095	MISCELLANEOUS		\$78,600	\$89,000							\$167,600
18	AECXHAL	84106	ROOM TAX		\$68,400	\$1,900							\$70,300
18	AECXHAL	84107	POURING AND SERVING RIGHTS		\$8,500								\$8,500
18	AECXHAL	84108	INTERNET REVENUE		\$1,100	\$200							\$1,300
18	AECXHAL	84111	EXHIBITION HALL NAMING SALE		\$0								\$0
18	AECXHAL	84200	PARKING		\$714,700	\$125,800							\$840,500
18	AECXHAL	84330	CONCESSIONAIRE MAINTENANCE		\$0								\$0
18	AECXHAL	84331	INTEREST CONCESSIONAIRE MAINT		\$0								\$0
18	AECXHAL	84580	INTEREST REBATE REVENUE		\$3,822								\$3,822
TOTAL REVENUES					\$4,849,422	\$284,800	\$17,000	\$0	\$0	\$0	\$0	\$0	\$5,151,222

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$1,477,671	\$1,599,500	\$0	\$0	\$1,599,500	\$558,777	\$1,553,895	\$0	\$1,617,900
OPERATING EXPENSE	\$743,127	\$738,800	\$24,886	\$0	\$763,686	\$200,363	\$784,786	\$25,000	\$749,954
CONTRACTUAL SERVICES	\$97,448	\$92,100	\$20,000	\$0	\$112,100	\$22,514	\$115,900	\$20,000	\$98,100
OPERATING CAPITAL	\$6,973	\$0	\$280,540	\$0	\$280,540	\$540	\$280,540	\$280,000	\$0
TOTAL PROGRAM EXPENDITURES	\$2,325,219	\$2,430,400	\$325,427	\$0	\$2,755,827	\$782,194	\$2,735,121	\$325,000	\$2,465,954
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$74,612	\$73,300	\$0	\$0	\$73,300	\$16,796	\$74,900	\$0	\$72,222
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$5,408,874	\$4,698,600	\$300,000	\$0	\$4,998,600	\$2,760,597	\$5,725,100	\$300,000	\$4,698,600
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$218,701	\$78,600	\$0	\$0	\$78,600	\$61,493	\$80,100	\$0	\$78,600
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$5,702,187	\$4,850,500	\$300,000	\$0	\$5,150,500	\$2,838,887	\$5,880,100	\$300,000	\$4,849,422
NET COST:	(\$3,376,968)	(\$2,420,100)	\$25,427	\$0	(\$2,394,673)	(\$2,056,693)	(\$3,144,979)	\$25,000	(\$2,383,468)

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$1,617,900	\$103,500	\$0	(\$33,500)	\$0	\$0	\$0	\$0	\$1,687,900
OPERATING EXPENSE	\$749,954	\$8,300	\$9,200	\$0	\$0	\$0	\$0	\$0	\$767,454
CONTRACTUAL SERVICES	\$98,100	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$98,900
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$2,465,954	\$111,800	\$10,000	(\$33,500)	\$0	\$0	\$0	\$0	\$2,554,254
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$72,222	\$1,900	\$0	\$0	\$0	\$0	\$0	\$0	\$74,122
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$4,698,600	\$193,900	\$17,000	\$0	\$0	\$0	\$0	\$0	\$4,909,500
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$78,600	\$89,000	\$0	\$0	\$0	\$0	\$0	\$0	\$167,600
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$4,849,422	\$284,800	\$17,000	\$0	\$0	\$0	\$0	\$0	\$5,151,222
NET COST:	(\$2,383,468)	(\$173,000)	(\$7,000)	(\$33,500)	\$0	\$0	\$0	\$0	(\$2,596,968)

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Exhibition Hall	4. PROGRAM NO.	510/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Inflation				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-XHAL-2					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
Inflation affects the two largest operating expenses - salaries and benefits and utilities each year. In order to compensate for the increased expenses, the Center adjusts its revenue rates. In an effort to maintain competitiveness in the marketplace, the Center is not increasing rental and equipment rates across the board for 2018. This decision only recognizes rent and advertising increases that have been built into existing multi-year contracts for 2018.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$0
				OPERATING EXPENSE	\$9,200
				CONTRACTUAL EXPENSE	\$800
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$10,000
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$17,000
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$17,000
				NET COST TO COUNTY	(\$7,000)
(b) What are the consequences of not funding this request?					
The increased revenue is necessary to keep the AEC self-supporting. Expenses would be understated if this decision item were not approved.					
(c) What savings/productivity improvements will result from approval of this request?					
It is critical for the Center to remain competitive in the marketplace in order to remain self-sufficient. It is also crucial for the Center to maintain and/or increase profit margins at the same time by finding ways to work more efficiently and cost effectively.					

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Exhibition Hall	4. PROGRAM NO.	510/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Fund a 1.0 FTE Center Worker Position				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-XHAL-3					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
This request funds a 1.0 FTE Center Worker (Position #3088) that is currently unfunded. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. In 2016 the Center hosted the National Junior Hereford show and in 2017 the Center is hosting the All American Sheep Show and the American Dairy Goat Association's national show. In 2018 the Center will be hosting the American Junior Shorthorns, the National Junior Angus show, and the World Clydesdale Show. These events tend to run in succession with each other, as well as in succession with other ongoing summer events such as Brat Fest and the Dane County Fair. In addition, the Center is hosting the world finals for the Cross Fit games for the first time in 2017. The Cross Fit games have signed a three-year contract with the Center. Prior to the opening of the New Holland Pavilions, the summer months tended to be a slow time for the Center when staff could use their comp time and vacation while the Center utilized LTE help for the events that occurred. With the success of the pavilions, the summer months have become a very busy time for the Center, stretching the capabilities of its existing staff.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	(\$33,500)
				OPERATING EXPENSE	\$0
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	(\$33,500)
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$0
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$0
				NET COST TO COUNTY	(\$33,500)
(b) What are the consequences of not funding this request?					
Not funding this request will result in the Center having to continue to rely on Overtime and LTE hours to accomplish the required show set ups. It is the Center's experience that permanent staff are more productive and reliable than the LTE staff. There is a considerable amount of turnover among the LTE staff which results in increased training time, thereby reducing productivity. With the tight turns between these large shows it is critical the Center is adequately staffed in order to be as efficient and cost effective as possible.					
(c) What savings/productivity improvements will result from approval of this request?					
This additional permanent staff position will result in increased efficiency in the changeover from one large show to the next. The Center will also be able to reduce its reliance on LTE and Overtime hours.					

**ALLIANT ENERGY CENTER
Exhibition Hall Carryforward Justification
Carryforward Justification**

Exhibition Hall – Sale of Name (AECXHAL-32837, 47935, 84111)

The County Board has approved POS agreements with several different agents over the past twelve years to market the name of Exhibition Hall. A new agent is in the process of being selected.

It is difficult to predict when the name will be sold, so each year the Center carries forward the accounts relating to the sale of the name. This request is to continue to carryforward the revenue, conversion expense and commission expense accounts relating to the sale of the Exhibition Hall name. The total revenue and expenses in these accounts is zero.

Exhibition Hall – Concessionaire Maintenance (AECXHAL-20654, 84330, 84331)

Resolution 143, 2013-14 approved contract #11656 with Centerplate for Food and Beverage service at the Center. This contract requires Centerplate to pay the Center 1.5% of Adjusted Gross Receipts monthly with their commission payments for maintenance, repair and purchase of new concession equipment over the life of the agreement. These funds are held in a separate account and can only be used with County approval. Any excess funds at the end of the agreement become the property of the Center.

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The following general ledger accounts record the transactions for this contractual agreement and will be carried forward until the end of the agreement: Concessionaire Maintenance (20654), Interest Concessionaire Maintenance (84331) and Concessionaire Maintenance Revenue (84330).

**Dane County
5-Year Budget Projections**

Department:

Alliant Energy Center of Dane County

Program:

Exhibition Hall

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$1,599,500	\$1,687,900	\$1,710,200	\$1,740,100	\$1,761,200	\$1,784,600
Operating Expenses	\$738,800	\$815,530	\$835,189	\$855,439	\$876,295	\$897,778
Contractual Services	\$92,100	\$98,900	\$101,348	\$103,943	\$106,485	\$109,177
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$2,430,400	\$2,602,330	\$2,646,737	\$2,699,482	\$2,743,980	\$2,791,555

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$73,300	\$75,000	\$77,109	\$79,281	\$81,518	\$83,823
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$4,698,600	\$4,969,500	\$5,115,003	\$5,264,871	\$5,419,234	\$5,578,229
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$78,600	\$167,600	\$167,600	\$167,600	\$167,600	\$167,600
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$4,850,500	\$5,212,100	\$5,359,712	\$5,511,752	\$5,668,352	\$5,829,652

GPR Impact	(\$2,420,100)	(\$2,609,770)	(\$2,712,975)	(\$2,812,270)	(\$2,924,372)	(\$3,038,097)
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Percentage Change **7.84%** **3.95%** **3.66%** **3.99%** **3.89%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY		Fund Name:	General Fund
Prgm:	Conference Center	512/00			Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Conference Center, which is located within the Exhibition Hall building, includes twelve meeting rooms with moveable walls, a boardroom, upper level lounge, common area atrium, commercial kitchen and a lobby area. Activities and functions conducted in this facility include, banquets, meetings, professional exams, accreditations, receptions, and seminars.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$686,399	\$523,400	\$0	\$0	\$523,400	\$182,129	\$750,538	\$628,300
Operating Expenses	\$81,474	\$110,400	\$0	\$0	\$110,400	\$24,249	\$96,700	\$114,818
Contractual Services	\$24,094	\$25,500	\$0	\$0	\$25,500	\$6,188	\$25,500	\$27,900
Operating Capital	\$2,230	\$0	\$1,117	\$0	\$1,117	\$886	\$1,117	\$0
TOTAL	\$794,197	\$659,300	\$1,117	\$0	\$660,417	\$213,451	\$873,855	\$771,018
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$5,130	\$5,100	\$0	\$0	\$5,100	\$1,105	\$5,300	\$5,045
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$443,653	\$645,600	\$0	\$0	\$645,600	\$171,948	\$459,600	\$645,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$10,024	\$7,700	\$0	\$0	\$7,700	\$6,466	\$5,000	\$6,900
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$458,806	\$658,400	\$0	\$0	\$658,400	\$179,519	\$469,900	\$657,345
REVENUE OVER/(UNDER) EXPENSES	\$335,391	\$900			\$2,017			\$113,673
F.T.E. STAFF	2.400	3.400					3.400	3.400

Dept: Alliant Energy Center of Dane County		92		Fund Name: General Fund					
Prgm: Conference Center		512/00		Fund No.: 1110					
DI#	2018 Base	Net Decision Items							2018 Requested Budget
		01	02	03	04	05	06	07	
PROGRAM EXPENDITURES									
Personnel Costs	\$519,300	\$38,400	\$0	\$70,600	\$0	\$0	\$0	\$0	\$628,300
Operating Expenses	\$110,018	\$2,700	\$2,100	\$0	\$0	\$0	\$0	\$0	\$114,818
Contractual Services	\$27,400	\$0	\$500	\$0	\$0	\$0	\$0	\$0	\$27,900
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$656,718	\$41,100	\$2,600	\$70,600	\$0	\$0	\$0	\$0	\$771,018
PROGRAM REVENUE									
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$4,945	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$5,045
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$645,600	(\$3,200)	\$3,000	\$0	\$0	\$0	\$0	\$0	\$645,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$7,700	(\$800)	\$0	\$0	\$0	\$0	\$0	\$0	\$6,900
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$658,245	(\$3,900)	\$3,000	\$0	\$0	\$0	\$0	\$0	\$657,345
REVENUE OVER/(UNDER) EXPENSES	(\$1,527)	\$45,000	(\$400)	\$70,600	\$0	\$0	\$0	\$0	\$113,673
F.T.E. STAFF	3.400	0.000	0.000	0.000	0.000	0.000	0.000	0.000	3.400

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$656,718	\$658,245	(\$1,527)
DI #	AEC-CONF-1 Event Changes			
DEPT	This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.	\$41,100	(\$3,900)	\$45,000
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-CONF-1		\$41,100	(\$3,900)	\$45,000

Dept: Alliant Energy Center of Dane County 92		Fund Name: General Fund		
Prgm: Conference Center 512/00		Fund No.: 1110		
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-CONF-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$2,600	\$3,000	(\$400)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-CONF-2		\$2,600	\$3,000	(\$400)
DI #	AEC-CONF-3 Fund a 1.0 FTE Center Worker Position			
DEPT	Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.	\$70,600	\$0	\$70,600
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-CONF-3		\$70,600	\$0	\$70,600
2018 REQUESTED BUDGET		\$771,018	\$657,345	\$113,673

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Conference Center

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	BASE
					2017				BUDGET	YTD	TOTAL	CARRYFORWARD	
18	AECCONF	10009	SALARIES AND WAGES		\$350,802	\$311,400	\$0	\$0	\$311,400	\$93,141	\$383,225	\$0	\$291,300
18	AECCONF	10015	OUTSIDE LABOR		\$0	\$100	\$0	\$0	\$100	\$0	\$0	\$0	\$100
18	AECCONF	10027	OVERTIME		\$84,780	\$31,000	\$0	\$0	\$31,000	\$15,455	\$84,704	\$0	\$31,000
18	AECCONF	10072	LIMITED TERM EMPLOYEES		\$18,926	\$18,300	\$0	\$0	\$18,300	\$4,075	\$19,709	\$0	\$18,300
18	AECCONF	10099	RETIREMENT FUND		\$33,300	\$23,600	\$0	\$0	\$23,600	\$8,789	\$36,185	\$0	\$27,900
18	AECCONF	10108	SOCIAL SECURITY		\$34,560	\$27,900	\$0	\$0	\$27,900	\$8,598	\$37,284	\$0	\$26,100
18	AECCONF	10117	HEALTH		\$110,078	\$66,500	\$0	\$0	\$66,500	\$31,559	\$116,425	\$0	\$89,500
18	AECCONF	10126	HEALTH-RETIREES		\$27,759	\$29,500	\$0	\$0	\$29,500	\$16,738	\$46,367	\$0	\$17,700
18	AECCONF	10153	DENTAL		\$7,824	\$4,200	\$0	\$0	\$4,200	\$2,041	\$7,961	\$0	\$7,000
18	AECCONF	10171	DISABILITY INSURANCE		\$990	\$400	\$0	\$0	\$400	\$234	\$1,040	\$0	\$600
18	AECCONF	10180	LIFE INSURANCE		\$241	\$100	\$0	\$0	\$100	\$61	\$246	\$0	\$200
18	AECCONF	10185	FSA ADMINISTRATION FEE		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	AECCONF	10189	WORKERS COMPENSATION		\$15,400	\$15,400	\$0	\$0	\$15,400	\$0	\$15,400	\$0	\$14,900
18	AECCONF	10198	UNEMPLOYMENT COMPENSATION		\$0	\$400	\$0	\$0	\$400	\$0	\$0	\$0	\$0
18	AECCONF	10207	PROTECTIVE WEAR		\$1,330	\$400	\$0	\$0	\$400	\$1,235	\$1,584	\$0	\$500
18	AECCONF	10216	TOOLS ALLOWANCE		\$408	\$0	\$0	\$0	\$0	\$204	\$408	\$0	\$0
18	AECCONF	10250	SALARY SAVINGS		\$0	(\$5,800)	\$0	\$0	(\$5,800)	\$0	\$0	\$0	(\$5,800)
18	AECCONF	20459	BLDG & GROUNDS REPAIRS & MAINT		\$0	\$1,900	\$0	\$0	\$1,900	\$0	\$1,000	\$0	\$1,900
18	AECCONF	20985	ELECTRIC DEMAND		\$29,497	\$25,300	\$0	\$0	\$25,300	\$6,602	\$25,000	\$0	\$25,300
18	AECCONF	21274	INTERNET EXPENSE		\$4,551	\$4,800	\$0	\$0	\$4,800	\$1,632	\$4,800	\$0	\$4,800
18	AECCONF	21296	JANITOR SUPPLIES		\$1,671	\$13,000	\$0	\$0	\$13,000	\$631	\$5,000	\$0	\$13,000
18	AECCONF	21697	NATURAL GAS		\$1,349	\$1,500	\$0	\$0	\$1,500	\$529	\$1,500	\$0	\$1,500
18	AECCONF	21809	OPERATING EQUIPMENT EXPENSE		\$0	\$1,100	\$0	\$0	\$1,100	\$0	\$1,000	\$0	\$1,100
18	AECCONF	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$10,105	\$6,200	\$0	\$0	\$6,200	\$3,850	\$6,000	\$0	\$6,200
18	AECCONF	21979	PRINCIPAL & INTEREST ON DEBT		\$0	\$12,600	\$0	\$0	\$12,600	\$0	\$12,600	\$0	\$12,218
18	AECCONF	22043	PRTNG STA & OFFICE SUPPLIES		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECCONF	22196	REIMBURSABLE ITEMS		\$6,656	\$11,700	\$0	\$0	\$11,700	\$2,394	\$11,700	\$0	\$11,700
18	AECCONF	22250	REPAIR OF EQUIPMENT		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECCONF	22385	SIGNS		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECCONF	22691	USHER SUPPLIES		\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECCONF	22700	ELECTRICITY		\$23,504	\$28,000	\$0	\$0	\$28,000	\$7,411	\$23,500	\$0	\$28,000
18	AECCONF	22736	TELEPHONE		\$1,191	\$1,300	\$0	\$0	\$1,300	\$388	\$1,200	\$0	\$1,300
18	AECCONF	22745	WATER		\$2,950	\$2,600	\$0	\$0	\$2,600	\$811	\$3,000	\$0	\$2,600
18	AECCONF	31260	INSURANCE		\$10,500	\$12,400	\$0	\$0	\$12,400	\$0	\$12,400	\$0	\$14,300
18	AECCONF	32323	SECURITY SERVICES-POS		\$13,594	\$13,100	\$0	\$0	\$13,100	\$6,188	\$13,100	\$0	\$13,100
18	AECCONF	47278	CONFERENCE CENTER UPGRADE		\$2,230	\$0	\$1,117	\$0	\$1,117	\$886	\$1,117	\$200	\$0
TOTAL EXPENDITURES					\$794,197	\$659,300	\$1,117	\$0	\$660,417	\$213,451	\$873,855	\$200	\$656,718

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Conference Center

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECCONF	10009	SALARIES AND WAGES		\$291,300			\$46,400					\$337,700
18	AECCONF	10015	OUTSIDE LABOR		\$100								\$100
18	AECCONF	10027	OVERTIME		\$31,000	\$32,000		(\$2,000)					\$61,000
18	AECCONF	10072	LIMITED TERM EMPLOYEES		\$18,300	\$1,700		(\$1,000)					\$19,000
18	AECCONF	10099	RETIREMENT FUND		\$27,900	\$2,200		\$3,500					\$33,600
18	AECCONF	10108	SOCIAL SECURITY		\$26,100	\$2,500		\$3,400					\$32,000
18	AECCONF	10117	HEALTH		\$89,500			\$19,500					\$109,000
18	AECCONF	10126	HEALTH-RETIREES		\$17,700								\$17,700
18	AECCONF	10153	DENTAL		\$7,000			\$1,600					\$8,600
18	AECCONF	10171	DISABILITY INSURANCE		\$600			\$100					\$700
18	AECCONF	10180	LIFE INSURANCE		\$200								\$200
18	AECCONF	10185	FSA ADMINISTRATION FEE		\$0								\$0
18	AECCONF	10189	WORKERS COMPENSATION		\$14,900			\$100					\$15,000
18	AECCONF	10198	UNEMPLOYMENT COMPENSATION		\$0								\$0
18	AECCONF	10207	PROTECTIVE WEAR		\$500								\$500
18	AECCONF	10216	TOOLS ALLOWANCE		\$0								\$0
18	AECCONF	10250	SALARY SAVINGS		(\$5,800)			(\$1,000)					(\$6,800)
18	AECCONF	20459	BLDG & GROUNDS REPAIRS & MAINT		\$1,900								\$1,900
18	AECCONF	20985	ELECTRIC DEMAND		\$25,300	\$1,000	\$800						\$27,100
18	AECCONF	21274	INTERNET EXPENSE		\$4,800	\$2,900	\$300						\$8,000
18	AECCONF	21296	JANITOR SUPPLIES		\$13,000								\$13,000
18	AECCONF	21697	NATURAL GAS		\$1,500	(\$100)							\$1,400
18	AECCONF	21809	OPERATING EQUIPMENT EXPENSE		\$1,100								\$1,100
18	AECCONF	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$6,200								\$6,200
18	AECCONF	21979	PRINCIPAL & INTEREST ON DEBT		\$12,218								\$12,218
18	AECCONF	22043	PRTNG STA & OFFICE SUPPLIES		\$100								\$100
18	AECCONF	22196	REIMBURSABLE ITEMS		\$11,700								\$11,700
18	AECCONF	22250	REPAIR OF EQUIPMENT		\$100								\$100
18	AECCONF	22385	SIGNS		\$100								\$100
18	AECCONF	22691	USHER SUPPLIES		\$100								\$100
18	AECCONF	22700	ELECTRICITY		\$28,000	(\$1,500)	\$800						\$27,300
18	AECCONF	22736	TELEPHONE		\$1,300	(\$100)	\$100						\$1,300
18	AECCONF	22745	WATER		\$2,600	\$500	\$100						\$3,200
18	AECCONF	31260	INSURANCE		\$14,300								\$14,300
18	AECCONF	32323	SECURITY SERVICES-POS		\$13,100		\$500						\$13,600
18	AECCONF	47278	CONFERENCE CENTER UPGRADE		\$0								\$0
TOTAL EXPENDITURES					\$656,718	\$41,100	\$2,600	\$70,600	\$0	\$0	\$0	\$0	\$771,018

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Conference Center

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	AGENCY
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	AECCONF	84080	RENT		\$221,021	\$357,000	\$0	\$0	\$357,000	\$91,874	\$225,000	\$0	\$357,000
18	AECCONF	84083	CONCESSIONS		\$165,705	\$187,600	\$0	\$0	\$187,600	\$53,874	\$170,000	\$0	\$187,600
18	AECCONF	84086	RENTAL EQUIPMENT		\$10,567	\$19,400	\$0	\$0	\$19,400	\$5,887	\$12,000	\$0	\$19,400
18	AECCONF	84089	USHERS		\$2,176	\$2,700	\$0	\$0	\$2,700	\$0	\$2,500	\$0	\$2,700
18	AECCONF	84092	ELECTRIC-SOUND TECHNICAL		\$30,997	\$46,000	\$0	\$0	\$46,000	\$11,139	\$35,000	\$0	\$46,000
18	AECCONF	84095	MISCELLANEOUS		\$10,024	\$7,700	\$0	\$0	\$7,700	\$6,466	\$5,000	\$0	\$7,700
18	AECCONF	84098	DANE CO AGENT PURCH OF SERVICE		\$0	\$11,000	\$0	\$0	\$11,000	\$0	\$0	\$0	\$11,000
18	AECCONF	84106	ROOM TAX		\$4,608	\$4,500	\$0	\$0	\$4,500	\$1,105	\$4,700	\$0	\$4,500
18	AECCONF	84108	INTERNET REVENUE		\$23	\$100	\$0	\$0	\$100	\$80	\$100	\$0	\$100
18	AECCONF	84200	PARKING		\$13,165	\$21,800	\$0	\$0	\$21,800	\$9,095	\$15,000	\$0	\$21,800
18	AECCONF	84580	INTEREST REBATE REVENUE		\$522	\$600	\$0	\$0	\$600	\$0	\$600	\$0	\$445
TOTAL REVENUES					\$458,806	\$658,400	\$0	\$0	\$658,400	\$179,519	\$469,900	\$0	\$658,245

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Conference Center

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECCONF	84080	RENT		\$357,000	\$43,900	\$3,000						\$403,900
18	AECCONF	84083	CONCESSIONS		\$187,600	(\$47,200)							\$140,400
18	AECCONF	84086	RENTAL EQUIPMENT		\$19,400	\$7,300							\$26,700
18	AECCONF	84089	USHERS		\$2,700	(\$2,600)							\$100
18	AECCONF	84092	ELECTRIC-SOUND TECHNICAL		\$46,000	(\$14,700)							\$31,300
18	AECCONF	84095	MISCELLANEOUS		\$7,700	(\$800)							\$6,900
18	AECCONF	84098	DANE CO AGENT PURCH OF SERVICE		\$11,000								\$11,000
18	AECCONF	84106	ROOM TAX		\$4,500	\$100							\$4,600
18	AECCONF	84108	INTERNET REVENUE		\$100								\$100
18	AECCONF	84200	PARKING		\$21,800	\$10,100							\$31,900
18	AECCONF	84580	INTEREST REBATE REVENUE		\$445								\$445
TOTAL REVENUES					\$658,245	(\$3,900)	\$3,000	\$0	\$0	\$0	\$0	\$0	\$657,345

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$686,399	\$523,400	\$0	\$0	\$523,400	\$182,129	\$750,538	\$0	\$519,300
OPERATING EXPENSE	\$81,474	\$110,400	\$0	\$0	\$110,400	\$24,249	\$96,700	\$0	\$110,018
CONTRACTUAL SERVICES	\$24,094	\$25,500	\$0	\$0	\$25,500	\$6,188	\$25,500	\$0	\$27,400
OPERATING CAPITAL	\$2,230	\$0	\$1,117	\$0	\$1,117	\$886	\$1,117	\$200	\$0
TOTAL PROGRAM EXPENDITURES	\$794,197	\$659,300	\$1,117	\$0	\$660,417	\$213,451	\$873,855	\$200	\$656,718
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$5,130	\$5,100	\$0	\$0	\$5,100	\$1,105	\$5,300	\$0	\$4,945
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$443,653	\$645,600	\$0	\$0	\$645,600	\$171,948	\$459,600	\$0	\$645,600
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$10,024	\$7,700	\$0	\$0	\$7,700	\$6,466	\$5,000	\$0	\$7,700
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$458,806	\$658,400	\$0	\$0	\$658,400	\$179,519	\$469,900	\$0	\$658,245
NET COST:	\$335,391	\$900	\$1,117	\$0	\$2,017	\$33,932	\$403,955	\$200	(\$1,527)

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$519,300	\$38,400	\$0	\$70,600	\$0	\$0	\$0	\$0	\$628,300
OPERATING EXPENSE	\$110,018	\$2,700	\$2,100	\$0	\$0	\$0	\$0	\$0	\$114,818
CONTRACTUAL SERVICES	\$27,400	\$0	\$500	\$0	\$0	\$0	\$0	\$0	\$27,900
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$656,718	\$41,100	\$2,600	\$70,600	\$0	\$0	\$0	\$0	\$771,018
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$4,945	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$5,045
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$645,600	(\$3,200)	\$3,000	\$0	\$0	\$0	\$0	\$0	\$645,400
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$7,700	(\$800)	\$0	\$0	\$0	\$0	\$0	\$0	\$6,900
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$658,245	(\$3,900)	\$3,000	\$0	\$0	\$0	\$0	\$0	\$657,345
NET COST:	(\$1,527)	\$45,000	(\$400)	\$70,600	\$0	\$0	\$0	\$0	\$113,673

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Conference Center	4. PROGRAM NO.	512/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Event Changes				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-CONF-1					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$38,400
				OPERATING EXPENSE	\$2,700
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$41,100
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$100
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	(\$3,200)
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	(\$800)
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	(\$3,900)
				NET COST TO COUNTY	\$45,000
(b) What are the consequences of not funding this request?					
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.					
(c) What savings/productivity improvements will result from approval of this request?					
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.					

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund		
2. PROGRAM	Conference Center	4. PROGRAM NO.	512/00	6. FUND NO.	1110		
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES			
Inflation				POSITION#	TITLE	# FTE	START DATE
9. DECISION ITEM NUMBER							
AEC-CONF-2							
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)							
This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.							
				TOTAL REQUESTED FTE CHANGE		0.000	
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY			
Inflation affects the two largest operating expenses - salaries and benefits and utilities each year. In order to compensate for the increased expenses, the Center adjusts its revenue rates. In an effort to maintain competitiveness in the marketplace, the Center is not increasing rental and equipment rates across the board for 2018. This decision only recognizes rent and advertising increases that have been built into existing multi-year contracts for 2018.				REQUESTED EXPENDITURES			
				PERSONNEL COSTS \$0			
				OPERATING EXPENSE \$2,100			
				CONTRACTUAL EXPENSE \$500			
				OPERATING OUTLAY \$0			
				TOTAL EXPENSE \$2,600			
				RELATED REVENUES			
				TAXES \$0			
				INTERGOVERNMENTAL REVENUE \$0			
				LICENSES & PERMITS \$0			
				FINES, FORFEITS & PENALTIES \$0			
				PUBLIC CHARGES FOR SERVICES \$3,000			
				INTERGOVERNMENTAL CHARGE FOR SERVICES \$0			
				MISCELLANEOUS \$0			
				OTHER FINANCING SOURCES \$0			
				TOTAL REVENUE \$3,000			
				NET COST TO COUNTY (\$400)			
(b) What are the consequences of not funding this request?							
The increased revenue is necessary to keep the AEC self-supporting. Expenses would be understated if this decision item were not approved.							
(c) What savings/productivity improvements will result from approval of this request?							
It is critical for the Center to remain competitive in the marketplace in order to remain self-sufficient. It is also crucial for the Center to maintain and/or increase profit margins at the same time by finding ways to work more efficiently and cost effectively.							

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Conference Center	4. PROGRAM NO.	512/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			8. BUDGETED POSITION CHANGES		
Fund a 1.0 FTE Center Worker Position			POSITION#	TITLE	# FTE
9. DECISION ITEM NUMBER			3088	Center Worker	0.000
AEC-CONF-3					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.					
			TOTAL REQUESTED FTE CHANGE		
			0.000		
11. (a) EXPLANATION/JUSTIFICATION (please be specific)			12. OPERATING EXPENSES / REVENUE SUMMARY		
<p>This request funds a 1.0 FTE Center Worker (Position #3088) that is currently unfunded. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. In 2016 the Center hosted the National Junior Hereford show and in 2017 the Center is hosting the All American Sheep Show and the American Dairy Goat Association's national show. In 2018 the Center will be hosting the American Junior Shorthorns, the National Junior Angus show, and the World Clydesdale Show. These events tend to run in succession with each other, as well as in succession with other ongoing summer events such as Brat Fest and the Dane County Fair. In addition, the Center is hosting the world finals for the Cross Fit games for the first time in 2017. The Cross Fit games have signed a three-year contract with the Center. Prior to the opening of the New Holland Pavilions, the summer months tended to be a slow time for the Center when staff could use their comp time and vacation while the Center utilized LTE help for the events that occurred. With the success of the pavilions, the summer months have become a very busy time for the Center, stretching the capabilities of its existing staff.</p>			REQUESTED EXPENDITURES		
			PERSONNEL COSTS \$70,600		
			OPERATING EXPENSE \$0		
			CONTRACTUAL EXPENSE \$0		
			OPERATING OUTLAY \$0		
			TOTAL EXPENSE \$70,600		
			RELATED REVENUES		
			TAXES \$0		
			INTERGOVERNMENTAL REVENUE \$0		
			LICENSES & PERMITS \$0		
			FINES, FORFEITS & PENALTIES \$0		
			PUBLIC CHARGES FOR SERVICES \$0		
			INTERGOVERNMENTAL CHARGE FOR SERVICES \$0		
			MISCELLANEOUS \$0		
			OTHER FINANCING SOURCES \$0		
			TOTAL REVENUE \$0		
			NET COST TO COUNTY \$70,600		
(b) What are the consequences of not funding this request?					
Not funding this request will result in the Center having to continue to rely on Overtime and LTE hours to accomplish the required show set ups. It is the Center's experience that permanent staff are more productive and reliable than the LTE staff. There is a considerable amount of turnover among the LTE staff which results in increased training time, thereby reducing productivity. With the tight turns between these large shows it is critical the Center is adequately staffed in order to be as efficient and cost effective as possible.					
(c) What savings/productivity improvements will result from approval of this request?					
This additional permanent staff position will result in increased efficiency in the changeover from one large show to the next. The Center will also be able to reduce its reliance on LTE and Overtime hours.					

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Conference Center	4. PROGRAM NO.	512/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			9. DECISION ITEM NUMBER		
Fund a 1.0 FTE Center Worker Position			AEC-CONF-3		

13. ADDITIONAL BUDGETED POSITION CHANGES INFORMATION					
POSITION#	TITLE	UNIT	RANGE	FOOTNOTE?	FOOTNOTE REASON / TEXT
3088	Center Worker	F	11-12	YES	Remove footnote 92-06

14. EXPENSES/REVENUES INCLUDED WITH EACH NEW POSITION REQUEST (used to adjust Decision Item if amended during the budget process)									
		3088							
BASE SALARY	Instructions for this section: In the column for each position, enter the appropriate data from the new position request printout. For the "Items under \$500", "Capital" and "Revenue" sections, please use columns M, N, and O to give a short description of each item included. Suggestion: "Freeze" the line titles in column L and the Column headings by using the "Freeze Panes" feature so that you can move across the screen to the right and down without losing that information.	\$46,400							
LONGEVITY									
INCENTIVE									
RETIREMENT			3,700						
FICA			3,600						
HEALTH			19,500						
DENTAL			1,600						
DISABILITY			100						
LIFE									
WORKERS COMP			100						
PROTECTIVE									
TOOL ALL.									
BAR DUES									
UNIFORMS									
SALARY SAVGS		(1,000)							
CONF & TRNG									
SUPPLIES									
ITEMS UNDER \$2,500									
TELEPHONE									
TRAVEL									
CAPITAL									
OTHER									
		TOTAL EXPENSES	\$74,000	\$0	\$0	\$0	\$0	\$0	\$0
SPECIFY REVENUES ASSOCIATED W/ EACH POSITION									
		TOTAL REVENUES	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Lel

**ALLIANT ENERGY CENTER
Conference Center Carryforward Justification**

Conference Center– Conference Center Upgrades (AECCONF-47278)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

**Dane County
5-Year Budget Projections**

Department:

Alliant Energy Center of Dane County

Program:

Conference Center

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$523,400	\$628,300	\$665,500	\$680,800	\$691,400	\$703,100
Operating Expenses	\$110,400	\$114,937	\$118,003	\$121,162	\$124,414	\$127,764
Contractual Services	\$25,500	\$27,900	\$28,608	\$29,328	\$30,061	\$30,807
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$659,300	\$771,137	\$812,111	\$831,290	\$845,875	\$861,671

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$5,100	\$5,100	\$5,238	\$5,380	\$5,526	\$5,677
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$645,600	\$645,400	\$664,426	\$684,023	\$704,207	\$724,998
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$7,700	\$6,900	\$6,900	\$6,900	\$6,900	\$6,900
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$658,400	\$657,400	\$676,564	\$696,303	\$716,633	\$737,575

GPR Impact	\$900	\$113,737	\$135,547	\$134,987	\$129,242	\$124,096
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Percentage Change **12537.44%** **19.18%** **-0.41%** **-4.26%** **-3.98%**

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Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Arena	514/00		Fund No:	1110

Mission:
 The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
 Built in 1953 and remodeled in 1993, the Arena offers 23,400 square feet of floor space. Activities and functions presented in the facility are auctions, retail/consumer shows, farm equipment expositions and sales, horse shows and livestock shows, and sales.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$135,310	\$128,500	\$0	\$0	\$128,500	\$30,378	\$168,902	\$138,900
Operating Expenses	\$48,425	\$85,300	\$0	\$0	\$85,300	\$25,694	\$79,300	\$91,398
Contractual Services	\$16,710	\$17,400	\$0	\$0	\$17,400	\$5,219	\$17,400	\$18,600
Operating Capital	\$16,919	\$0	\$3,081	\$0	\$3,081	\$0	\$3,081	\$0
TOTAL	\$217,363	\$231,200	\$3,081	\$0	\$234,281	\$61,291	\$268,683	\$248,898
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$516	\$600	\$0	\$0	\$600	\$0	\$600	\$47
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$79,507	\$81,900	\$0	\$0	\$81,900	\$23,736	\$53,300	\$80,200
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$2,871	\$200	\$0	\$0	\$200	\$134	\$200	\$100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$82,895	\$82,700	\$0	\$0	\$82,700	\$23,870	\$54,100	\$80,347
REVENUE OVER/(UNDER) EXPENSES	\$134,469	\$148,500			\$151,581			\$168,551
F.T.E. STAFF	0.500	0.500					0.500	0.500

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Dept:	Alliant Energy Center of Dane County		92						Fund Name:	General Fund
Prgm:	Arena		514/00						Fund No.:	1110
DI#	2018 Base	Net Decision Items							2018 Requested Budget	
		01	02	03	04	05	06	07		
PROGRAM EXPENDITURES										
Personnel Costs	\$120,400	\$18,500	\$0	\$0	\$0	\$0	\$0	\$0	\$138,900	
Operating Expenses	\$88,398	\$1,400	\$1,600	\$0	\$0	\$0	\$0	\$0	\$91,398	
Contractual Services	\$18,300	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$18,600	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$227,098	\$19,900	\$1,900	\$0	\$0	\$0	\$0	\$0	\$248,898	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$47	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$81,900	(\$2,400)	\$700	\$0	\$0	\$0	\$0	\$0	\$80,200	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$200	(\$100)	\$0	\$0	\$0	\$0	\$0	\$0	\$100	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$82,147	(\$2,500)	\$700	\$0	\$0	\$0	\$0	\$0	\$80,347	
REVENUE OVER/(UNDER) EXPENSES	\$144,951	\$22,400	\$1,200	\$0	\$0	\$0	\$0	\$0	\$168,551	
F.T.E. STAFF	0.500	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.500	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$227,098	\$82,147	\$144,951
DI #	AEC-ARNA-1			
DEPT	Event Changes			
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		\$19,900	(\$2,500)	\$22,400
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-ARNA-1		\$19,900	(\$2,500)	\$22,400

Dept: Alliant Energy Center of Dane County 92
 Prgm: Arena 514/00

Fund Name: General Fund
 Fund No.: 1110

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-ARNA-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$1,900	\$700	\$1,200
EXEC				\$0
ADOPTED				\$0
	NET DI # AEC-ARNA-2	\$1,900	\$700	\$1,200

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2018 REQUESTED BUDGET		\$248,898	\$80,347	\$168,551
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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Arena

YR	ORG CODE	OBJECT	DESCRIPTION	ADOPTED BUDGET		2017 COUNTY BOARD		CURRENT MODIFIED BUDGET	ACTUAL EXPENDITURES YTD	ESTIMATED EXPENDITURES TOTAL	TOTAL ESTIMATED CARRYFORWARD	AGENCY BASE
				2016 EXPENDITURES	2017	2016 CARRYFORWARD	ACTIONS					
18	AECARNA	10009	SALARIES AND WAGES	\$8,628	\$7,400	\$0	\$0	\$7,400	\$4,803	\$9,425	\$0	\$8,600
18	AECARNA	10015	OUTSIDE LABOR	\$5,504	\$6,000	\$0	\$0	\$6,000	\$0	\$4,952	\$0	\$6,000
18	AECARNA	10027	OVERTIME	\$3,355	\$700	\$0	\$0	\$700	\$980	\$3,352	\$0	\$700
18	AECARNA	10072	LIMITED TERM EMPLOYEES	\$63,144	\$24,200	\$0	\$0	\$24,200	\$15,483	\$65,755	\$0	\$24,200
18	AECARNA	10099	RETIREMENT FUND	\$2,296	\$400	\$0	\$0	\$400	\$703	\$2,495	\$0	\$800
18	AECARNA	10108	SOCIAL SECURITY	\$5,744	\$2,500	\$0	\$0	\$2,500	\$1,625	\$6,197	\$0	\$2,600
18	AECARNA	10117	HEALTH	\$2,452	\$2,500	\$0	\$0	\$2,500	\$1,445	\$2,594	\$0	\$2,600
18	AECARNA	10153	DENTAL	\$260	\$200	\$0	\$0	\$200	\$35	\$265	\$0	\$200
18	AECARNA	10171	DISABILITY INSURANCE	\$3	\$0	\$0	\$0	\$0	\$2	\$4	\$0	\$0
18	AECARNA	10180	LIFE INSURANCE	\$7	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	AECARNA	10189	WORKERS COMPENSATION	\$11,500	\$11,500	\$0	\$0	\$11,500	\$0	\$11,500	\$0	\$10,500
18	AECARNA	10198	UNEMPLOYMENT COMPENSATION	\$32,151	\$73,300	\$0	\$0	\$73,300	\$5,261	\$62,047	\$0	\$64,400
18	AECARNA	10207	PROTECTIVE WEAR	\$265	\$0	\$0	\$0	\$0	\$40	\$316	\$0	\$0
18	AECARNA	10250	SALARY SAVINGS	\$0	(\$200)	\$0	\$0	(\$200)	\$0	\$0	\$0	(\$200)
18	AECARNA	20459	BLDG & GROUNDS REPAIRS & MAINT	\$2,156	\$2,700	\$0	\$0	\$2,700	\$3,370	\$5,000	\$0	\$2,700
18	AECARNA	20985	ELECTRIC DEMAND	\$14,615	\$19,100	\$0	\$0	\$19,100	\$4,040	\$15,000	\$0	\$19,100
18	AECARNA	21296	JANITOR SUPPLIES	\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$500	\$0	\$1,000
18	AECARNA	21697	NATURAL GAS	\$4,143	\$5,300	\$0	\$0	\$5,300	\$4,531	\$4,500	\$0	\$5,300
18	AECARNA	21809	OPERATING EQUIPMENT EXPENSE	\$0	\$2,100	\$0	\$0	\$2,100	\$920	\$2,000	\$0	\$2,100
18	AECARNA	21944	PLUMB-HEAT-VENT & ELEC REPAIRS	\$747	\$2,100	\$0	\$0	\$2,100	\$4,870	\$6,000	\$0	\$2,100
18	AECARNA	21979	PRINCIPAL & INTEREST ON DEBT	\$0	\$5,700	\$0	\$0	\$5,700	\$0	\$5,700	\$0	\$8,798
18	AECARNA	22196	REIMBURSABLE ITEMS	\$8,666	\$21,200	\$0	\$0	\$21,200	\$2,175	\$21,200	\$0	\$21,200
18	AECARNA	22250	REPAIR OF EQUIPMENT	\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECARNA	22385	SIGNS	\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECARNA	22700	ELECTRICITY	\$14,351	\$21,400	\$0	\$0	\$21,400	\$4,859	\$15,000	\$0	\$21,400
18	AECARNA	22736	TELEPHONE	\$1,042	\$1,400	\$0	\$0	\$1,400	\$339	\$1,100	\$0	\$1,400
18	AECARNA	22745	WATER	\$2,705	\$3,100	\$0	\$0	\$3,100	\$590	\$3,100	\$0	\$3,100
18	AECARNA	31260	INSURANCE	\$5,300	\$6,200	\$0	\$0	\$6,200	\$0	\$6,200	\$0	\$7,100
18	AECARNA	32323	SECURITY SERVICES-POS	\$11,410	\$11,200	\$0	\$0	\$11,200	\$5,219	\$11,200	\$0	\$11,200
18	AECARNA	47047	ARENA UPGRADE	\$16,919	\$0	\$3,081	\$0	\$3,081	\$0	\$3,081	\$200	\$0
TOTAL EXPENDITURES				\$217,363	\$231,200	\$3,081	\$0	\$234,281	\$61,291	\$268,683	\$200	\$227,098

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Arena

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECARNA	10009	SALARIES AND WAGES		\$8,600								\$8,600
18	AECARNA	10015	OUTSIDE LABOR		\$6,000								\$6,000
18	AECARNA	10027	OVERTIME		\$700	\$1,300							\$2,000
18	AECARNA	10072	LIMITED TERM EMPLOYEES		\$24,200	\$15,800							\$40,000
18	AECARNA	10099	RETIREMENT FUND		\$800	\$100							\$900
18	AECARNA	10108	SOCIAL SECURITY		\$2,600	\$1,300							\$3,900
18	AECARNA	10117	HEALTH		\$2,600								\$2,600
18	AECARNA	10153	DENTAL		\$200								\$200
18	AECARNA	10171	DISABILITY INSURANCE		\$0								\$0
18	AECARNA	10180	LIFE INSURANCE		\$0								\$0
18	AECARNA	10189	WORKERS COMPENSATION		\$10,500								\$10,500
18	AECARNA	10198	UNEMPLOYMENT COMPENSATION		\$64,400								\$64,400
18	AECARNA	10207	PROTECTIVE WEAR		\$0								\$0
18	AECARNA	10250	SALARY SAVINGS		(\$200)								(\$200)
18	AECARNA	20459	BLDG & GROUNDS REPAIRS & MAINT		\$2,700								\$2,700
18	AECARNA	20985	ELECTRIC DEMAND		\$19,100	\$1,700	\$600						\$21,400
18	AECARNA	21296	JANITOR SUPPLIES		\$1,000								\$1,000
18	AECARNA	21697	NATURAL GAS		\$5,300	(\$1,000)	\$100						\$4,400
18	AECARNA	21809	OPERATING EQUIPMENT EXPENSE		\$2,100								\$2,100
18	AECARNA	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$2,100								\$2,100
18	AECARNA	21979	PRINCIPAL & INTEREST ON DEBT		\$8,798								\$8,798
18	AECARNA	22196	REIMBURSABLE ITEMS		\$21,200								\$21,200
18	AECARNA	22250	REPAIR OF EQUIPMENT		\$100								\$100
18	AECARNA	22385	SIGNS		\$100								\$100
18	AECARNA	22700	ELECTRICITY		\$21,400	\$1,200	\$700						\$23,300
18	AECARNA	22736	TELEPHONE		\$1,400	(\$200)	\$100						\$1,300
18	AECARNA	22745	WATER		\$3,100	(\$300)	\$100						\$2,900
18	AECARNA	31260	INSURANCE		\$7,100								\$7,100
18	AECARNA	32323	SECURITY SERVICES-POS		\$11,200		\$300						\$11,500
18	AECARNA	47047	ARENA UPGRADE		\$0								\$0
TOTAL EXPENDITURES					\$227,098	\$19,900	\$1,900	\$0	\$0	\$0	\$0	\$0	\$248,898

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Arena

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	BASE
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	
18	AECARNA	84080	RENT		\$39,150	\$20,200	\$0	\$0	\$20,200	\$21,800	\$30,000	\$0	\$20,200
18	AECARNA	84083	CONCESSIONS		\$4,873	\$1,600	\$0	\$0	\$1,600	\$0	\$2,500	\$0	\$1,600
18	AECARNA	84086	RENTAL EQUIPMENT		\$2,053	\$30,700	\$0	\$0	\$30,700	\$160	\$2,000	\$0	\$30,700
18	AECARNA	84092	ELECTRIC-SOUND TECHNICAL		\$2,620	\$13,100	\$0	\$0	\$13,100	\$336	\$2,500	\$0	\$13,100
18	AECARNA	84095	MISCELLANEOUS		\$2,871	\$200	\$0	\$0	\$200	\$134	\$200	\$0	\$200
18	AECARNA	84200	PARKING		\$30,811	\$16,300	\$0	\$0	\$16,300	\$1,440	\$16,300	\$0	\$16,300
18	AECARNA	84580	INTEREST REBATE REVENUE		\$516	\$600	\$0	\$0	\$600	\$0	\$600	\$0	\$47
TOTAL REVENUES					\$82,895	\$82,700	\$0	\$0	\$82,700	\$23,870	\$54,100	\$0	\$82,147

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Arena

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECARNA	84080	RENT		\$20,200	\$53,900	\$700						\$74,800
18	AECARNA	84083	CONCESSIONS		\$1,600								\$1,600
18	AECARNA	84086	RENTAL EQUIPMENT		\$30,700	(\$30,400)							\$300
18	AECARNA	84092	ELECTRIC-SOUND TECHNICAL		\$13,100	(\$12,100)							\$1,000
18	AECARNA	84095	MISCELLANEOUS		\$200	(\$100)							\$100
18	AECARNA	84200	PARKING		\$16,300	(\$13,800)							\$2,500
18	AECARNA	84580	INTEREST REBATE REVENUE		\$47								\$47
TOTAL REVENUES					\$82,147	(\$2,500)	\$700	\$0	\$0	\$0	\$0	\$0	\$80,347

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$135,310	\$128,500	\$0	\$0	\$128,500	\$30,378	\$168,902	\$0	\$120,400
OPERATING EXPENSE	\$48,425	\$85,300	\$0	\$0	\$85,300	\$25,694	\$79,300	\$0	\$88,398
CONTRACTUAL SERVICES	\$16,710	\$17,400	\$0	\$0	\$17,400	\$5,219	\$17,400	\$0	\$18,300
OPERATING CAPITAL	\$16,919	\$0	\$3,081	\$0	\$3,081	\$0	\$3,081	\$200	\$0
TOTAL PROGRAM EXPENDITURES	\$217,363	\$231,200	\$3,081	\$0	\$234,281	\$61,291	\$268,683	\$200	\$227,098
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$516	\$600	\$0	\$0	\$600	\$0	\$600	\$0	\$47
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$79,507	\$81,900	\$0	\$0	\$81,900	\$23,736	\$53,300	\$0	\$81,900
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$2,871	\$200	\$0	\$0	\$200	\$134	\$200	\$0	\$200
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$82,895	\$82,700	\$0	\$0	\$82,700	\$23,870	\$54,100	\$0	\$82,147
NET COST:	\$134,469	\$148,500	\$3,081	\$0	\$151,581	\$37,421	\$214,583	\$200	\$144,951

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$120,400	\$18,500	\$0	\$0	\$0	\$0	\$0	\$0	\$138,900
OPERATING EXPENSE	\$88,398	\$1,400	\$1,600	\$0	\$0	\$0	\$0	\$0	\$91,398
CONTRACTUAL SERVICES	\$18,300	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$18,600
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$227,098	\$19,900	\$1,900	\$0	\$0	\$0	\$0	\$0	\$248,898
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$47	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$47
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$81,900	(\$2,400)	\$700	\$0	\$0	\$0	\$0	\$0	\$80,200
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$200	(\$100)	\$0	\$0	\$0	\$0	\$0	\$0	\$100
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$82,147	(\$2,500)	\$700	\$0	\$0	\$0	\$0	\$0	\$80,347
NET COST:	\$144,951	\$22,400	\$1,200	\$0	\$0	\$0	\$0	\$0	\$168,551

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Arena	4. PROGRAM NO.	514/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			8. BUDGETED POSITION CHANGES		
Event Changes			POSITION#	TITLE	# FTE
9. DECISION ITEM NUMBER					
AEC-ARNA-1					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.					
			TOTAL REQUESTED FTE CHANGE		0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)			12. OPERATING EXPENSES / REVENUE SUMMARY		
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.			REQUESTED EXPENDITURES		
			PERSONNEL COSTS \$18,500		
			OPERATING EXPENSE \$1,400		
			CONTRACTUAL EXPENSE \$0		
			OPERATING OUTLAY \$0		
			TOTAL EXPENSE \$19,900		
			RELATED REVENUES		
			TAXES \$0		
			INTERGOVERNMENTAL REVENUE \$0		
			LICENSES & PERMITS \$0		
			FINES, FORFEITS & PENALTIES \$0		
			PUBLIC CHARGES FOR SERVICES (\$2,400)		
			INTERGOVERNMENTAL CHARGE FOR SERVICES \$0		
			MISCELLANEOUS (\$100)		
			OTHER FINANCING SOURCES \$0		
			TOTAL REVENUE (\$2,500)		
			NET COST TO COUNTY \$22,400		
(b) What are the consequences of not funding this request?					
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.					
(c) What savings/productivity improvements will result from approval of this request?					
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.					

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Arena	4. PROGRAM NO.	514/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Inflation				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-ARNA-2					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
Inflation affects the two largest operating expenses - salaries and benefits and utilities each year. In order to compensate for the increased expenses, the Center adjusts its revenue rates. In an effort to maintain competitiveness in the marketplace, the Center is not increasing rental and equipment rates across the board for 2018. This decision only recognizes rent and advertising increases that have been built into existing multi-year contracts for 2018.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$0
				OPERATING EXPENSE	\$1,600
				CONTRACTUAL EXPENSE	\$300
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$1,900
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$700
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$700
				NET COST TO COUNTY	\$1,200
(b) What are the consequences of not funding this request?					
The increased revenue is necessary to keep the AEC self-supporting. Expenses would be understated if this decision item were not approved.					
(c) What savings/productivity improvements will result from approval of this request?					
It is critical for the Center to remain competitive in the marketplace in order to remain self-sufficient. It is also crucial for the Center to maintain and/or increase profit margins at the same time by finding ways to work more efficiently and cost effectively.					

**ALLIANT ENERGY CENTER
Arena Carryforward Justification**

Arena – Arena Upgrades (AECARNA-47047)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

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**Dane County
5-Year Budget Projections**

**Department:
Program:**

**Alliant Energy Center of Dane County
Arena**

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$128,500	\$138,900	\$138,400	\$138,900	\$139,500	\$140,100
Operating Expenses	\$85,300	\$88,264	\$90,736	\$93,282	\$95,905	\$98,607
Contractual Services	\$17,400	\$18,600	\$19,045	\$19,600	\$20,066	\$20,643
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$231,200	\$245,764	\$248,181	\$251,782	\$255,471	\$259,350

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$600	\$500	\$500	\$500	\$500	\$500
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$81,900	\$80,200	\$82,606	\$85,083	\$87,637	\$90,266
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$200	\$100	\$100	\$100	\$100	\$100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$82,700	\$80,800	\$83,206	\$85,683	\$88,237	\$90,866

GPR Impact	\$148,500	\$164,964	\$164,975	\$166,099	\$167,234	\$168,484
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Percentage Change **11.09%** **0.01%** **0.68%** **0.68%** **0.75%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Agricultural Exhibit Buildings	516/00		Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Agricultural Exhibit Buildings cost center identifies by category direct revenue and expenses for the New Holland Pavilions and the maintenance cost of asphalt surrounding these facilities. Activities and functions conducted in these facilities include consumer expositions, horse shows, livestock housing, shows and sales, trade shows and auctions. The facilities are rented as individual units for a specific function or in combination for larger events (attendance at World Dairy Expo, the Midwest Horse Fair, and the Dane County Fair exceeds 173,000 persons annually). These buildings serve in a complimentary role to the Arena, Exhibition Hall and Coliseum by providing important livestock exhibit space required by major events in those buildings.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$343,075	\$324,700	\$0	\$0	\$324,700	\$56,838	\$358,947	\$294,100
Operating Expenses	\$438,136	\$935,600	\$53,346	\$0	\$988,946	\$72,926	\$1,035,422	\$954,681
Contractual Services	\$39,246	\$29,400	\$0	\$0	\$29,400	\$8,177	\$40,800	\$30,600
Operating Capital	\$23,868	\$0	\$38,071	\$0	\$38,071	\$22,721	\$38,070	\$0
TOTAL	\$844,325	\$1,289,700	\$91,417	\$0	\$1,381,117	\$160,662	\$1,473,239	\$1,279,381
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$677	\$700	\$0	\$0	\$700	\$0	\$700	\$165
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$786,859	\$873,400	\$0	\$0	\$873,400	\$295,868	\$854,200	\$1,090,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$68,327	\$89,200	\$0	\$0	\$89,200	\$3,901	\$70,000	\$56,100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$855,863	\$963,300	\$0	\$0	\$963,300	\$299,769	\$924,900	\$1,146,665
REVENUE OVER/(UNDER) EXPENSES	(\$11,538)	\$326,400			\$417,817			\$132,716
F.T.E. STAFF	1.200	1.200					1.200	1.200

Dept: Alliant Energy Center of Dane County		92		Fund Name: General Fund					
Prgm: Agricultural Exhibit Buildings		516/00		Fund No.: 1110					
DI#	2018 Base	Net Decision Items							2018 Requested Budget
		01	02	03	04	05	06	07	
PROGRAM EXPENDITURES									
Personnel Costs	\$271,300	\$29,100	\$0	(\$6,300)	\$0	\$0	\$0	\$0	\$294,100
Operating Expenses	\$937,181	\$9,800	\$7,700	\$0	\$0	\$0	\$0	\$0	\$954,681
Contractual Services	\$30,300	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$30,600
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$1,238,781	\$38,900	\$8,000	(\$6,300)	\$0	\$0	\$0	\$0	\$1,279,381
PROGRAM REVENUE									
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$165	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$165
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$873,400	\$211,100	\$5,900	\$0	\$0	\$0	\$0	\$0	\$1,090,400
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$89,200	(\$33,100)	\$0	\$0	\$0	\$0	\$0	\$0	\$56,100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$962,765	\$178,000	\$5,900	\$0	\$0	\$0	\$0	\$0	\$1,146,665
REVENUE OVER/(UNDER) EXPENSES	\$276,016	(\$139,100)	\$2,100	(\$6,300)	\$0	\$0	\$0	\$0	\$132,716
F.T.E. STAFF	1.200	0.000	0.000	0.000	0.000	0.000	0.000	0.000	1.200

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE			Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE			\$1,238,781	\$962,765	\$276,016
DI #	AEC-AGRI-1	Event Changes			
DEPT	This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		\$38,900	\$178,000	(\$139,100)
EXEC					\$0
ADOPTED					\$0
NET DI # AEC-AGRI-1			\$38,900	\$178,000	(\$139,100)

Dept: Alliant Energy Center of Dane County 92		Fund Name: General Fund		
Prgm: Agricultural Exhibit Buildings 516/00		Fund No.: 1110		
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-AGRI-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$8,000	\$5,900	\$2,100
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-AGRI-2		\$8,000	\$5,900	\$2,100
DI #	AEC-AGRI-3 Fund a 1.0 FTE Center Worker Position			
DEPT	Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.	(\$6,300)	\$0	(\$6,300)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-AGRI-3		(\$6,300)	\$0	(\$6,300)
2018 REQUESTED BUDGET		\$1,279,381	\$1,146,665	\$132,716

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Agricultural Exhibit Buildings

YR	ORG CODE	OBJECT	DESCRIPTION	ADOPTED BUDGET		2017 COUNTY BOARD		CURRENT MODIFIED BUDGET	ACTUAL EXPENDITURES YTD	ESTIMATED EXPENDITURES TOTAL	TOTAL ESTIMATED CARRYFORWARD	AGENCY BASE
				2016 EXPENDITURES	2017	2016 CARRYFORWARD	ACTIONS					
18	AECAGRI	10009	SALARIES AND WAGES	\$95,058	\$95,700	\$0	\$0	\$95,700	\$15,639	\$103,844	\$0	\$61,500
18	AECAGRI	10015	OUTSIDE LABOR	\$26,415	\$17,800	\$0	\$0	\$17,800	\$420	\$23,767	\$0	\$17,800
18	AECAGRI	10027	OVERTIME	\$21,719	\$17,100	\$0	\$0	\$17,100	\$4,402	\$21,700	\$0	\$17,100
18	AECAGRI	10072	LIMITED TERM EMPLOYEES	\$136,072	\$124,700	\$0	\$0	\$124,700	\$26,058	\$141,699	\$0	\$124,700
18	AECAGRI	10099	RETIREMENT FUND	\$12,877	\$7,200	\$0	\$0	\$7,200	\$2,258	\$13,993	\$0	\$5,900
18	AECAGRI	10108	SOCIAL SECURITY	\$19,305	\$18,200	\$0	\$0	\$18,200	\$3,520	\$20,826	\$0	\$15,600
18	AECAGRI	10117	HEALTH	\$23,033	\$37,000	\$0	\$0	\$37,000	\$4,167	\$24,361	\$0	\$18,900
18	AECAGRI	10153	DENTAL	\$2,847	\$3,100	\$0	\$0	\$3,100	\$353	\$2,897	\$0	\$1,500
18	AECAGRI	10171	DISABILITY INSURANCE	\$194	\$200	\$0	\$0	\$200	\$12	\$204	\$0	\$100
18	AECAGRI	10180	LIFE INSURANCE	\$55	\$0	\$0	\$0	\$0	\$9	\$56	\$0	\$100
18	AECAGRI	10189	WORKERS COMPENSATION	\$5,500	\$5,600	\$0	\$0	\$5,600	\$0	\$5,600	\$0	\$9,200
18	AECAGRI	10207	PROTECTIVE WEAR	\$0	\$100	\$0	\$0	\$100	\$0	\$0	\$0	\$100
18	AECAGRI	10250	SALARY SAVINGS	\$0	(\$2,000)	\$0	\$0	(\$2,000)	\$0	\$0	\$0	(\$1,200)
18	AECAGRI	20459	BLDG & GROUNDS REPAIRS & MAINT	\$24,953	\$26,200	\$924	\$0	\$27,124	\$5,565	\$25,000	\$0	\$26,200
18	AECAGRI	20985	ELECTRIC DEMAND	\$116,483	\$111,400	\$0	\$0	\$111,400	\$23,012	\$115,000	\$0	\$111,400
18	AECAGRI	21274	INTERNET EXPENSE	\$2,900	\$3,800	\$0	\$0	\$3,800	\$1,200	\$3,800	\$0	\$3,800
18	AECAGRI	21296	JANITOR SUPPLIES	\$13,495	\$1,500	\$0	\$0	\$1,500	\$3,271	\$8,000	\$0	\$1,500
18	AECAGRI	21697	NATURAL GAS	\$10,228	\$15,600	\$0	\$0	\$15,600	\$9,830	\$14,000	\$0	\$15,600
18	AECAGRI	21809	OPERATING EQUIPMENT EXPENSE	\$10,969	\$7,200	\$0	\$0	\$7,200	\$3,438	\$12,000	\$0	\$7,200
18	AECAGRI	21860	PAVILION MARKETING EXPENSE	\$9,000	\$0	\$52,422	\$0	\$52,422	\$0	\$52,422	\$34,400	\$0
18	AECAGRI	21944	PLUMB-HEAT-VENT & ELEC REPAIRS	\$16,382	\$7,200	\$0	\$0	\$7,200	\$3,948	\$12,000	\$0	\$7,200
18	AECAGRI	21979	PRINCIPAL & INTEREST ON DEBT	\$0	\$612,100	\$0	\$0	\$612,100	\$0	\$612,100	\$0	\$613,681
18	AECAGRI	22196	REIMBURSABLE ITEMS	\$110,522	\$41,700	\$0	\$0	\$41,700	\$7	\$51,700	\$0	\$41,700
18	AECAGRI	22250	REPAIR OF EQUIPMENT	\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECAGRI	22385	SIGNS	\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECAGRI	22700	ELECTRICITY	\$95,755	\$87,800	\$0	\$0	\$87,800	\$19,950	\$100,000	\$0	\$87,800
18	AECAGRI	22736	TELEPHONE	\$1,042	\$1,400	\$0	\$0	\$1,400	\$339	\$1,100	\$0	\$1,400
18	AECAGRI	22745	WATER	\$26,405	\$19,500	\$0	\$0	\$19,500	\$2,367	\$28,100	\$0	\$19,500
18	AECAGRI	31260	INSURANCE	\$5,300	\$6,200	\$0	\$0	\$6,200	\$0	\$6,200	\$0	\$7,100
18	AECAGRI	31485	MANURE REMOVAL	\$22,536	\$12,000	\$0	\$0	\$12,000	\$2,959	\$23,400	\$0	\$12,000
18	AECAGRI	32323	SECURITY SERVICES-POS	\$11,410	\$11,200	\$0	\$0	\$11,200	\$5,219	\$11,200	\$0	\$11,200
18	AECAGRI	47022	AG BUILDINGS UPGRADE	\$9,935	\$0	\$118	\$0	\$118	\$0	\$118	\$118	\$0
18	AECAGRI	47434	FRIENDS OF AEC PAVILION	\$13,933	\$0	\$37,952	\$0	\$37,952	\$22,721	\$37,952	\$15,000	\$0
TOTAL EXPENDITURES				\$844,325	\$1,289,700	\$91,417	\$0	\$1,381,117	\$160,662	\$1,473,239	\$49,518	\$1,238,781

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Agricultural Exhibit Buildings

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECAGRI	10009	SALARIES AND WAGES		\$61,500								\$61,500
18	AECAGRI	10015	OUTSIDE LABOR		\$17,800	\$8,700							\$26,500
18	AECAGRI	10027	OVERTIME		\$17,100	\$6,400			(\$1,000)				\$22,500
18	AECAGRI	10072	LIMITED TERM EMPLOYEES		\$124,700	\$12,300			(\$4,800)				\$132,200
18	AECAGRI	10099	RETIREMENT FUND		\$5,900	\$400			(\$100)				\$6,200
18	AECAGRI	10108	SOCIAL SECURITY		\$15,600	\$1,300			(\$400)				\$16,500
18	AECAGRI	10117	HEALTH		\$18,900								\$18,900
18	AECAGRI	10153	DENTAL		\$1,500								\$1,500
18	AECAGRI	10171	DISABILITY INSURANCE		\$100								\$100
18	AECAGRI	10180	LIFE INSURANCE		\$100								\$100
18	AECAGRI	10189	WORKERS COMPENSATION		\$9,200								\$9,200
18	AECAGRI	10207	PROTECTIVE WEAR		\$100								\$100
18	AECAGRI	10250	SALARY SAVINGS		(\$1,200)								(\$1,200)
18	AECAGRI	20459	BLDG & GROUNDS REPAIRS & MAINT		\$26,200								\$26,200
18	AECAGRI	20985	ELECTRIC DEMAND		\$111,400	(\$1,100)	\$3,300						\$113,600
18	AECAGRI	21274	INTERNET EXPENSE		\$3,800	\$2,900	\$300						\$7,000
18	AECAGRI	21296	JANITOR SUPPLIES		\$1,500								\$1,500
18	AECAGRI	21697	NATURAL GAS		\$15,600	(\$2,100)	\$400						\$13,900
18	AECAGRI	21809	OPERATING EQUIPMENT EXPENSE		\$7,200								\$7,200
18	AECAGRI	21860	PAVILION MARKETING EXPENSE		\$0								\$0
18	AECAGRI	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$7,200								\$7,200
18	AECAGRI	21979	PRINCIPAL & INTEREST ON DEBT		\$613,681								\$613,681
18	AECAGRI	22196	REIMBURSABLE ITEMS		\$41,700								\$41,700
18	AECAGRI	22250	REPAIR OF EQUIPMENT		\$100								\$100
18	AECAGRI	22385	SIGNS		\$100								\$100
18	AECAGRI	22700	ELECTRICITY		\$87,800	\$2,600	\$2,700						\$93,100
18	AECAGRI	22736	TELEPHONE		\$1,400	(\$200)	\$100						\$1,300
18	AECAGRI	22745	WATER		\$19,500	\$7,700	\$900						\$28,100
18	AECAGRI	31260	INSURANCE		\$7,100								\$7,100
18	AECAGRI	31485	MANURE REMOVAL		\$12,000								\$12,000
18	AECAGRI	32323	SECURITY SERVICES-POS		\$11,200		\$300						\$11,500
18	AECAGRI	47022	AG BUILDINGS UPGRADE		\$0								\$0
18	AECAGRI	47434	FRIENDS OF AEC PAVILION		\$0								\$0
TOTAL EXPENDITURES					\$1,238,781	\$38,900	\$8,000	(\$6,300)	\$0	\$0	\$0	\$0	\$1,279,381

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Agricultural Exhibit Buildings

YR	ORG CODE	OBJECT	DESCRIPTION	ADOPTED BUDGET		2017 CARRYFORWARD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL REVENUES YTD	ESTIMATED REVENUES TOTAL	TOTAL ESTIMATED CARRYFORWARD	AGENCY BASE
				2016 REVENUES	2017							
18	AECAGRI	80720	FRIENDS OF THE AEC PAVILION	\$41,517	\$0	\$0	\$0	\$0	\$1,231	\$1,500	\$0	\$0
18	AECAGRI	84077	ADVERTISING	\$22,500	\$22,500	\$0	\$0	\$22,500	\$17,500	\$22,500	\$0	\$22,500
18	AECAGRI	84080	RENT	\$456,520	\$601,600	\$0	\$0	\$601,600	\$196,661	\$601,600	\$0	\$601,600
18	AECAGRI	84083	CONCESSIONS	\$91,988	\$29,800	\$0	\$0	\$29,800	\$18,610	\$29,800	\$0	\$29,800
18	AECAGRI	84086	RENTAL EQUIPMENT	\$4,980	\$26,300	\$0	\$0	\$26,300	\$1,165	\$5,000	\$0	\$26,300
18	AECAGRI	84092	ELECTRIC-SOUND TECHNICAL	\$3,700	\$13,100	\$0	\$0	\$13,100	\$1,671	\$5,000	\$0	\$13,100
18	AECAGRI	84095	MISCELLANEOUS	\$18,327	\$39,200	\$0	\$0	\$39,200	\$3,901	\$20,000	\$0	\$39,200
18	AECAGRI	84108	INTERNET REVENUE	\$120	\$100	\$0	\$0	\$100	\$45	\$100	\$0	\$100
18	AECAGRI	84112	PAVILION FUNDING PARTNER REV	\$50,000	\$50,000	\$0	\$0	\$50,000	\$0	\$50,000	\$0	\$50,000
18	AECAGRI	84113	PAVILION NAMING RIGHTS REVENUE	\$100,000	\$100,000	\$0	\$0	\$100,000	\$0	\$100,000	\$0	\$100,000
18	AECAGRI	84179	MANURE REMOVAL	\$14,304	\$13,700	\$0	\$0	\$13,700	\$3,000	\$13,700	\$0	\$13,700
18	AECAGRI	84200	PARKING	\$51,231	\$66,300	\$0	\$0	\$66,300	\$55,984	\$75,000	\$0	\$66,300
18	AECAGRI	84580	INTEREST REBATE REVENUE	\$677	\$700	\$0	\$0	\$700	\$0	\$700	\$0	\$165
TOTAL REVENUES				\$855,863	\$963,300	\$0	\$0	\$963,300	\$299,769	\$924,900	\$0	\$962,765

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Agricultural Exhibit Buildings

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECAGRI	80720	FRIENDS OF THE AEC PAVILION		\$0								\$0
18	AECAGRI	84077	ADVERTISING		\$22,500	\$2,500							\$25,000
18	AECAGRI	84080	RENT		\$601,600	\$265,400	\$5,900						\$872,900
18	AECAGRI	84083	CONCESSIONS		\$29,800	(\$2,200)							\$27,600
18	AECAGRI	84086	RENTAL EQUIPMENT		\$26,300	(\$23,200)							\$3,100
18	AECAGRI	84092	ELECTRIC-SOUND TECHNICAL		\$13,100	(\$12,000)							\$1,100
18	AECAGRI	84095	MISCELLANEOUS		\$39,200	(\$33,100)							\$6,100
18	AECAGRI	84108	INTERNET REVENUE		\$100								\$100
18	AECAGRI	84112	PAVILION FUNDING PARTNER REV		\$50,000								\$50,000
18	AECAGRI	84113	PAVILION NAMING RIGHTS REVENUE		\$100,000								\$100,000
18	AECAGRI	84179	MANURE REMOVAL		\$13,700	(\$4,700)							\$9,000
18	AECAGRI	84200	PARKING		\$66,300	(\$14,700)							\$51,600
18	AECAGRI	84580	INTEREST REBATE REVENUE		\$165								\$165
TOTAL REVENUES					\$962,765	\$178,000	\$5,900	\$0	\$0	\$0	\$0	\$0	\$1,146,665

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$343,075	\$324,700	\$0	\$0	\$324,700	\$56,838	\$358,947	\$0	\$271,300
OPERATING EXPENSE	\$438,136	\$935,600	\$53,346	\$0	\$988,946	\$72,926	\$1,035,422	\$34,400	\$937,181
CONTRACTUAL SERVICES	\$39,246	\$29,400	\$0	\$0	\$29,400	\$8,177	\$40,800	\$0	\$30,300
OPERATING CAPITAL	\$23,868	\$0	\$38,071	\$0	\$38,071	\$22,721	\$38,070	\$15,118	\$0
TOTAL PROGRAM EXPENDITURES	\$844,325	\$1,289,700	\$91,417	\$0	\$1,381,117	\$160,662	\$1,473,239	\$49,518	\$1,238,781
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$677	\$700	\$0	\$0	\$700	\$0	\$700	\$0	\$165
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$786,859	\$873,400	\$0	\$0	\$873,400	\$295,868	\$854,200	\$0	\$873,400
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$68,327	\$89,200	\$0	\$0	\$89,200	\$3,901	\$70,000	\$0	\$89,200
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$855,863	\$963,300	\$0	\$0	\$963,300	\$299,769	\$924,900	\$0	\$962,765
NET COST:	(\$11,538)	\$326,400	\$91,417	\$0	\$417,817	(\$139,107)	\$548,339	\$49,518	\$276,016

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$271,300	\$29,100	\$0	(\$6,300)	\$0	\$0	\$0	\$0	\$294,100
OPERATING EXPENSE	\$937,181	\$9,800	\$7,700	\$0	\$0	\$0	\$0	\$0	\$954,681
CONTRACTUAL SERVICES	\$30,300	\$0	\$300	\$0	\$0	\$0	\$0	\$0	\$30,600
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$1,238,781	\$38,900	\$8,000	(\$6,300)	\$0	\$0	\$0	\$0	\$1,279,381
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$165	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$165
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$873,400	\$211,100	\$5,900	\$0	\$0	\$0	\$0	\$0	\$1,090,400
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$89,200	(\$33,100)	\$0	\$0	\$0	\$0	\$0	\$0	\$56,100
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$962,765	\$178,000	\$5,900	\$0	\$0	\$0	\$0	\$0	\$1,146,665
NET COST:	\$276,016	(\$139,100)	\$2,100	(\$6,300)	\$0	\$0	\$0	\$0	\$132,716

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Agricultural Exhibit Buildings	4. PROGRAM NO.	516/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			8. BUDGETED POSITION CHANGES		
Event Changes			POSITION#	TITLE	# FTE
9. DECISION ITEM NUMBER					
AEC-AGRI-1					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.					
			TOTAL REQUESTED FTE CHANGE		0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)			12. OPERATING EXPENSES / REVENUE SUMMARY		
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.			REQUESTED EXPENDITURES		
			PERSONNEL COSTS \$29,100		
			OPERATING EXPENSE \$9,800		
			CONTRACTUAL EXPENSE \$0		
			OPERATING OUTLAY \$0		
			TOTAL EXPENSE \$38,900		
			RELATED REVENUES		
			TAXES \$0		
			INTERGOVERNMENTAL REVENUE \$0		
			LICENSES & PERMITS \$0		
			FINES, FORFEITS & PENALTIES \$0		
			PUBLIC CHARGES FOR SERVICES \$211,100		
			INTERGOVERNMENTAL CHARGE FOR SERVICES \$0		
			MISCELLANEOUS (\$33,100)		
			OTHER FINANCING SOURCES \$0		
			TOTAL REVENUE \$178,000		
			NET COST TO COUNTY (\$139,100)		
(b) What are the consequences of not funding this request?					
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.					
(c) What savings/productivity improvements will result from approval of this request?					
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.					

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Agricultural Exhibit Buildings	4. PROGRAM NO.	516/00	6. FUND NO.	1110
7. DECISION ITEM TITLE			8. BUDGETED POSITION CHANGES		
Inflation			POSITION#	TITLE	# FTE
9. DECISION ITEM NUMBER					
AEC-AGRI-2					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.					
			TOTAL REQUESTED FTE CHANGE		0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)			12. OPERATING EXPENSES / REVENUE SUMMARY		
Inflation affects the two largest operating expenses - salaries and benefits and utilities each year. In order to compensate for the increased expenses, the Center adjusts its revenue rates. In an effort to maintain competitiveness in the marketplace, the Center is not increasing rental and equipment rates across the board for 2018. This decision only recognizes rent and advertising increases that have been built into existing multi-year contracts for 2018.			REQUESTED EXPENDITURES		
			PERSONNEL COSTS \$0		
			OPERATING EXPENSE \$7,700		
			CONTRACTUAL EXPENSE \$300		
			OPERATING OUTLAY \$0		
			TOTAL EXPENSE \$8,000		
			RELATED REVENUES		
			TAXES \$0		
			INTERGOVERNMENTAL REVENUE \$0		
			LICENSES & PERMITS \$0		
			FINES, FORFEITS & PENALTIES \$0		
			PUBLIC CHARGES FOR SERVICES \$5,900		
			INTERGOVERNMENTAL CHARGE FOR SERVICES \$0		
			MISCELLANEOUS \$0		
			OTHER FINANCING SOURCES \$0		
			TOTAL REVENUE \$5,900		
			NET COST TO COUNTY \$2,100		
(b) What are the consequences of not funding this request?					
The increased revenue is necessary to keep the AEC self-supporting. Expenses would be understated if this decision item were not approved.					
(c) What savings/productivity improvements will result from approval of this request?					
It is critical for the Center to remain competitive in the marketplace in order to remain self-sufficient. It is also crucial for the Center to maintain and/or increase profit margins at the same time by finding ways to work more efficiently and cost effectively.					

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Agricultural Exhibit Buildings	4. PROGRAM NO.	516/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Fund a 1.0 FTE Center Worker Position				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-AGRI-3					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
Provide funding for a currently unfunded Center Worker (Position #3088) and reduce Overtime and LTE costs across multiple cost centers. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. These large events, plus the addition of the Cross Fit games has stretched the resources of the Center's existing permanent staff.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
<p>This request funds a 1.0 FTE Center Worker (Position #3088) that is currently unfunded. The New Holland Pavilions have enabled the Alliant Energy Center to attract several large national livestock events on a rotating basis. In 2016 the Center hosted the National Junior Hereford show and in 2017 the Center is hosting the All American Sheep Show and the American Dairy Goat Association's national show. In 2018 the Center will be hosting the American Junior Shorthorns, the National Junior Angus show, and the World Clydesdale Show. These events tend to run in succession with each other, as well as in succession with other ongoing summer events such as Brat Fest and the Dane County Fair. In addition, the Center is hosting the world finals for the Cross Fit games for the first time in 2017. The Cross Fit games have signed a three-year contract with the Center. Prior to the opening of the New Holland Pavilions, the summer months tended to be a slow time for the Center when staff could use their comp time and vacation while the Center utilized LTE help for the events that occurred. With the success of the pavilions, the summer months have become a very busy time for the Center, stretching the capabilities of its existing staff.</p>				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	(\$6,300)
				OPERATING EXPENSE	\$0
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	(\$6,300)
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$0
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$0
				NET COST TO COUNTY	(\$6,300)
(b) What are the consequences of not funding this request?					
Not funding this request will result in the Center having to continue to rely on Overtime and LTE hours to accomplish the required show set ups. It is the Center's experience that permanent staff are more productive and reliable than the LTE staff. There is a considerable amount of turnover among the LTE staff which results in increased training time, thereby reducing productivity. With the tight turns between these large shows it is critical the Center is adequately staffed in order to be as efficient and cost effective as possible.					
(c) What savings/productivity improvements will result from approval of this request?					
This additional permanent staff position will result in increased efficiency in the changeover from one large show to the next. The Center will also be able to reduce its reliance on LTE and Overtime hours.					

ALLIANT ENERGY CENTER
Agricultural Exhibit Buildings Carryforward Justification

Agricultural Exhibit Buildings – Pavilion Marketing Expense (AECAGRI-21860)

These funds are a joint venture with the Greater Madison Convention & Visitors Bureau to market the New Holland Pavilions. We do not expect to fully expend these funds by the end of 2017.

Agricultural Exhibit Buildings – Ag Building Upgrades (AECAGRI-47022)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

Agricultural Exhibit Buildings - Friends of the AEC Pavilions (AECAGRI-47434 and 80720)

This account was established by Res. 109, 2013-14 to accept donations to support the construction of the New Holland Pavilions as well as the purchase of equipment for the facility. The authorizing resolution specifies that any unspent funds are to be carried forward to the next year.

**Dane County
5-Year Budget Projections**

**Department:
Program:**

**Alliant Energy Center of Dane County
Agricultural Exhibit Buildings**

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$324,700	\$294,100	\$292,500	\$296,500	\$299,700	\$303,000
Operating Expenses	\$935,600	\$955,337	\$965,561	\$976,091	\$986,937	\$998,109
Contractual Services	\$29,400	\$30,600	\$31,405	\$32,331	\$33,179	\$34,149
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$1,289,700	\$1,280,037	\$1,289,466	\$1,304,922	\$1,319,816	\$1,335,258

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$700	\$700	\$700	\$700	\$700	\$700
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$873,400	\$1,090,400	\$1,119,359	\$1,149,187	\$1,179,909	\$1,211,554
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$89,200	\$56,100	\$56,100	\$56,100	\$56,100	\$56,100
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$963,300	\$1,147,200	\$1,176,159	\$1,205,987	\$1,236,709	\$1,268,354

GPR Impact	\$326,400	\$132,837	\$113,307	\$98,935	\$83,107	\$66,904
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Percentage Change **-59.30%** **-14.70%** **-12.68%** **-16.00%** **-19.50%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY		Fund Name:	General Fund
Prgm:	Parking Lots	518/00			Fund No:	1110

Mission:
 The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
 The Parking Lots cost center identifies by category revenue for approximately 36 acres of land with 5,500 parking stalls, connecting roadways and walkways. Much of the area is asphalt or concrete paved to assist in attendees ingress and egress of events at the Coliseum, Exhibition Hall, Conference Center, Arena, and Willow Island. Events which have utilized Parking Lots for programming include World Dairy Expo, Dane County Fair, RV Shows, Americruise, Family Motor Coach, Goldwing, Good Sam Club, car and boat sales, and custom car shows.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$98,492	\$83,800	\$0	\$0	\$83,800	\$22,609	\$109,228	\$91,700
Operating Expenses	\$82,190	\$117,500	\$0	\$0	\$117,500	\$18,811	\$111,000	\$122,369
Contractual Services	\$17,016	\$19,500	\$0	\$0	\$19,500	\$1,992	\$19,400	\$21,800
Operating Capital	\$0	\$0	\$8,951	\$0	\$8,951	\$0	\$8,951	\$0
TOTAL	\$197,699	\$220,800	\$8,951	\$0	\$229,751	\$43,412	\$248,579	\$235,869
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$520	\$500	\$0	\$0	\$500	\$0	\$500	\$345
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$126,248	\$117,300	\$0	\$0	\$117,300	\$29,173	\$130,500	\$132,700
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$250	\$1,500	\$0	\$0	\$1,500	\$0	\$1,500	\$1,500
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$127,018	\$119,300	\$0	\$0	\$119,300	\$29,173	\$132,500	\$134,545
REVENUE OVER/(UNDER) EXPENSES	\$70,681	\$101,500			\$110,451			\$101,324
F.T.E. STAFF	0.300	0.300					0.300	0.300

Dept: Alliant Energy Center of Dane County	92	Fund Name: General Fund							
Prgm: Parking Lots	518/00	Fund No.: 1110							
DI#	2018 Base	Net Decision Items							2018 Requested Budget
		01	02	03	04	05	06	07	
PROGRAM EXPENDITURES									
Personnel Costs	\$90,200	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$91,700
Operating Expenses	\$120,769	\$900	\$700	\$0	\$0	\$0	\$0	\$0	\$122,369
Contractual Services	\$21,700	\$0	\$100	\$0	\$0	\$0	\$0	\$0	\$21,800
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$232,669	\$2,400	\$800	\$0	\$0	\$0	\$0	\$0	\$235,869
PROGRAM REVENUE									
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$345	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$345
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$117,300	\$14,800	\$600	\$0	\$0	\$0	\$0	\$0	\$132,700
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,500
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$119,145	\$14,800	\$600	\$0	\$0	\$0	\$0	\$0	\$134,545
REVENUE OVER/(UNDER) EXPENSES	\$113,524	(\$12,400)	\$200	\$0	\$0	\$0	\$0	\$0	\$101,324
F.T.E. STAFF	0.300	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.300

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$232,669	\$119,145	\$113,524
DI #	AEC-PARK-1			
DEPT	Event Changes			
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.		\$2,400	\$14,800	(\$12,400)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-PARK-1		\$2,400	\$14,800	(\$12,400)

Dept: Alliant Energy Center of Dane County 92	Fund Name: General Fund
Prgm: Parking Lots 518/00	Fund No.: 1110

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue	Revenue Over/(Under) Expenses
DI #	AEC-PARK-2 Inflation			
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$800	\$600	\$200
EXEC				\$0
ADOPTED				\$0
	NET DI # AEC-PARK-2	\$800	\$600	\$200

2018 REQUESTED BUDGET		\$235,869	\$134,545	\$101,324
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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Parking Lots

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	BASE
					2017				BUDGET	YTD	TOTAL	CARRYFORWARD	
18	AEC PARK	10009	SALARIES AND WAGES		\$37,827	\$23,200	\$0	\$0	\$23,200	\$9,472	\$41,323	\$0	\$27,000
18	AEC PARK	10015	OUTSIDE LABOR		\$6,372	\$9,000	\$0	\$0	\$9,000	\$0	\$5,733	\$0	\$9,000
18	AEC PARK	10027	OVERTIME		\$12,926	\$10,200	\$0	\$0	\$10,200	\$3,939	\$12,914	\$0	\$10,200
18	AEC PARK	10072	LIMITED TERM EMPLOYEES		\$9,941	\$18,300	\$0	\$0	\$18,300	\$2,211	\$10,352	\$0	\$18,300
18	AEC PARK	10099	RETIREMENT FUND		\$4,078	\$1,700	\$0	\$0	\$1,700	\$1,154	\$4,431	\$0	\$2,600
18	AEC PARK	10108	SOCIAL SECURITY		\$4,616	\$4,000	\$0	\$0	\$4,000	\$1,184	\$4,980	\$0	\$4,200
18	AEC PARK	10117	HEALTH		\$9,811	\$7,600	\$0	\$0	\$7,600	\$4,107	\$10,377	\$0	\$8,300
18	AEC PARK	10153	DENTAL		\$960	\$700	\$0	\$0	\$700	\$130	\$976	\$0	\$700
18	AEC PARK	10171	DISABILITY INSURANCE		\$84	\$100	\$0	\$0	\$100	\$49	\$88	\$0	\$100
18	AEC PARK	10180	LIFE INSURANCE		\$38	\$0	\$0	\$0	\$0	\$4	\$39	\$0	\$0
18	AEC PARK	10189	WORKERS COMPENSATION		\$5,200	\$5,200	\$0	\$0	\$5,200	\$0	\$5,200	\$0	\$4,600
18	AEC PARK	10198	UNEMPLOYMENT COMPENSATION		\$6,640	\$4,300	\$0	\$0	\$4,300	\$360	\$12,815	\$0	\$5,700
18	AEC PARK	10250	SALARY SAVINGS		\$0	(\$500)	\$0	\$0	(\$500)	\$0	\$0	\$0	(\$500)
18	AEC PARK	20459	BLDG & GROUNDS REPAIRS & MAINT		\$29,310	\$12,000	\$0	\$0	\$12,000	\$10,577	\$25,000	\$0	\$12,000
18	AEC PARK	20985	ELECTRIC DEMAND		\$9,315	\$8,000	\$0	\$0	\$8,000	\$2,085	\$9,000	\$0	\$8,000
18	AEC PARK	21809	OPERATING EQUIPMENT EXPENSE		\$13,479	\$41,100	\$0	\$0	\$41,100	\$2,611	\$20,000	\$0	\$41,100
18	AEC PARK	21845	PARKER SUPPLIES		\$566	\$3,000	\$0	\$0	\$3,000	\$173	\$3,000	\$0	\$3,000
18	AEC PARK	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$8,276	\$4,200	\$0	\$0	\$4,200	\$496	\$4,000	\$0	\$4,200
18	AEC PARK	21979	PRINCIPAL & INTEREST ON DEBT		\$0	\$28,700	\$0	\$0	\$28,700	\$0	\$28,700	\$0	\$31,969
18	AEC PARK	22196	REIMBURSABLE ITEMS		\$5,370	\$4,700	\$0	\$0	\$4,700	\$32	\$4,700	\$0	\$4,700
18	AEC PARK	22385	SIGNS		\$1,740	\$1,900	\$0	\$0	\$1,900	\$0	\$1,900	\$0	\$1,900
18	AEC PARK	22592	TICKET INVENTORY		\$1,633	\$2,100	\$0	\$0	\$2,100	\$0	\$2,100	\$0	\$2,100
18	AEC PARK	22700	ELECTRICITY		\$12,041	\$11,200	\$0	\$0	\$11,200	\$2,751	\$12,000	\$0	\$11,200
18	AEC PARK	22745	WATER		\$460	\$600	\$0	\$0	\$600	\$86	\$600	\$0	\$600
18	AEC PARK	31260	INSURANCE		\$12,700	\$14,900	\$0	\$0	\$14,900	\$0	\$14,900	\$0	\$17,100
18	AEC PARK	32323	SECURITY SERVICES-POS		\$4,316	\$4,500	\$0	\$0	\$4,500	\$1,992	\$4,500	\$0	\$4,500
18	AEC PARK	32403	SNOW REMOVAL POS		\$0	\$100	\$0	\$0	\$100	\$0	\$0	\$0	\$100
18	AEC PARK	48042	PARKING LOT UPGRADE		\$0	\$0	\$8,951	\$0	\$8,951	\$0	\$8,951	\$5,500	\$0
TOTAL EXPENDITURES					\$197,699	\$220,800	\$8,951	\$0	\$229,751	\$43,412	\$248,579	\$5,500	\$232,669

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Parking Lots

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AEC PARK	10009	SALARIES AND WAGES		\$27,000								\$27,000
18	AEC PARK	10015	OUTSIDE LABOR		\$9,000	(\$1,500)							\$7,500
18	AEC PARK	10027	OVERTIME		\$10,200	\$5,800							\$16,000
18	AEC PARK	10072	LIMITED TERM EMPLOYEES		\$18,300	(\$3,300)							\$15,000
18	AEC PARK	10099	RETIREMENT FUND		\$2,600	\$400							\$3,000
18	AEC PARK	10108	SOCIAL SECURITY		\$4,200	\$100							\$4,300
18	AEC PARK	10117	HEALTH		\$8,300								\$8,300
18	AEC PARK	10153	DENTAL		\$700								\$700
18	AEC PARK	10171	DISABILITY INSURANCE		\$100								\$100
18	AEC PARK	10180	LIFE INSURANCE		\$0								\$0
18	AEC PARK	10189	WORKERS COMPENSATION		\$4,600								\$4,600
18	AEC PARK	10198	UNEMPLOYMENT COMPENSATION		\$5,700								\$5,700
18	AEC PARK	10250	SALARY SAVINGS		(\$500)								(\$500)
18	AEC PARK	20459	BLDG & GROUNDS REPAIRS & MAINT		\$12,000								\$12,000
18	AEC PARK	20985	ELECTRIC DEMAND		\$8,000	\$300	\$200						\$8,500
18	AEC PARK	21809	OPERATING EQUIPMENT EXPENSE		\$41,100								\$41,100
18	AEC PARK	21845	PARKER SUPPLIES		\$3,000								\$3,000
18	AEC PARK	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$4,200								\$4,200
18	AEC PARK	21979	PRINCIPAL & INTEREST ON DEBT		\$31,969								\$31,969
18	AEC PARK	22196	REIMBURSABLE ITEMS		\$4,700								\$4,700
18	AEC PARK	22385	SIGNS		\$1,900								\$1,900
18	AEC PARK	22592	TICKET INVENTORY		\$2,100								\$2,100
18	AEC PARK	22700	ELECTRICITY		\$11,200	\$700	\$400						\$12,300
18	AEC PARK	22745	WATER		\$600	(\$100)	\$100						\$600
18	AEC PARK	31260	INSURANCE		\$17,100								\$17,100
18	AEC PARK	32323	SECURITY SERVICES-POS		\$4,500		\$100						\$4,600
18	AEC PARK	32403	SNOW REMOVAL POS		\$100								\$100
18	AEC PARK	48042	PARKING LOT UPGRADE		\$0								\$0
TOTAL EXPENDITURES					\$232,669	\$2,400	\$800	\$0	\$0	\$0	\$0	\$0	\$235,869

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Parking Lots

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	AGENCY
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	AEC PARK	84080	RENT		\$32,684	\$25,000	\$0	\$0	\$25,000	\$1,515	\$30,000	\$0	\$25,000
18	AEC PARK	84083	CONCESSIONS		\$473	\$0	\$0	\$0	\$0	\$113	\$500	\$0	\$0
18	AEC PARK	84095	MISCELLANEOUS		\$250	\$1,500	\$0	\$0	\$1,500	\$0	\$1,500	\$0	\$1,500
18	AEC PARK	84200	PARKING		\$25,506	\$20,000	\$0	\$0	\$20,000	\$13,394	\$25,000	\$0	\$20,000
18	AEC PARK	84205	TRAILER PARKING		\$67,585	\$72,300	\$0	\$0	\$72,300	\$14,152	\$75,000	\$0	\$72,300
18	AEC PARK	84580	INTEREST REBATE REVENUE		\$520	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$345
TOTAL REVENUES					\$127,018	\$119,300	\$0	\$0	\$119,300	\$29,173	\$132,500	\$0	\$119,145

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Parking Lots

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AEC PARK	84080	RENT		\$25,000	\$48,300	\$600						\$73,900
18	AEC PARK	84083	CONCESSIONS		\$0	\$100							\$100
18	AEC PARK	84095	MISCELLANEOUS		\$1,500								\$1,500
18	AEC PARK	84200	PARKING		\$20,000	(\$6,500)							\$13,500
18	AEC PARK	84205	TRAILER PARKING		\$72,300	(\$27,100)							\$45,200
18	AEC PARK	84580	INTEREST REBATE REVENUE		\$345								\$345
TOTAL REVENUES					\$119,145	\$14,800	\$600	\$0	\$0	\$0	\$0	\$0	\$134,545

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$98,492	\$83,800	\$0	\$0	\$83,800	\$22,609	\$109,228	\$0	\$90,200
OPERATING EXPENSE	\$82,190	\$117,500	\$0	\$0	\$117,500	\$18,811	\$111,000	\$0	\$120,769
CONTRACTUAL SERVICES	\$17,016	\$19,500	\$0	\$0	\$19,500	\$1,992	\$19,400	\$0	\$21,700
OPERATING CAPITAL	\$0	\$0	\$8,951	\$0	\$8,951	\$0	\$8,951	\$5,500	\$0
TOTAL PROGRAM EXPENDITURES	\$197,699	\$220,800	\$8,951	\$0	\$229,751	\$43,412	\$248,579	\$5,500	\$232,669
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$520	\$500	\$0	\$0	\$500	\$0	\$500	\$0	\$345
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$126,248	\$117,300	\$0	\$0	\$117,300	\$29,173	\$130,500	\$0	\$117,300
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$250	\$1,500	\$0	\$0	\$1,500	\$0	\$1,500	\$0	\$1,500
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$127,018	\$119,300	\$0	\$0	\$119,300	\$29,173	\$132,500	\$0	\$119,145
NET COST:	\$70,681	\$101,500	\$8,951	\$0	\$110,451	\$14,238	\$116,079	\$5,500	\$113,524

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$90,200	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$91,700
OPERATING EXPENSE	\$120,769	\$900	\$700	\$0	\$0	\$0	\$0	\$0	\$122,369
CONTRACTUAL SERVICES	\$21,700	\$0	\$100	\$0	\$0	\$0	\$0	\$0	\$21,800
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$232,669	\$2,400	\$800	\$0	\$0	\$0	\$0	\$0	\$235,869
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$345	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$345
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$117,300	\$14,800	\$600	\$0	\$0	\$0	\$0	\$0	\$132,700
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,500
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$119,145	\$14,800	\$600	\$0	\$0	\$0	\$0	\$0	\$134,545
NET COST:	\$113,524	(\$12,400)	\$200	\$0	\$0	\$0	\$0	\$0	\$101,324

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Parking Lots	4. PROGRAM NO.	518/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Event Changes				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-PARK-1					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$1,500
				OPERATING EXPENSE	\$900
				CONTRACTUAL EXPENSE	\$0
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$2,400
(b) What are the consequences of not funding this request?				RELATED REVENUES	
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$14,800
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
(c) What savings/productivity improvements will result from approval of this request?				OTHER FINANCING SOURCES	\$0
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.				TOTAL REVENUE	\$14,800
				NET COST TO COUNTY	(\$12,400)

DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund
2. PROGRAM	Parking Lots	4. PROGRAM NO.	518/00	6. FUND NO.	1110
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES	
Inflation				POSITION#	TITLE
9. DECISION ITEM NUMBER				# FTE	START DATE
AEC-PARK-2					
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)					
This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.					
				TOTAL REQUESTED FTE CHANGE	0.000
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY	
Inflation affects the two largest operating expenses - salaries and benefits and utilities each year. In order to compensate for the increased expenses, the Center adjusts its revenue rates. In an effort to maintain competitiveness in the marketplace, the Center is not increasing rental and equipment rates across the board for 2018. This decision only recognizes rent and advertising increases that have been built into existing multi-year contracts for 2018.				REQUESTED EXPENDITURES	
				PERSONNEL COSTS	\$0
				OPERATING EXPENSE	\$700
				CONTRACTUAL EXPENSE	\$100
				OPERATING OUTLAY	\$0
				TOTAL EXPENSE	\$800
				RELATED REVENUES	
				TAXES	\$0
				INTERGOVERNMENTAL REVENUE	\$0
				LICENSES & PERMITS	\$0
				FINES, FORFEITS & PENALTIES	\$0
				PUBLIC CHARGES FOR SERVICES	\$600
				INTERGOVERNMENTAL CHARGE FOR SERVICES	\$0
				MISCELLANEOUS	\$0
				OTHER FINANCING SOURCES	\$0
				TOTAL REVENUE	\$600
				NET COST TO COUNTY	\$200
(b) What are the consequences of not funding this request?					
The increased revenue is necessary to keep the AEC self-supporting. Expenses would be understated if this decision item were not approved.					
(c) What savings/productivity improvements will result from approval of this request?					
It is critical for the Center to remain competitive in the marketplace in order to remain self-sufficient. It is also crucial for the Center to maintain and/or increase profit margins at the same time by finding ways to work more efficiently and cost effectively.					

**ALLIANT ENERGY CENTER
Parking Lots Carryforward Justification**

Parking Lots– Parking Lot Upgrades (AEC PARK-48042)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

**Dane County
5-Year Budget Projections**

Department:

Alliant Energy Center of Dane County

Program:

Parking Lots

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$83,800	\$91,700	\$93,500	\$95,100	\$96,200	\$97,700
Operating Expenses	\$117,500	\$118,877	\$121,469	\$124,140	\$126,890	\$129,722
Contractual Services	\$19,500	\$21,800	\$22,238	\$22,780	\$23,226	\$23,777
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$220,800	\$232,377	\$237,207	\$242,020	\$246,316	\$251,199

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$500	\$500	\$500	\$500	\$500	\$500
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$117,300	\$132,700	\$136,678	\$140,776	\$144,997	\$149,345
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$119,300	\$134,700	\$138,678	\$142,776	\$146,997	\$151,345

GPR Impact	\$101,500	\$97,677	\$98,529	\$99,244	\$99,319	\$99,854
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Percentage Change **-3.77%** **0.87%** **0.73%** **0.08%** **0.54%**

Dept:	Alliant Energy Center of Dane County	92	DANE COUNTY	Fund Name:	General Fund
Prgm:	Landscape Areas	520/00		Fund No:	1110

Mission:
The Alliant Energy Center will effectively and efficiently meet the public assembly needs of all Dane County to do business, pursue recreation, be entertained, and otherwise gather for purposes positively beneficial to life in the County of Dane, WI.

Description:
The Landscape Areas cost center identifies by category direct revenue and expenses for the general upkeep and maintenance of approximately 120 acres of park surrounding the Parking Lots. This includes Rimrock Greenway, Willow Island, ponds, Lyckberg Park, Quann Park and the outdoor event marquee. Portions of this land are held for potential expansion of the Center. This area is used by Dane County Fair, company picnics, Komen Race for the Cure, horse shows, Goldwing, Bratfest, World Dairy Expo, festivals and entertainment events.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$151,771	\$165,900	\$0	\$0	\$165,900	\$24,755	\$161,880	\$180,000
Operating Expenses	\$70,889	\$58,500	\$0	\$0	\$58,500	\$7,709	\$70,500	\$61,641
Contractual Services	\$4,320	\$6,000	\$0	\$0	\$6,000	\$1,591	\$5,000	\$6,200
Operating Capital	\$1,350	\$0	\$3,650	\$0	\$3,650	\$3,069	\$3,650	\$0
TOTAL	\$228,329	\$230,400	\$3,650	\$0	\$234,050	\$37,124	\$241,030	\$247,841
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$689	\$700	\$0	\$0	\$700	\$0	\$700	\$129
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$361,364	\$344,600	\$0	\$0	\$344,600	\$60,129	\$351,800	\$418,000
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	(\$54)	\$8,600	\$0	\$0	\$8,600	\$0	\$8,600	\$8,500
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$361,999	\$353,900	\$0	\$0	\$353,900	\$60,129	\$361,100	\$426,629
REVENUE OVER/(UNDER) EXPENSES	(\$133,670)	(\$123,500)			(\$119,850)			(\$178,788)
F.T.E. STAFF	0.500	0.500					0.500	0.500

Dept:	Alliant Energy Center of Dane County	92	Fund Name: General Fund						
Prgm:	Landscape Areas	520/00	Fund No.: 1110						
DI#	2018 Base	Net Decision Items							2018 Requested Budget
		01	02	03	04	05	06	07	
PROGRAM EXPENDITURES									
Personnel Costs	\$187,300	(\$7,300)	\$0	\$0	\$0	\$0	\$0	\$0	\$180,000
Operating Expenses	\$61,241	(\$300)	\$700	\$0	\$0	\$0	\$0	\$0	\$61,641
Contractual Services	\$6,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,200
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$254,741	(\$7,600)	\$700	\$0	\$0	\$0	\$0	\$0	\$247,841
PROGRAM REVENUE									
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$129	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$129
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$344,600	\$70,900	\$2,500	\$0	\$0	\$0	\$0	\$0	\$418,000
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$8,600	(\$100)	\$0	\$0	\$0	\$0	\$0	\$0	\$8,500
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$353,329	\$70,800	\$2,500	\$0	\$0	\$0	\$0	\$0	\$426,629
REVENUE OVER/(UNDER) EXPENSES	(\$98,588)	(\$78,400)	(\$1,800)	\$0	\$0	\$0	\$0	\$0	(\$178,788)
F.T.E. STAFF	0.500	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.500

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE		Expenditures	Revenue	Revenue Over/(Under) Expenses
2018 BUDGET BASE		\$254,741	\$353,329	(\$98,588)
DI #	AEC-LAND-1 Event Changes			
DEPT	This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.	(\$7,600)	\$70,800	(\$78,400)
EXEC				\$0
ADOPTED				\$0
NET DI # AEC-LAND-1		(\$7,600)	\$70,800	(\$78,400)

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Dept:	Alliant Energy Center of Dane County 92	Fund Name:	General Fund
Prgm:	Landscape Areas 520/00	Fund No.:	1110
NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ON PREVIOUS PAGE		Expenditures	Revenue
DI #	AEC-LAND-2 Inflation		Revenue Over/(Under) Expenses
DEPT	This decision item adjusts revenues for the increases in existing contracts for 2018, as well as increases selected operating and contractual expenses by 3%.	\$700	\$2,500 (\$1,800)
EXEC			\$0
ADOPTED			\$0
	NET DI # AEC-LAND-2	\$700	\$2,500 (\$1,800)
2018 REQUESTED BUDGET		\$247,841	\$426,629 (\$178,788)

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Landscape Areas

YR	ORG CODE	OBJECT	DESCRIPTION	ADOPTED BUDGET		2017 COUNTY BOARD		CURRENT MODIFIED BUDGET	ACTUAL EXPENDITURES YTD	ESTIMATED EXPENDITURES TOTAL	TOTAL ESTIMATED CARRYFORWARD	AGENCY BASE
				2016 EXPENDITURES	2017	2016 CARRYFORWARD	ACTIONS					
18	AECLAND	10009	SALARIES AND WAGES	\$61,190	\$69,800	\$0	\$0	\$69,800	\$14,988	\$66,846	\$0	\$81,100
18	AECLAND	10015	OUTSIDE LABOR	\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$0	\$0	\$1,000
18	AECLAND	10027	OVERTIME	\$4,277	\$9,400	\$0	\$0	\$9,400	\$376	\$4,274	\$0	\$9,400
18	AECLAND	10072	LIMITED TERM EMPLOYEES	\$50,600	\$47,500	\$0	\$0	\$47,500	\$1,204	\$52,693	\$0	\$47,500
18	AECLAND	10099	RETIREMENT FUND	\$6,931	\$4,800	\$0	\$0	\$4,800	\$1,234	\$7,531	\$0	\$7,800
18	AECLAND	10108	SOCIAL SECURITY	\$8,800	\$9,700	\$0	\$0	\$9,700	\$1,251	\$9,494	\$0	\$10,600
18	AECLAND	10117	HEALTH	\$17,837	\$22,900	\$0	\$0	\$22,900	\$5,353	\$18,865	\$0	\$24,900
18	AECLAND	10153	DENTAL	\$1,955	\$2,000	\$0	\$0	\$2,000	\$313	\$1,989	\$0	\$2,000
18	AECLAND	10171	DISABILITY INSURANCE	\$134	\$100	\$0	\$0	\$100	\$26	\$141	\$0	\$200
18	AECLAND	10180	LIFE INSURANCE	\$46	\$0	\$0	\$0	\$0	\$9	\$47	\$0	\$100
18	AECLAND	10189	WORKERS COMPENSATION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,200
18	AECLAND	10207	PROTECTIVE WEAR	\$0	\$100	\$0	\$0	\$100	\$0	\$0	\$0	\$100
18	AECLAND	10250	SALARY SAVINGS	\$0	(\$1,400)	\$0	\$0	(\$1,400)	\$0	\$0	\$0	(\$1,600)
18	AECLAND	20459	BLDG & GROUNDS REPAIRS & MAINT	\$37,405	\$14,100	\$0	\$0	\$14,100	\$3,128	\$25,000	\$0	\$14,100
18	AECLAND	20985	ELECTRIC DEMAND	\$7,298	\$6,100	\$0	\$0	\$6,100	\$905	\$7,500	\$0	\$6,100
18	AECLAND	21809	OPERATING EQUIPMENT EXPENSE	\$7,022	\$1,100	\$0	\$0	\$1,100	\$40	\$7,000	\$0	\$1,100
18	AECLAND	21944	PLUMB-HEAT-VENT & ELEC REPAIRS	\$3,572	\$7,200	\$0	\$0	\$7,200	\$337	\$3,000	\$0	\$7,200
18	AECLAND	21979	PRINCIPAL & INTEREST ON DEBT	\$0	\$11,700	\$0	\$0	\$11,700	\$0	\$11,700	\$0	\$14,441
18	AECLAND	22196	REIMBURSABLE ITEMS	\$3,708	\$3,700	\$0	\$0	\$3,700	\$0	\$3,700	\$0	\$3,700
18	AECLAND	22385	SIGNS	\$0	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECLAND	22700	ELECTRICITY	\$11,551	\$14,000	\$0	\$0	\$14,000	\$3,178	\$12,000	\$0	\$14,000
18	AECLAND	22745	WATER	\$333	\$500	\$0	\$0	\$500	\$121	\$500	\$0	\$500
18	AECLAND	31280	INSURANCE	\$1,100	\$1,200	\$0	\$0	\$1,200	\$0	\$1,200	\$0	\$1,400
18	AECLAND	32020	PROMOTION	\$0	\$1,000	\$0	\$0	\$1,000	\$0	\$0	\$0	\$1,000
18	AECLAND	32323	SECURITY SERVICES-POS	\$3,220	\$3,800	\$0	\$0	\$3,800	\$1,591	\$3,800	\$0	\$3,800
18	AECLAND	47724	LANDSCAPING	\$1,350	\$0	\$3,650	\$0	\$3,650	\$3,069	\$3,650	\$500	\$0
TOTAL EXPENDITURES				\$228,329	\$230,400	\$3,650	\$0	\$234,050	\$37,124	\$241,030	\$500	\$254,741

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DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Landscape Areas

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECLAND	10009	SALARIES AND WAGES		\$81,100								\$81,100
18	AECLAND	10015	OUTSIDE LABOR		\$1,000								\$1,000
18	AECLAND	10027	OVERTIME		\$9,400	(\$4,000)							\$5,400
18	AECLAND	10072	LIMITED TERM EMPLOYEES		\$47,500	(\$2,500)							\$45,000
18	AECLAND	10099	RETIREMENT FUND		\$7,800	(\$300)							\$7,500
18	AECLAND	10108	SOCIAL SECURITY		\$10,600	(\$500)							\$10,100
18	AECLAND	10117	HEALTH		\$24,900								\$24,900
18	AECLAND	10153	DENTAL		\$2,000								\$2,000
18	AECLAND	10171	DISABILITY INSURANCE		\$200								\$200
18	AECLAND	10180	LIFE INSURANCE		\$100								\$100
18	AECLAND	10189	WORKERS COMPENSATION		\$4,200								\$4,200
18	AECLAND	10207	PROTECTIVE WEAR		\$100								\$100
18	AECLAND	10250	SALARY SAVINGS		(\$1,600)								(\$1,600)
18	AECLAND	20459	BLDG & GROUNDS REPAIRS & MAINT		\$14,100								\$14,100
18	AECLAND	20985	ELECTRIC DEMAND		\$6,100	\$1,000	\$200						\$7,300
18	AECLAND	21809	OPERATING EQUIPMENT EXPENSE		\$1,100								\$1,100
18	AECLAND	21944	PLUMB-HEAT-VENT & ELEC REPAIRS		\$7,200								\$7,200
18	AECLAND	21979	PRINCIPAL & INTEREST ON DEBT		\$14,441								\$14,441
18	AECLAND	22196	REIMBURSABLE ITEMS		\$3,700								\$3,700
18	AECLAND	22385	SIGNS		\$100								\$100
18	AECLAND	22700	ELECTRICITY		\$14,000	(\$1,200)	\$400						\$13,200
18	AECLAND	22745	WATER		\$500	(\$100)	\$100						\$500
18	AECLAND	31260	INSURANCE		\$1,400								\$1,400
18	AECLAND	32020	PROMOTION		\$1,000								\$1,000
18	AECLAND	32323	SECURITY SERVICES-POS		\$3,800								\$3,800
18	AECLAND	47724	LANDSCAPING		\$0								\$0
TOTAL EXPENDITURES					\$254,741	(\$7,600)	\$700	\$0	\$0	\$0	\$0	\$0	\$247,841

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: Landscape Areas

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	AGENCY
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	AECLAND	84076	METCALFE FAMILY FOUNDATION		\$8,500	\$8,500	\$0	\$0	\$8,500	\$0	\$8,500	\$0	\$8,500
18	AECLAND	84077	ADVERTISING		\$33,000	\$33,000	\$0	\$0	\$33,000	\$33,000	\$33,000	\$0	\$33,000
18	AECLAND	84078	HOTEL LAND LEASE		\$79,310	\$79,900	\$0	\$0	\$79,900	\$26,569	\$79,900	\$0	\$79,900
18	AECLAND	84080	RENT		\$90,420	\$82,800	\$0	\$0	\$82,800	\$0	\$90,000	\$0	\$82,800
18	AECLAND	84083	CONCESSIONS		\$130,057	\$120,000	\$0	\$0	\$120,000	\$0	\$120,000	\$0	\$120,000
18	AECLAND	84086	RENTAL EQUIPMENT		\$1,200	\$1,300	\$0	\$0	\$1,300	\$560	\$1,300	\$0	\$1,300
18	AECLAND	84092	ELECTRIC-SOUND TECHNICAL		\$5,800	\$6,000	\$0	\$0	\$6,000	\$0	\$6,000	\$0	\$6,000
18	AECLAND	84095	MISCELLANEOUS		(\$8,554)	\$100	\$0	\$0	\$100	\$0	\$100	\$0	\$100
18	AECLAND	84200	PARKING		\$21,576	\$21,600	\$0	\$0	\$21,600	\$0	\$21,600	\$0	\$21,600
18	AECLAND	84580	INTEREST REBATE REVENUE		\$689	\$700	\$0	\$0	\$700	\$0	\$700	\$0	\$129
TOTAL REVENUES					\$361,999	\$353,900	\$0	\$0	\$353,900	\$60,129	\$361,100	\$0	\$353,329

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DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: Landscape Areas

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	AECLAND	84076	METCALFE FAMILY FOUNDATION		\$8,500								\$8,500
18	AECLAND	84077	ADVERTISING		\$33,000								\$33,000
18	AECLAND	84078	HOTEL LAND LEASE		\$79,900			\$1,700					\$81,600
18	AECLAND	84080	RENT		\$82,800	\$78,700	\$800						\$162,300
18	AECLAND	84083	CONCESSIONS		\$120,000	\$5,000							\$125,000
18	AECLAND	84086	RENTAL EQUIPMENT		\$1,300	\$1,000							\$2,300
18	AECLAND	84092	ELECTRIC-SOUND TECHNICAL		\$6,000	(\$200)							\$5,800
18	AECLAND	84095	MISCELLANEOUS		\$100	(\$100)							\$0
18	AECLAND	84200	PARKING		\$21,600	(\$13,600)							\$8,000
18	AECLAND	84580	INTEREST REBATE REVENUE		\$129								\$129
TOTAL REVENUES					\$353,329	\$70,800	\$2,500	\$0	\$0	\$0	\$0	\$0	\$426,629

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$151,771	\$165,900	\$0	\$0	\$165,900	\$24,755	\$161,880	\$0	\$187,300
OPERATING EXPENSE	\$70,889	\$58,500	\$0	\$0	\$58,500	\$7,709	\$70,500	\$0	\$61,241
CONTRACTUAL SERVICES	\$4,320	\$6,000	\$0	\$0	\$6,000	\$1,591	\$5,000	\$0	\$6,200
OPERATING CAPITAL	\$1,350	\$0	\$3,650	\$0	\$3,650	\$3,069	\$3,650	\$500	\$0
TOTAL PROGRAM EXPENDITURES	\$228,329	\$230,400	\$3,650	\$0	\$234,050	\$37,124	\$241,030	\$500	\$254,741
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$689	\$700	\$0	\$0	\$700	\$0	\$700	\$0	\$129
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$361,364	\$344,600	\$0	\$0	\$344,600	\$60,129	\$351,800	\$0	\$344,600
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	(\$54)	\$8,600	\$0	\$0	\$8,600	\$0	\$8,600	\$0	\$8,600
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$361,999	\$353,900	\$0	\$0	\$353,900	\$60,129	\$361,100	\$0	\$353,329
NET COST:	(\$133,670)	(\$123,500)	\$3,650	\$0	(\$119,850)	(\$23,005)	(\$120,070)	\$500	(\$98,588)

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$187,300	(\$7,300)	\$0	\$0	\$0	\$0	\$0	\$0	\$180,000
OPERATING EXPENSE	\$61,241	(\$300)	\$700	\$0	\$0	\$0	\$0	\$0	\$61,641
CONTRACTUAL SERVICES	\$6,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,200
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$254,741	(\$7,600)	\$700	\$0	\$0	\$0	\$0	\$0	\$247,841
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$129	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$129
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$344,600	\$70,900	\$2,500	\$0	\$0	\$0	\$0	\$0	\$418,000
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$8,600	(\$100)	\$0	\$0	\$0	\$0	\$0	\$0	\$8,500
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$353,329	\$70,800	\$2,500	\$0	\$0	\$0	\$0	\$0	\$426,629
NET COST:	(\$98,588)	(\$78,400)	(\$1,800)	\$0	\$0	\$0	\$0	\$0	(\$178,788)

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DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Alliant Energy Center of Dane County	3. DEPT. NO.	92	5. FUND NAME	General Fund		
2. PROGRAM	Landscape Areas	4. PROGRAM NO.	520/00	6. FUND NO.	1110		
7. DECISION ITEM TITLE				8. BUDGETED POSITION CHANGES			
Event Changes				POSITION#	TITLE	# FTE	START DATE
9. DECISION ITEM NUMBER							
AEC-LAND-1							
10. SHORT DESCRIPTION (for budget document--may not exceed 470 characters)							
This decision item reflects the changes in events that have occurred over the last year for 2017 and the projected changes for 2018. Budgeted revenue and expenses are adjusted to meet the current projections. In addition, some of the utility expenses have been reallocated between cost centers to better match historical expenses.							
				TOTAL REQUESTED FTE CHANGE		0.000	
11. (a) EXPLANATION/JUSTIFICATION (please be specific)				12. OPERATING EXPENSES / REVENUE SUMMARY			
The current base budget is based on the 2018 salaries and benefits, 2017 budgeted LTE & Overtime, all other and contractual (except insurance) and zero capital outlay. Event activity and results have changed since July 2016 when the 2017 budget was prepared. 2017 and 2018 will bring further changes.				REQUESTED EXPENDITURES			
				PERSONNEL COSTS (\$7,300)			
				OPERATING EXPENSE (\$300)			
				CONTRACTUAL EXPENSE \$0			
				OPERATING OUTLAY \$0			
				TOTAL EXPENSE (\$7,600)			
				RELATED REVENUES			
				TAXES \$0			
				INTERGOVERNMENTAL REVENUE \$0			
				LICENSES & PERMITS \$0			
				FINES, FORFEITS & PENALTIES \$0			
				PUBLIC CHARGES FOR SERVICES \$70,900			
				INTERGOVERNMENTAL CHARGE FOR SERVICES \$0			
				MISCELLANEOUS (\$100)			
				OTHER FINANCING SOURCES \$0			
				TOTAL REVENUE \$70,800			
				NET COST TO COUNTY (\$78,400)			
(b) What are the consequences of not funding this request?							
The Center prepares its budget based on projected revenues and expenses related to events that are expected to take place. Not funding this request would provide the Center with a budget that does not reflect the current projected event activity for 2018.							
(c) What savings/productivity improvements will result from approval of this request?							
All areas of the budget are a challenge for the Center to meet, especially salaries and benefits.							

**ALLIANT ENERGY CENTER
Landscape Areas Carryforward Justification**

Landscape Areas – Landscaping (AECLAND-47724)

These funds help address emergency repairs, operating equipment needs and ongoing facility upgrades. At this point we do not expect to fully expend these funds by the end of 2017.

**Dane County
5-Year Budget Projections**

Department:

Alliant Energy Center of Dane County

Program:

Landscape Areas

Expenditures	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Personal Services	\$165,900	\$180,000	\$187,100	\$191,200	\$194,100	\$197,500
Operating Expenses	\$58,500	\$58,626	\$60,039	\$61,494	\$62,993	\$64,536
Contractual Services	\$6,000	\$6,200	\$6,314	\$6,531	\$6,652	\$6,777
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$230,400	\$244,826	\$253,453	\$259,225	\$263,745	\$268,813

Revenue	2017 Adopted	2018 Projected	2019 Projected	2020 Projected	2021 Projected	2022 Projected
Taxes	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$700	\$700	\$700	\$700	\$700	\$700
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$344,600	\$418,000	\$428,326	\$438,942	\$449,860	\$461,085
Intergovernmental Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$8,600	\$8,500	\$8,500	\$0	\$0	\$0
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$353,900	\$427,200	\$437,526	\$439,642	\$450,560	\$461,785

GPR Impact	(\$123,500)	(\$182,374)	(\$184,073)	(\$180,417)	(\$186,815)	(\$192,972)
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Percentage Change **47.67%** **0.93%** **-1.99%** **3.55%** **3.30%**

Dept:	Miscellaneous Appropriations	27	DANE COUNTY	Fund Name:	General Fund
Prgm:	Subsidized AEC Events	129/00		Fund No:	1110

Mission:
 To provide a wide variety of events that focus on youth, community, health, county-wide employment, the dairy and agriculture industries, the environment, veterans and other aspects of the community of benefit to county residents and visitors from all over the world.

Description:
 Many events of benefit to the entire community cannot afford the full cost of the facilities at the Alliant Energy Center. The County Board and County Executive, through resolutions or budgets, have identified specific events for which the County General Fund pays a portion of the Alliant Energy Center fees.

	Actual 2016	Adopted 2017	2016 Carry Forward	Board Transfers	Budget As Modified	2017 YTD	Estimated 2017	Department Request
PROGRAM EXPENDITURES								
Personnel Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operating Expenses	\$56,022	\$59,122	\$0	\$0	\$59,122	\$32,001	\$59,122	\$59,122
Contractual Services	\$0	\$50,000	\$0	\$0	\$50,000	\$0	\$50,000	\$0
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$56,022	\$109,122	\$0	\$0	\$109,122	\$32,001	\$109,122	\$59,122
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GPR SUPPORT	\$56,022	\$109,122			\$109,122			\$59,122
F.T.E. STAFF	0.000	0.000					0.000	0.000

Dept:	Miscellaneous Appropriations	27							Fund Name:	General Fund
Prgm:	Subsidized AEC Events	129/00							Fund No.:	1110
DI#	NONE	2018 Base	Net Decision Items						2018 Requested Budget	
			01	02	03	04	05	06	07	
PROGRAM EXPENDITURES										
Personnel Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Operating Expenses	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Contractual Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
PROGRAM REVENUE										
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Public Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
GPR SUPPORT	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
F.T.E. STAFF	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	

NARRATIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE	Expenditures	Revenue	GPR Support
2018 BUDGET BASE	\$59,122	\$0	\$59,122
2018 REQUESTED BUDGET	\$59,122	\$0	\$59,122

DEPARTMENT Miscellaneous Appropriations
PROGRAM: Subsidized AEC Events

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	
					2017								BASE
					2017					YTD	TOTAL	CARRYFORWARD	
18	AECSUBZ	20547	CIVIC EVENTS		\$29,722	\$32,822	\$0	\$0	\$32,822	\$32,001	\$32,822	\$0	\$32,822
18	AECSUBZ	20959	EMPTY STOCKING CLUB		\$3,700	\$3,700	\$0	\$0	\$3,700	\$0	\$3,700	\$0	\$3,700
18	AECSUBZ	22170	RED CROSS BLOODMOBILE		\$5,600	\$5,600	\$0	\$0	\$5,600	\$0	\$5,600	\$0	\$5,600
18	AECSUBZ	22834	WORLD DAIRY EXPO		\$17,000	\$17,000	\$0	\$0	\$17,000	\$0	\$17,000	\$0	\$17,000
18	AECSUBZ	30273	AEC REDEVMT PLANNING CONST EXP		\$0	\$50,000	\$0	\$0	\$50,000	\$0	\$50,000	\$0	\$0
TOTAL EXPENDITURES					\$56,022	\$109,122	\$0	\$0	\$109,122	\$32,001	\$109,122	\$0	\$59,122

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DEPARTMENT Miscellaneous Appropriations
PROGRAM: Subsidized AEC Events

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION	DECISION	DECISION	DECISION	DECISION	DECISION	AGENCY	
						ITEM #1	ITEM #2	ITEM #3	ITEM #4	ITEM #5	ITEM #6	ITEM #7	REQUEST
18	AECSUBZ	20547	CIVIC EVENTS		\$32,822								\$32,822
18	AECSUBZ	20959	EMPTY STOCKING CLUB		\$3,700								\$3,700
18	AECSUBZ	22170	RED CROSS BLOODMOBILE		\$5,600								\$5,600
18	AECSUBZ	22834	WORLD DAIRY EXPO		\$17,000								\$17,000
18	AECSUBZ	30273	AEC REDEVMT PLANNING CONST EXP		\$0								\$0
TOTAL EXPENDITURES					\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$59,122

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OPERATING BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
PERSONNEL COSTS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPERATING EXPENSE	\$56,022	\$59,122	\$0	\$0	\$59,122	\$32,001	\$59,122	\$0	\$59,122
CONTRACTUAL SERVICES	\$0	\$50,000	\$0	\$0	\$50,000	\$0	\$50,000	\$0	\$0
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$56,022	\$109,122	\$0	\$0	\$109,122	\$32,001	\$109,122	\$0	\$59,122
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET COST:	\$56,022	\$109,122	\$0	\$0	\$109,122	\$32,001	\$109,122	\$0	\$59,122

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPERATING EXPENSE	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$59,122
CONTRACTUAL SERVICES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPERATING CAPITAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM EXPENDITURES	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$59,122
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET COST:	\$59,122	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$59,122

DEPARTMENT Alliant Energy Center of Dane County
PROGRAM: AEC-Capital Projects

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					EXPENDITURES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	EXPENDITURES	EXPENDITURES	ESTIMATED	AGENCY
					2017			ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	BASE
18	CPAEC	57013	AEC STRATEGIC DESIGN/ACTION PL	C	\$10,950	\$0	\$3,664	\$0	\$3,664	\$0	\$3,664	\$0	\$0
18	CPAEC	57099	BARN DEMO AND DESIGN	C	\$0	\$0	\$613	\$0	\$613	\$0	\$613	\$0	\$0
18	CPAEC	57194	CENTER IMPROVEMENTS-GPR FUNDED	C	\$8,864	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	CPAEC	57195	CENTER IMPROVEMENTS	C	\$262,468	\$250,000	\$111,561	\$0	\$361,561	\$78,620	\$361,561	\$200,000	\$0
18	CPAEC	57213	COLISEUM RESTROOM RENOVATION	C	\$0	\$1,400,000	\$0	\$0	\$1,400,000	\$58,988	\$1,400,000	\$25,000	\$0
18	CPAEC	57216	COLISEUM LOADING DOCKS	C	\$587,060	\$0	\$112,466	\$0	\$112,466	\$0	\$112,466	\$0	\$0
18	CPAEC	57217	COLISEUM RIGGING GRID	C	\$35,000	\$0	\$615,000	\$0	\$615,000	\$2,000	\$615,000	\$600,000	\$0
18	CPAEC	57224	COLISEUM INTERIOR PAINTING	C	\$0	\$200,000	\$0	\$0	\$200,000	\$60,490	\$200,000	\$20,000	\$0
18	CPAEC	57238	CONCERT VENUE ENHANCEMENTS	C	\$0	\$0	\$15,383	\$0	\$15,383	\$0	\$15,383	\$5,000	\$0
18	CPAEC	57795	MARKET DEMAND ANALYSIS	C	\$100,868	\$0	\$49,132	\$0	\$49,132	\$38,200	\$49,132	\$5,000	\$0
18	CPAEC	58954	VISION AND CONCEPT PLANNING	C	\$0	\$100,000	\$150,000	\$0	\$250,000	\$0	\$250,000	\$200,000	\$0
TOTAL EXPENDITURES					\$1,005,210	\$1,950,000	\$1,057,820	\$0	\$3,007,820	\$238,298	\$3,007,819	\$1,055,000	\$0

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YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	CPAEC	57013	AEC STRATEGIC DESIGN/ACTION PL	C	\$0								\$0
18	CPAEC	57099	BARN DEMO AND DESIGN	C	\$0								\$0
18	CPAEC	57194	CENTER IMPROVEMENTS-GPR FUNDED	C	\$0								\$0
18	CPAEC	57195	CENTER IMPROVEMENTS	C	\$0	\$250,000							\$250,000
18	CPAEC	57213	COLISEUM RESTROOM RENOVATION	C	\$0								\$0
18	CPAEC	57216	COLISEUM LOADING DOCKS	C	\$0								\$0
18	CPAEC	57217	COLISEUM RIGGING GRID	C	\$0								\$0
18	CPAEC	57224	COLISEUM INTERIOR PAINTING	C	\$0								\$0
18	CPAEC	57238	CONCERT VENUE ENHANCEMENTS	C	\$0								\$0
18	CPAEC	57795	MARKET DEMAND ANALYSIS	C	\$0								\$0
18	CPAEC	58954	VISION AND CONCEPT PLANNING	C	\$0								\$0
TOTAL EXPENDITURES					\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000

DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: AEC-Capital Projects

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	2016	ADOPTED	2016	2017	CURRENT	ACTUAL	ESTIMATED	TOTAL	AGENCY
					REVENUES	BUDGET	CARRYFORWARD	COUNTY BOARD	MODIFIED	REVENUES	REVENUES	ESTIMATED	BASE
						2017		ACTIONS	BUDGET	YTD	TOTAL	CARRYFORWARD	
18	CPAEC	84974	BORROWING PROCEEDS	C	\$250,000	\$1,950,000	\$950,000	\$0	\$2,900,000	\$0	\$2,900,000	\$800,000	\$0
					\$250,000	\$1,950,000	\$950,000	\$0	\$2,900,000	\$0	\$2,900,000	\$800,000	\$0

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DEPARTMENT Alliant Energy Center of Dane County
 PROGRAM: AEC-Capital Projects

YR	ORG CODE	OBJECT	DESCRIPTION	C A P B D	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
18	CPAEC	84974	BORROWING PROCEEDS	C	\$0	\$250,000							\$250,000
			TOTAL REVENUES		\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000

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CAPITAL BUDGET SUMMARY

PROGRAM SUMMARY	2016 ACTUAL	ADOPTED BUDGET 2017	2016 CARRYFORWRD	2017 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWRD	AGENCY BASE
CAPITAL EXPENDITURES - BORROW	\$1,005,210	\$1,950,000	\$1,057,820	\$0	\$3,007,820	\$238,298	\$3,007,819	\$1,055,000	\$0
CAPITAL EXPENDITURES - LEVY	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CAPITAL EXPENDITURES:	\$1,005,210	\$1,950,000	\$1,057,820	\$0	\$3,007,820	\$238,298	\$3,007,819	\$1,055,000	\$0
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$250,000	\$1,950,000	\$950,000	\$0	\$2,900,000	\$0	\$2,900,000	\$800,000	\$0
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$250,000	\$1,950,000	\$950,000	\$0	\$2,900,000	\$0	\$2,900,000	\$800,000	\$0
NET COST (BORROWING & LEVY):	\$755,210	\$0	\$107,820	\$0	\$107,820	\$238,298	\$107,819	\$255,000	\$0

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
CAPITAL EXPENDITURES - BORROW	\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000
CAPITAL EXPENDITURES - LEVY	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CAPITAL EXPENDITURES:	\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000
LESS REVENUES									
TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOVERNMENTAL REVENUE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LICENSES & PERMITS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FINES, FORFEITS & PENALTIES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PUBLIC CHARGE FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
INTERGOV'L CHARGES FOR SERVICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
MISCELLANEOUS	\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000
OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES	\$0	\$250,000	\$0	\$0	\$0	\$0	\$0	\$0	\$250,000
NET COST (BORROWING & LEVY):	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

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Budget Carryforward Request										
Dept:		Alliant Energy Center								
Program:		Capital Projects								
				Expenditures		Revenues				
Org Code	Object Code	Revenue Source	Account Description	Budget as Modified	Estimated Carryforward	Budget as Modified	Estimated Carryforward	Type	Resolution Number	Justification/Comments
CPAEC	57195		CENTER IMPROVEMENTS	361,561	200,000			Multi-Year Project		Will not be completed by year-end.
CPAEC	57213		COLISEUM RESTROOM RENOV	1,400,000	25,000			Multi-Year Project		May not be completed by year-end.
CPAEC	57217		COLISEUM RIGGING GRID	615,000	600,000			Multi-Year Project		Will not be completed by year-end.
CPAEC	57224		COLISEUM INTERIOR PAINTING	200,000	20,000			Multi-Year Project		May not be completed by year-end.
CPAEC	57238		CONCERT VENUE ENHANCEMEN	15,383	5,000			Multi-Year Project		Will not be completed by year-end.
CPAEC	57795		MARKET DEMAND ANALYSIS	49,132	5,000			Multi-Year Project		Will not be completed by year-end.
CPAEC	58954		VISION & CONCEPT PLANNING	250,000	200,000			Multi-Year Project		Will not be completed by year-end.
CPAEC		84974	BORROWING PROCEEDS			2,900,000	800,000	Multi-Year Project		Will not be completed by year-end.
TOTAL				2,891,076	1,055,000	2,900,000	800,000			

ALLIANT ENERGY CENTER
Capital Projects Carryforward Justification

Center Improvements (CPAEC-57195)

This is a multi-year borrowing for general capital improvements throughout the Center grounds. When the UW lease payments stopped after 2007, the only way for the Center to continue to make necessary capital improvements was to borrow the money. There is a possibility that these funds will not be fully expended by the end of 2016.

Coliseum Restroom Renovation (CPAEC-57213)

This General Fund supported account was established in 2017 for the renovation of all public access restrooms in the Coliseum to enhance the attendee experience and bring the restrooms up to today's expectation levels. Renovation of the restrooms is taking place during the summer and fall of 2017. Depending upon event schedules and unforeseen issues, it is possible that this project may not be completed by the end of 2017.

Coliseum Rigging Grid (CPAEC-57217)

This General Fund supported account was established in 2016 for the design and construction of a rigging grid Coliseum to make the building less costly for promoters to bring concerts and family shows to the facility. In looking into the design phase of this project, several different alternative approaches have been investigated. A consultant will be designing the final system in the summer and fall of 2017. Based on time estimates to complete this project, it is highly unlikely this project will be completed by the end of 2017.

Coliseum Interior Painting (CPAEC-57224)

This General Fund supported account was established in 2017 for repainting the concourse areas in the Coliseum to enhance the attendee experience. Painting of the concourses is taking place during the summer and fall of 2017 in conjunction with the restroom renovations. Depending upon event schedules and unforeseen issues, it is possible that this project may not be completed by the end of 2017.

Concert Venue Enhancements (CPAEC-57238)

The 2013 Concert Venue Enhancements budget was for a capacity reduction curtain system. A significantly more cost effective curtaining system was installed in 2015. The remaining funds will be carried forward and applied to future enhancements to the Coliseum to make it more financially attractive for concerts.

Market Demand Analysis (CPAEC-57795)

This General Fund supported account was established in 2015 to fund a market and demand analysis study of the entire Alliant Energy Center campus as a follow up to the Strategic Design/Action Plan study. There is a possibility that these funds will not be fully expended by the end of 2017.


Vision & Concept Planning (CPAEC-58954)

This General Fund supported account was established in 2015 to fund a vision and concept planning project of the entire Alliant Energy Center campus as a follow up to the Strategic Design/Action Plan study. There is a possibility that these funds will not be fully expended by the end of 2017.

Borrowing Proceeds (CPAEC-84974)

There is a possibility that some of the projects authorized for borrowing in 2017, as well as from previous years, will not begin until 2018 so that the funds may not be needed until next year.

DANE COUNTY CAPITAL PROJECTS/EQUIPMENT DETAIL SHEET

AGENCY Alliant Energy Center of Dane County	ORGANIZATION All	COMPLETED BY Bill Franz	PHONE 267-3985
PROJECT TITLE Center Improvements	PROJECT NO. 07-648-05R		BEGIN DATE Jan-09
PROJECT/EQUIPMENT DESCRIPTION (INCLUDE USEFUL LIFE FOR EQUIPMENT) The Center Improvements account is used to address the ongoing deferred maintenance and capital improvement needs of the existing buildings, equipment and grounds on the Alliant Energy Center campus.	PROJECT COMPONENTS (if applicable) Equipment and Building Renovation		COST 250,000 <hr/> TOTAL \$ 250,000
PROJECT JUSTIFICATION Many of the buildings and equipment on the Alliant Energy Center campus have fallen victim to deferred maintenance and require significant upgrades and improvements for safety, operational efficiency, and to meet the standards demanded by today's customers, clients and employees. The Arena building was constructed in 1955 and Veterans Memorial Coliseum was built in 1967. Exhibition Hall was constructed in 1995. Most of the mechanical systems in these buildings are obsolete and inefficient. They also require considerable maintenance and upkeep. The Coliseum, Arena and surrounding plaza areas are also in need of significant structural repairs and upgrading as well. In addition, the parking lots and landscape areas are also in a state of disrepair.	LOCATION 		

PROJECT FINANCING SUMMARY	Prior Years	2018	2019	2020	2021	2022	Total
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PROJECT EXPENDITURES							
PLANNING & DESIGN	\$20,000						\$20,000
ARCHITECTURAL SERVICES	\$0						\$0
PROPERTY ACQUISITION / SITE PREPARATION	\$0						\$0
CONSTRUCTION	\$2,665,300	\$250,000	\$500,000	\$500,000	\$500,000	\$500,000	\$4,915,300
INFO TECHNOLOGY / TELECOMMUNICATIONS	\$0						\$0
OFFICE FURNITURE / EQUIPMENT	\$0						\$0
CONTINGENCY	\$0						\$0
CAPITAL EQUIPMENT PURCHASE	\$0						\$0
TOTAL EXPENDITURES	\$2,685,300	\$250,000	\$500,000	\$500,000	\$500,000	\$500,000	\$4,935,300

PROJECT FUNDING							
PROPERTY TAX	\$0						\$0
DEBT	\$2,685,300	\$250,000	\$500,000	\$500,000	\$500,000	\$500,000	\$4,935,300
FEDERAL	\$0						\$0
STATE	\$0						\$0
CITY OF MADISON	\$0						\$0
OTHER	\$0						\$0
TOTAL FUNDING	\$2,685,300	\$250,000	\$500,000	\$500,000	\$500,000	\$500,000	\$4,935,300

ESTIMATED ANNUAL OPERATING COSTS		\$0	\$0	\$0	\$0	\$0	
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